

ME NEWS

Airline despair of unemployed young people drops to a dangerous point

one from Liverpool 8 ply" was the title of a report earlier on the plight of unemployed young people in one of the most depressed areas of the country.

report, one of several of the inner areas of Birmingham and Liverpool, is also deeply conscious of the difficulties and Mr James Houghton, the chief constable, has allocated nearly 50 officers to community relations work. His first concern, of course, is that the high unemployment will add to crime.

Mr Lawrence Holden, chairman of the Liverpool youth organizations committee, believes that the new Merseyside County Council ought to be the forum for seeking solutions and the agency for raising money out of the Government.

Unfortunately, under the new local government structure, the county council has no specific powers in the fields of education, employment and youth work which Mr Holden and many others think it should have.

A scheme known as Community Industry, run by the National Association of Youth Clubs, is being widely used. It allows for the employment of young people on such projects as laying out playgrounds and cultivating pensioners' gardens. The young people taking part are paid the lowest local authority manual labour rates out of government funds, but only an average of 100 young people are employed in this way in each local authority.

Liverpool City Council is also operating a "work school" out of work" scheme, under which places at further education colleges are offered to unemployed school-leavers.

The real solution, it is agreed on every hand, must be in the long term, the rejuvenation of Merseyside's economy. Kirby remains the chief trouble. Department of Employment figures showed 346 young people under 18 as unemployed in August.

Mr Harold Rigby, principal careers officer for the new Knowsley borough, which administrators Kirby and several other difficult areas, estimates that he has 3,000 young people seeking employment.

Miss Joan Watkins, local organizer of the Community industry scheme can produce 100 jobs. A self-help community trust employ 12 in a wastepaper baling factory.

Regional report

John Chartres Liverpool

Prisoners let out to train for careers

By a Staff Reporter

Prisoners at an open prison on the South Coast are being allowed out on parole to train for careers which will help them to get jobs when they are released. They are taking part in a pilot scheme launched jointly by the Apex Trust, the employment agency for former prisoners, and the Home Office. That was disclosed yesterday in the trust's annual report.

The Home Office granted permission for the scheme last October and Apex began to interview prisoners in January. So far 55 have been interviewed and a further five are due for interview.

Three men are training for engineering courses at a government skill centre, and three more are due to start next month. Two men are learning hotel management.

Mr Frederick Pantney, director of the Apex Trust, said that later this year the experiment would be taken a stage further by offering career guidance to men in a closed prison. He hoped to discuss the matter with the Home Office in October.

"But for closed prisons the services will probably have to be taken into the prison because of the reaction of the public," he said. "Public opinion is not likely at this stage to accept large numbers of men leaving closed prisons during the day to undertake education or training."

He emphasized that getting a job quickly after release was an essential part of rehabilitation. "When the prisoner is unable to get employment the chances of successful rehabilitation must be reduced."

Apex was giving preference in interviewing to people with eight and a half months to serve, as they were most likely to benefit, Mr Pantney said. "If the employment prospects of the men are to be improved, it may be necessary for them to obtain specific education or training in order to fit them for the recommended employment."

There were only limited educational and training facilities within a prison. "The second leg of the service recommended was that in the open prisons men should be granted day parole to undertake the necessary education or training within the community," he said.

Apex Charitable Trust: annual report 1974-75, 18 Poland Street, London, W1, free.

WEST EUROPE

Romania forced into industrial spying because E Europe unwilling to share its knowledge

From Our Correspondent Oslo, Aug 31

The spy ring uncovered by the defection of Mr Virgil Tipanur, Third Secretary of the Romanian Embassy in Oslo, operated in large areas of Western Europe.

Forty agents named by Mr Tipanur, included spies in Britain, West Germany, Denmark, Sweden and Norway. The main aim was industrial and technological information.

Mr Tipanur defected on June 16, about a week after a Romanian specialist, studying at the Trondheim Technical College, under the exchange arrangements of the Romanian-Norwegian cultural agreement, was arrested.

Last week the student, Mr Titus Petru, aged 32, who was on an advanced mathematics course, confessed that he belonged to the spy ring with the job of recruiting people likely to rise to important positions.

News of the defection and the spy ring was given yesterday by the Oslo newspaper Aftenposten. Several Romanian diplomats have quietly left Scandinavia since the defection, and the Romanian Embassy in Oslo is now manned by the Charge d'Affaires. The rest of the accredited staff have left the country.

The information gathered by the Norwegian authorities has been passed on to the countries concerned. According to the newspaper, Mr Tipanur and his family have been granted asylum in a European country.

In Norway, industrial and technological research results were top priority for the agents, military information being regarded as of less importance.

Afterposten says that the Romanian intelligence and espionage system in Western Europe has been disrupted. The naming of the 40 key agents will, it is believed, lead to further uncovering of the network in the countries concerned. Further inquiries may show that the spy ring was operating in other countries.

It is interesting that Romania has had to indulge in widespread industrial espionage to keep abreast of technological developments. It indicates that the other East European countries are unwilling to share their knowledge with the "odd man out" in the East European bloc.

An odd thing is that the results of Mr Petru's research were to have been published later, and would have been available free of charge. However, it is believed that his real job was to build up a network of contacts which could be used in the future.

Mr Petru's arrest brings into question the whole system of exchange of scientific work. Earlier this year a Russian, who came to Norway under the same exchange system, disappeared and returned to the Soviet Union in mysterious circumstances. He has not returned, although his work was not completed.

Oslo, Aug 31.—Mr Kasper Frisvold, a Norwegian industrial leader, yesterday called for stricter security measures to counter industrial espionage. He is chairman of the Society for Industrial Protection, and said there should be closer co-operation between Norway's intelligence service and industry.



Admiral Jose Pinheiro de Azevedo, the new Prime Minister of Portugal.

Bird hunters of Italy go on shooting regardless

From Our Correspondent Rome, Aug 31

One vast barrage of gunfire rose up from Italy at dawn today as hunters, oblivious to the criticisms of the rest of Europe, joyously celebrated the opening of the shooting season for migratory birds.

Theoretically this should be the last year of the traditional and virtually indiscriminate massacre of 200 million thrushes, quails, larks, finches and migratory birds of indigenous species. A new hunting law approved in 1969 gave greater protection to wild life is now being debated.

But as Italy's two million licensed hunters descend on every square kilometre of hunting land—prepared for the EEC wildlife societies protest that the law would do nothing to improve the situation. Among other changes, it actually lengthens the hunting season.

Senator Arturo Cossiga, the secretary-general of the Italian Wildlife Fund, said that the Bill takes no notice of the EEC committee's recommendations on birds, which Italy has never ratified. Much less the advice of scientists and the protests of Italian and foreign nature protection societies.

It preserves the right of hunters to hunt over virtually any private land, and even farm crops. It permits licence of birds, prescribes laughable punishment for infractions and makes no serious attempt to provide adequate policing, he said.

The law, which should have been approved by last July, has been held up by objections from the nature societies, and by the extremely powerful hunting and firearms lobbies.

One considerable psychological obstacle to a stricter control is the fact that hunting is the pastime of ordinary people, rather than an upper class pursuit, as in Britain. Forty per cent of licensed hunters are workers, another 40 per cent clerks, artisans or pensioners.

Cars burnt by Basque protesters

From Our Correspondent Madrid, Aug 31

A wave of demonstrations protesting at the death sentences on two Basque separatists in connexion with the killing of a policeman hit the Basque country over the weekend.

In the harbour district of San Sebastian, four cars were burnt last night. In Alguaita, a suburb of Bilbao, an estimated 1,000 people turned out for a 20-minute demonstration. They were dispersed by the police. Earlier, about 800 people had set fire to the Spanish flag in a square. In Vitoria 1,000 people are reported to have demonstrated.

The police fired into the air to scatter demonstrators in Elibar, near San Sebastian. On the main road to San Sebastian masked youths poured petrol on to the road and set it on fire. A car was set on fire at Santurce, on the outskirts of Bilbao.

Lawyers for Señor José Antonio Garmentia and Señor Angel Otazui have appealed against the death sentences. The appeal is expected to be heard this week before the Supreme Military Court.

Bishop is held hostage by drugged man

From Our Correspondent Rome, Aug 31

The Bishop of Prato, near Florence, and five other people were held hostage for half an hour yesterday by a man brandishing an air pistol. The man was later found to be under the influence of drugs.

Waving a pistol and shouting, the man appeared in the bishop's antechamber. When the bishop came in to see what was happening, the intruder cried: "Do not move or I will kill all of you."

A priest succeeded in slipping into an office and called the police.

'Dead island' strike today arouses fears in Corsica

From Our Own Correspondent Paris, Aug 31

Corsicans are awaiting with some apprehension the outcome of the "general strike" and demonstration due to take place tomorrow afternoon at Ghisonaccia, near Ajaccio.

They are regarded as a test of the mood of the island as a whole and are bound to arouse some strong feelings because Ghisonaccia was the scene of the violence a week ago when police stormed autonomist holding out in a cellar and one separatist was killed and several wounded. The strike, intended to create an *isole morte* (dead island), is supported by a wide cross-section of trades union and professional organizations, notably farmers and hotelkeepers, but not by the Communist Party or by the CGT, its trade union extension.

But having always unpredictable explosions of Corsican sentiment, there should be no repetition of the violence of the past 10 days. The Government, by appointing a new prefect and taking a deliberately conciliatory line, has done much to lower the temperature. Both in Ajaccio and Bastia the atmosphere today was quiet and relaxed and police were discreet in their presence.

enagers form job agency

Our Correspondent

rough

hundred teenagers who or found work once they hool at the end of the r term are organizing an r undertake such tasks bing cars, cleaning wind digging gardens.

scheme is being launched at Peterborough. Two nes are being installed city youth centre for the b project. They will be b three days a week, fin-

20,000 pay to see Roman villa

More than 20,000 people paid last month to visit a Roman villa excavated near the Dover market square by members of the Kent Archaeological Rescue Unit.

It was open to the public for a month. Mr Brian Philip, director of the unit, said yesterday that the interest was so great that it was no longer necessary to ask for £2,500 from public funds to cover the cost of the excavation.

gher parking fines in force today

na Geddes

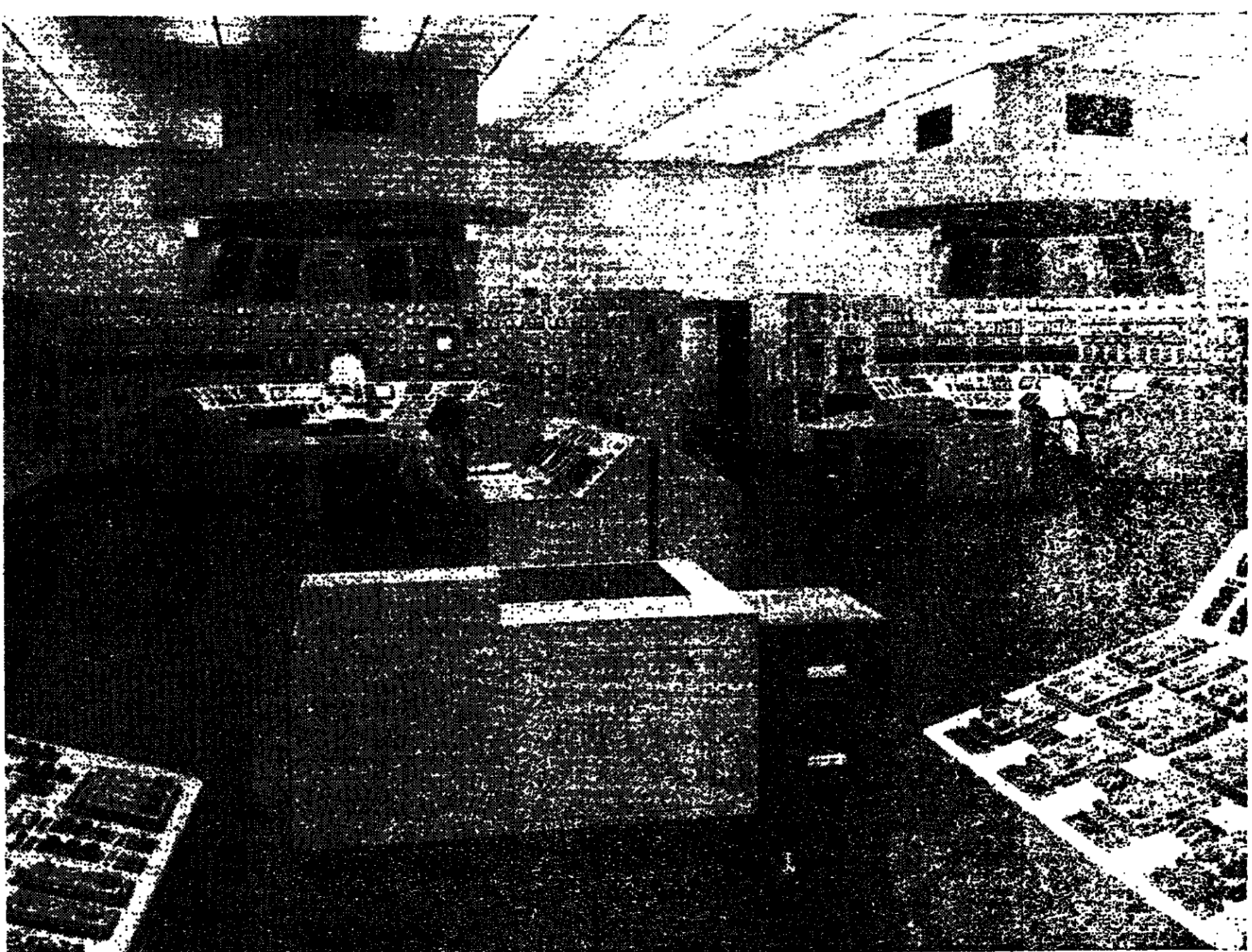
fixed penalty for illegal t and other road traffic s goes up from £2 to £6 A loophole in the law enabled a car owner to responsibility on the e that he was not the at the time an offence mitted has been closed. introduction from today ner liability for fixed-offences means that the will no longer have to h who the driver was they can prosecute. If ly is not paid within 21 f a ticket being issued, istered owner will auto-ly be liable to prosecu-

only way the owner can responsibility is by sub- proof that he was not at the time of the and by supplying the nd address of the driver o driver's counter-signa- if the driver cannot be (if he has left the for example) responsi- turns to the owner.

Open verdict on 'Foxy' Fowler

An open verdict was recorded at Hastings on Saturday on William "Foxy" Fowler, aged 52, of Cawley Place, Barry, South Glamorgan, who escaped five times from prisons, including Dartmoor and Parkhurst, in the 1950s and 1960s and whose body was found in a wood at Fairlight, near Hastings, on August 24.

He had extensive head injuries. The inquest was told that he could have fallen down an eight-foot slope and hit his head on a rock.



The control room at the CEGB's 2,000 MW coal-fired Cottam power station near Redford in Nottinghamshire.

Electricity—energy in a highly refined form

Electricity is ideal for many industrial purposes. But at first glance, after looking only at the conversion efficiency of electrical generation, it may appear to be in the best interests of fuel economy for industry to use fossil fuel rather than electricity, wherever possible.

But it is total efficiency from fuel source to final utilisation which must be compared. Electricity is highly efficient and controllable at the point of use and the total electrical route often uses less fuel than fuel-fired alternatives, making it ideal for many industrial processes.

Steam coils are still widely used for heating liquids. Yet the thermal efficiency of this system depends on the age and condition of fuel-fired boilers and pipes, and how quickly they can be brought to the correct temperature. When all losses are taken into account it is not uncommon for overall efficiencies to be below 20%, particularly for older plant. With electric immersion heaters the only losses occur during generation and distribution, and so overall efficiency is higher. There is certainly no reason for ruling out electricity on any supposed inefficiency basis. And the electrical alternative is clean, inexpensive to install, controllable, and maintains its original performance without deterioration.

A further example is the use of induction heating for surface hardening. This process can be so efficient that it uses no more electricity than the electrical auxiliaries of a fuel-fired furnace designed to do the same job. Electric induction heating is one of the most efficient industrial heating processes available because heat is generated within the metal and is only applied where it is needed.

Even battery electric trucks use less energy than their fuel-fired equivalents. Typical overall efficiency for an electric truck is about 20%, whereas an alternative i.c. engine truck, used under practical start-stop conditions, has an efficiency of about 15%. So, on energy utilisation grounds alone, electric vehicles are more than competitive—and they have the extra benefits of clean, silent operation.

These examples serve to demonstrate the efficiency of the electrical route.

ming rape victims unfair, tors and solicitors say

names of rape case vic- bould not be disclosed trials or afterwards, ex- some circumstances, a committee of the Law and the Guild of British per Editors recommends

memorandum to the Heil- mittee on the laws of the joint committee said it was unfair and un- le that women who had used publicity.

en would not be dis- if their names were not id. But care must be

llision may delay oil

a Staff Reporter

en

roduction from the Auk n the North Sea, may e because of a collision n a supply boat and the quation in had visi- Friday. The damage to el structure is being n- ted by engineers who immediately flown out by erators, Shell-Esso. All's not involved in repairs

Dead ducks

Post mortem examinations are to be carried out today at the RSPCA hospital in Putney, London, to establish whether more than 40 ducks, whether dead in the Thames between Hampton Court and Kingston Bridge since last Friday, were killed by disease or pollution.

Boy murder charge

A man, aged 20, is to appear at Liverpool magistrates' court this morning charged with the murder of John Anthony Noon, aged 12, of City Road, Walton, who was found strangled in a park last Friday.

Electricity does the nation a power of good



The Electricity Council, England and Wales.

Windhoek decisions on Namibia crucial for Vorster détente

From Nicholas Ashford

Windhoek, Aug 31

An extraordinary conference opens in Windhoek's historic Turnhall (drill hall) tomorrow, which is of even greater importance for South Africa's détente exercise than last week's Rhodesian settlement talks at the Victoria Falls.

After decades of dispute, an attempt is finally being made to resolve the future of Namibia (South-West Africa).

Whether the constitutional conference, which has already been denounced abroad as being unrepresentative of the majority of the people of Namibia, succeeds in finding a formula that is acceptable to the United Nations and the Organization of African Unity (OAU) remains to be seen. Many people would doubt it; but Mr Vorster, the South African Prime Minister, is aware that a satisfactory solution to the future of this sprawling, under-populated and mineral-rich territory is imperative if détente is to succeed.

The series of talks which are about to begin are likely to be protracted and could initially prove to be somewhat chaotic. More than 100 delegates are expected—no one seems to know exactly how many—representing the territory's 10 main ethnic groups—Ovambo, whites, Damara, Kuvangos, Herero, Nama, Coloureds, Caprivians, Bushmen and Khoi-Boschoers.

They will be seated at groups round an oval table in alphabetical order and, to add to the confusion, there will be no less than seven official conference languages.

This conference—or, more likely, a subsequent one—must eventually decide whether Namibia's future should be as a single, unitary, independent state or as a loose federation in which the various groups would maintain their separate identities and where the whites presumably would remain the dominant force.

The United Nations, which regards South Africa as being in illegal occupation of Namibia, supports the principle that the country should remain a single unitary state. So does the OAU, the South-West Africa People's Organization (SWAPO), the Namibian National Convention (NNC), and the influential black Lutheran and Anglican churches.

It is to acquire a 60 per cent holding in the Daily Times of Nigeria, which publishes the largest circulation morning and Sunday newspapers, the *Daily Times* and *Sunday Times*, as well as eight other newspapers and magazines and four year-books and directories.

An official announcement also said that the federal Government had taken over the *New Nigerian* newspaper, which was previously controlled and run by six northern states.

The *Daily Times* and the *New Nigerian* are generally considered Nigeria's most influential and best produced daily newspapers.—A.P.

Everest climb begins
Kathmandu, Aug 31.—The British expedition attempting to climb the south-west face of Everest, set up its base camp at 17,000ft on August 22 below the Khumbu Icefall and has begun climbing.

Naval inspection
Tokyo, Aug 31.—Admiral Hiroaki Samejima of the Japanese Maritime Self-Defence Force will visit Britain, Italy, Turkey and Thailand in September to inspect navy facilities.

Nine die in plane
Gambell, Alaska, Aug 31.—Nine people were killed and 17 were injured yesterday when an F27 aircraft belonging to Air Alaska crashed while preparing to land at Gambell airport.

Balloon pioneer
Buenos Aires, Aug 31.—Brigadier General Angel Mario Zulawski, the first man to cross the Andes Mountains in a balloon in 1916, has died in Buenos Aires at the age of 90.

Illegal passengers
Paris, Aug 31.—Motorists carrying children on the front seat will be liable to fines ranging from 40 to 80 francs (£4 to £8.8) under a new Government decree.

Tory leader's visit
Bucharest, Aug 31.—Mrs Margaret Thatcher, the British Conservative Party leader, arrived here today for a visit at the invitation of the National Council of the Socialist Unity Front.

Flood kills 20
Delhi, Aug 31.—More than 20 people were drowned yesterday when a small boat carrying them capsized in the flooded Rapti river in Uttar Pradesh.

Five children drown
Canberra, Aug 31.—Five children drowned today when a car in which they were sitting rolled down a slope at a picnic site into a lake.

Egypt says Sinai agreement is imminent

From Paul Martin

Alexandria, Aug 31

Egypt today predicted imminent agreement with Israel on a new Sinai accord after President Sadat's acceptance of American proposals to solve the remaining disputed issues.

Earlier, Dr Kissinger, United States Secretary of State, had returned to Israel with the Egyptian answer which came after the most hectic 48 hours of diplomacy in his latest shuttle.

"If Israel agrees then there should be agreement," Mr Tahsin Bishir, the presidential spokesman, said. "In the event the initialing may not be in days but in hours. All depends on the reply of the Israelis to what Dr Kissinger has taken with him."

During today's sessions between President Sadat and Dr Kissinger, most of the remaining technical issues were agreed upon.

Mr Bishir said that the main part of the American proposals concerned the status and number of the American technical team to man the Giddi-Midra listening posts. The rest were fine details about the military aspects to the main agreement which would end the technical calisthenics of disengagement of forces.

This optimistic prediction by the Egyptians came after Dr Kissinger's sixth shuttle between Jerusalem and Alexandria in his expressed mission. Although agreement between the two sides had been expected to be announced about this time, the issues upon which President Sadat and Dr Kissinger agreed today had posed the remaining obstacles to its initialing.

Clearly the focus of attention is now on Israel where the Cabinet is to meet tomorrow to consider whether to accept the agreement as it now stands. However, Egyptian officials close to the talks expressed the first time an unreservedly optimistic view that this time things would not face more last minute hitches.

Before Dr Kissinger began his talks with President Sadat, the Egyptian leader had to travel the strain of the protracted negotiations. For the first time since the shuttle began, Mr Sadat let slip the impatience which he had been feeling at the tough and sometimes uncompromising stand of the Israelis.

This became obvious when he replied to a question whether the Israelis had raised any last minute issues. "They are always raising hell, as you say in America," Mr Sadat said. He reiterated that so far as Egypt was concerned there remained nothing in the way of agreement.

On board the Kissinger aircraft it was made clear that the outstanding points were such that they must be settled "in the next 36 hours, if not they never will be," a senior American official said.

Among the remaining points in dispute were the number of troops to be stationed in the limited forces areas on either side of the buffer zone. Egypt had insisted that, because of the lengthening of this zone, the number should be increased from 7,000 to 12,000 and the number of tanks and artillery pieces should also be increased.

Agreement had still to be reached on the question of the surface-to-air missile sites near the defence lines of both sides. Egypt agreed that it should be the Israelis to control the canal to protect its canal towns.

Heavy clouds of smoke hung over the battle-zone which, as it advanced, destroyed everything in its path. Whole villages are in flames.

The battle was still raging in the early hours of this morning for an important bridge on the approaches to the capital. FNLA soldiers were fighting to seize the bridge before it should be destroyed by the MPLA.

Meanwhile, Pierre Cayrol, the Agence France-Presse correspondent in Luanda, said Portuguese military sources there were denying that the FNLA advance suggested necessity that an attack on the capital was imminent. "In this sector of the fighting," the sources said, "the battle has been back and forth between the two armies for weeks."

Certainly there were no signs in the capital of panic before the rapid FNLA advance.

In Luanda the war has brought the economy to its knees. Factories are at a standstill, the port is apparently blocked and trade disrupted. Agence France-Presse.

coups, Peru's was an example not of chaos but of military precision.

Ministers were also assured by General Morales' speech. He emphasized that Peru would remain an active member of the non-aligned movement. He also declared that the ideological bases of Peru's revolution would not alter, but forecast changes in its "construction".

The former Prime Minister, speaking shortly after changes in the junta. General Oscar Vargas Prieto, a former Chief of Staff and close friend of General Morales, took over his posts as Prime Minister and Minister of War and is also the new head of the Army. Rear Admiral Jorge Prado became the head of the Navy, replacing

ARE THE P.L.O.'s CREDENTIALS WITH P.L.O. FROM OUR COUNTRY INVITE

From Paul Martin

Alexandria, Aug 31

Egypt today predicted imminent agreement with Israel on a new Sinai accord after President Sadat's acceptance of American proposals to solve the remaining disputed issues.

Earlier, Dr Kissinger, United States Secretary of State, had returned to Israel with the Egyptian answer which came after the most hectic 48 hours of diplomacy in his latest shuttle.

"If Israel agrees then there should be agreement," Mr Tahsin Bishir, the presidential spokesman, said. "In the event the initialing may not be in days but in hours. All depends on the reply of the Israelis to what Dr Kissinger has taken with him."

During today's sessions between President Sadat and Dr Kissinger, most of the remaining technical issues were agreed upon.

Mr Bishir said that the main part of the American proposals concerned the status and number of the American technical team to man the Giddi-Midra listening posts. The rest were fine details about the military aspects to the main agreement which would end the technical calisthenics of disengagement of forces.

This optimistic prediction by the Egyptians came after Dr Kissinger's sixth shuttle between Jerusalem and Alexandria in his expressed mission. Although agreement between the two sides had been expected to be announced about this time, the issues upon which President Sadat and Dr Kissinger agreed today had posed the remaining obstacles to its initialing.

Clearly the focus of attention is now on Israel where the Cabinet is to meet tomorrow to consider whether to accept the agreement as it now stands. However, Egyptian officials close to the talks expressed the first time an unreservedly optimistic view that this time things would not face more last minute hitches.

Before Dr Kissinger began his talks with President Sadat, the Egyptian leader had to travel the strain of the protracted negotiations. For the first time since the shuttle began, Mr Sadat let slip the impatience which he had been feeling at the tough and sometimes uncompromising stand of the Israelis.

This became obvious when he replied to a question whether the Israelis had raised any last minute issues. "They are always raising hell, as you say in America," Mr Sadat said. He reiterated that so far as Egypt was concerned there remained nothing in the way of agreement.

On board the Kissinger aircraft it was made clear that the outstanding points were such that they must be settled "in the next 36 hours, if not they never will be," a senior American official said.

Among the remaining points in dispute were the number of troops to be stationed in the limited forces areas on either side of the buffer zone. Egypt had insisted that, because of the lengthening of this zone, the number should be increased from 7,000 to 12,000 and the number of tanks and artillery pieces should also be increased.

Agreement had still to be reached on the question of the surface-to-air missile sites near the defence lines of both sides. Egypt agreed that it should be the Israelis to control the canal to protect its canal towns.

Heavy clouds of smoke hung over the battle-zone which, as it advanced, destroyed everything in its path. Whole villages are in flames.

The battle was still raging in the early hours of this morning for an important bridge on the approaches to the capital. FNLA soldiers were fighting to seize the bridge before it should be destroyed by the MPLA.

Meanwhile, Pierre Cayrol, the Agence France-Presse correspondent in Luanda, said Portuguese military sources there were denying that the FNLA advance suggested necessity that an attack on the capital was imminent. "In this sector of the fighting," the sources said, "the battle has been back and forth between the two armies for weeks."

Certainly there were no signs in the capital of panic before the rapid FNLA advance.

In Luanda the war has brought the economy to its knees. Factories are at a standstill, the port is apparently blocked and trade disrupted. Agence France-Presse.

coups, Peru's was an example not of chaos but of military precision.

Ministers were also assured by General Morales' speech. He emphasized that Peru would remain an active member of the non-aligned movement. He also declared that the ideological bases of Peru's revolution would not alter, but forecast changes in its "construction".

The former Prime Minister, speaking shortly after changes in the junta. General Oscar Vargas Prieto, a former Chief of Staff and close friend of General Morales, took over his posts as Prime Minister and Minister of War and is also the new head of the Army. Rear Admiral Jorge Prado became the head of the Navy, replacing

Police divert Arabs from Jews' rally

By a Staff Reporter

A confrontation between Jewish and Arab demonstrators was avoided in London yesterday when police diverted a peaceful column of some 1,500 Arabs from Trafalgar Square, where about the same number of British Jews were gathered. The Jews were protesting

against the admission to Britain of three members of the Palestine National Council for this week's meeting of the 70-nation Inter-Parliamentary Union (I.P.U.). The Arabs were, equally vociferously, welcoming the P.U. for inviting the Palestinians and calling on the Home Secretary to reconsider the entry permits granted to "official spokesmen of the PLO terrorist organization." This was later delivered to the Home Office.

The main theme of the Trafalgar Square speakers was that the PLO formed part and parcel, as Lord Janner, president of the Zionist Federation, put it, of "a system of terrorism which was threatening the fabric of civilization. To grant its representatives any sign of respectability or legality was compared by Mr Raymond Fletcher, the Labour MP, to the appeasement of Nazis in the 1930s."

Dr Rhodes Boyson, the Conservative MP, was among those who linked the PLO with the Irish Republican Army. "The invitation of the PLO to London is an invitation for terrorism to walk through the streets," he said.

The decision to invite the Palestinians was taken by a majority vote of the I.P.U. last year, which the British delegation opposed.

The Jews, some of whom had travelled from Leeds, Liverpool and other northern cities, remained in Trafalgar Square. After listening to leaders of British Jewry and MPs they backed a resolution condemning the P.U. for inviting the Palestinians and calling on the Home Secretary to reconsider the entry permits granted to "official spokesmen of the PLO terrorist organization." This was later delivered to the Home Office.

The main theme of the Trafalgar Square speakers was that the PLO formed part and parcel, as Lord Janner, president of the Zionist Federation, put it, of "a system of terrorism which was threatening the fabric of civilization. To grant its representatives any sign of respectability or legality was compared by Mr Raymond Fletcher, the Labour MP, to the appeasement of Nazis in the 1930s."

Dr Rhodes Boyson, the Conservative MP, was among those who linked the PLO with the Irish Republican Army. "The invitation of the PLO to London is an invitation for terrorism to walk through the streets," he said.

The decision to invite the Palestinians was taken by a majority vote of the I.P.U. last year, which the British delegation opposed.

The Jews, some of whom had travelled from Leeds, Liverpool and other northern cities, remained in Trafalgar Square. After listening to leaders of British Jewry and MPs they backed a resolution condemning the P.U. for inviting the Palestinians and calling on the Home Secretary to reconsider the entry permits granted to "official spokesmen of the PLO terrorist organization." This was later delivered to the Home Office.

The main theme of the Trafalgar Square speakers was that the PLO formed part and parcel, as Lord Janner, president of the Zionist Federation, put it, of "a system of terrorism which was threatening the fabric of civilization. To grant its representatives any sign of respectability or legality was compared by Mr Raymond Fletcher, the Labour MP, to the appeasement of Nazis in the 1930s."

Dr Rhodes Boyson, the Conservative MP, was among those who linked the PLO with the Irish Republican Army. "The invitation of the PLO to London is an invitation for terrorism to walk through the streets," he said.

The decision to invite the Palestinians was taken by a majority vote of the I.P.U. last year, which the British delegation opposed.

The Jews, some of whom had travelled from Leeds, Liverpool and other northern cities, remained in Trafalgar Square. After listening to leaders of British Jewry and MPs they backed a resolution condemning the P.U. for inviting the Palestinians and calling on the Home Secretary to reconsider the entry permits granted to "official spokesmen of the PLO terrorist organization." This was later delivered to the Home Office.

The main theme of the Trafalgar Square speakers was that the PLO formed part and parcel, as Lord Janner, president of the Zionist Federation, put it, of "a system of terrorism which was threatening the fabric of civilization. To grant its representatives any sign of respectability or legality was compared by Mr Raymond Fletcher, the Labour MP, to the appeasement of Nazis in the 1930s."

Dr Rhodes Boyson, the Conservative MP, was among those who linked the PLO with the Irish Republican Army. "The invitation of the PLO to London is an invitation for terrorism to walk through the streets," he said.

The decision to invite the Palestinians was taken by a majority vote of the I.P.U. last year, which the British delegation opposed.

The Jews, some of whom had travelled from Leeds, Liverpool and other northern cities, remained in Trafalgar Square. After listening to leaders of British Jewry and MPs they backed a resolution condemning the P.U. for inviting the Palestinians and calling on the Home Secretary to reconsider the entry permits granted to "official spokesmen of the PLO terrorist organization." This was later delivered to the Home Office.

The main theme of the Trafalgar Square speakers was that the PLO formed part and parcel, as Lord Janner, president of the Zionist Federation, put it, of "a system of terrorism which was threatening the fabric of civilization. To grant its representatives any sign of respectability or legality was compared by Mr Raymond Fletcher, the Labour MP, to the appeasement of Nazis in the 1930s."

Dr Rhodes Boyson, the Conservative MP, was among those who linked the PLO with the Irish Republican Army. "The invitation of the PLO to London is an invitation for terrorism to walk through the streets," he said.

The decision to invite the Palestinians was taken by a majority vote of the I.P.U. last year, which the British delegation opposed.

ARE THE P.L.O.'s CREDENTIALS WITH P.L.O. FROM OUR COUNTRY INVITE

From Paul Martin

Alexandria, Aug 31

Egypt today predicted imminent agreement with Israel on a new Sinai accord after President Sadat's acceptance of American proposals to solve the remaining disputed issues.

Earlier, Dr Kissinger, United States Secretary of State, had returned to Israel with the Egyptian answer which came after the most hectic 48 hours of diplomacy in his latest shuttle.

"If Israel agrees then there should be agreement," Mr Tahsin Bishir, the presidential spokesman, said. "In the event the initialing may not be in days but in hours. All depends on the reply of the Israelis to what Dr Kissinger has taken with him."

During today's sessions between President Sadat and Dr Kissinger, most of the remaining technical issues were agreed upon.

Mr Bishir said that the main part of the American proposals concerned the status and number of the American technical team to man the Giddi-Midra listening posts. The rest were fine details about the military aspects to the main agreement which would end the technical calisthenics of disengagement of forces.

This optimistic prediction by the Egyptians came after Dr Kissinger's sixth shuttle between Jerusalem and Alexandria in his expressed mission. Although agreement between the two sides had been expected to be announced about this time, the issues upon which President Sadat and Dr Kissinger agreed today had posed the remaining obstacles to its initialing.

Clearly the focus of attention is now on Israel where the Cabinet is to meet tomorrow to consider whether to accept the agreement as it now stands. However, Egyptian officials close to the talks expressed the first time an unreservedly optimistic view that this time things would not face more last minute hitches.

Before Dr Kissinger began his talks with President Sadat, the Egyptian leader had to travel the strain of the protracted negotiations. For the first time since the shuttle began, Mr Sadat let slip the impatience which he had been feeling at the tough and sometimes uncompromising stand of the Israelis.

This became obvious when he replied to a question whether the Israelis had raised any last minute issues. "They are always raising hell, as you say in America," Mr Sadat said. He reiterated that so far as Egypt was concerned there remained nothing in the way of agreement.

On board the Kissinger aircraft it was made clear that the outstanding points were such that they must be settled "in the next 36 hours, if not they never will be," a senior American official said.

Among the remaining points in dispute were the number of troops to be stationed in the limited forces areas on either side of the buffer zone. Egypt had insisted that, because of the lengthening of this zone, the number should be increased from 7,000 to 12,000 and the number of tanks and artillery pieces should also be increased.

Agreement had still to be reached on the question of the surface-to-air missile sites near the defence lines of both sides. Egypt agreed that it should be the Israelis to control the canal to protect its canal towns.

Heavy clouds of smoke hung over the battle-zone which, as it advanced, destroyed everything in its path. Whole villages are in flames.

The battle was still raging in the early hours of this morning for an important bridge on the approaches to the capital. FNLA soldiers were fighting to seize the bridge before it should be destroyed by the MPLA.

Meanwhile, Pierre Cayrol, the Agence France-Presse correspondent in Luanda, said Portuguese military sources there were denying that the FNLA advance suggested necessity that an attack on the capital was imminent. "In this sector of the fighting," the sources said, "the battle has been back and forth between the two armies for weeks."

Certainly there were no signs in the capital of panic before the rapid FNLA advance.

In Luanda the war has brought the economy to its knees. Factories are at a standstill, the port is apparently blocked and trade disrupted. Agence France-Presse.

coups, Peru's was an example not of chaos but of military precision.

Ministers were also assured by General Morales' speech. He emphasized that Peru would remain an active member of the non-aligned movement. He also declared that the ideological bases of Peru's revolution would not alter, but forecast changes in its "construction".

The former Prime Minister, speaking shortly after changes in the junta. General Oscar Vargas Prieto, a former Chief of Staff and close friend of General Morales, took over his posts as Prime Minister and Minister of War and is also the new head of the Army. Rear Admiral Jorge Prado became the head of the Navy, replacing

ARE THE P.L.O.'s CREDENTIALS WITH P.L.O. FROM OUR COUNTRY INVITE

From Paul Martin

Alexandria, Aug 31

Egypt today predicted imminent agreement with Israel on a new Sinai accord after President Sadat's acceptance of American proposals to solve the remaining disputed issues.

Earlier, Dr Kissinger, United States Secretary of State, had returned to Israel with the Egyptian answer which came after the most hectic 48 hours of diplomacy in his latest shuttle.

"If Israel agrees then there should be agreement," Mr Tahsin Bishir, the presidential spokesman, said. "In the event the initialing may not be in days but in hours. All depends on the reply of the Israelis to what Dr Kissinger has taken with him."

During today's sessions between President Sadat and Dr Kissinger, most of the remaining technical issues were agreed upon.

Mr Bishir said that the main part of the American proposals concerned the status and number of the American technical team to man the Giddi-Midra listening posts. The rest were fine details about the military aspects to the main agreement which would end the technical calisthenics of disengagement of forces.

This optimistic prediction by the Egyptians came after Dr Kissinger's sixth shuttle between Jerusalem and Alexandria in his expressed mission. Although agreement between the two sides had been expected to be announced about this time, the issues upon which President Sadat and Dr Kissinger agreed today had posed the remaining obstacles to its initialing.

Clearly the focus of attention is now on Israel where the Cabinet is to meet tomorrow to consider whether to accept the agreement as it now stands. However, Egyptian officials close to the talks expressed the first time an unreservedly optimistic view that this time things would not face more last minute hitches.

Before Dr Kissinger began his talks with President Sadat, the Egyptian leader had to travel the strain of the protracted negotiations. For the first time since the shuttle began, Mr Sadat let slip the impatience which he had been feeling at the tough and sometimes uncompromising stand of the Israelis.

This became obvious when he replied to a question whether the Israelis had raised any last minute issues. "They are always raising hell, as you say in America," Mr Sadat said. He reiterated that so far as Egypt was concerned there remained nothing in the way of agreement.

On board the Kissinger aircraft it was made clear that the outstanding points were such that they must be settled "in the next 36 hours, if not they never will be," a senior American official said.

Among the remaining points in dispute were the number of troops to be stationed in the limited forces areas on either side of the buffer zone. Egypt had insisted that, because of the lengthening of this zone, the number should be increased from 7,000 to 12,000 and the number of tanks and artillery pieces should also be increased.

Agreement had still to be reached on the question of the surface-to-air missile sites near the defence lines of both sides. Egypt agreed that it should be the Israelis to control the canal to protect its canal towns.

Heavy clouds of smoke hung over the battle-zone which, as it advanced, destroyed everything in its path. Whole villages are in flames.

The battle was still raging in the early hours of this morning for an important bridge on the approaches to the capital. FNLA soldiers were fighting to seize the bridge before it should be destroyed by the MPLA.

Meanwhile, Pierre Cayrol, the Agence France-Presse correspondent in Luanda, said Portuguese military sources there were denying that the FNLA advance suggested necessity that an attack on the capital was imminent. "In this sector of the fighting," the sources said, "the battle has been back and forth between the two armies for weeks."

Certainly there were no signs in the capital of panic before the rapid FNLA advance.

In Luanda the war has brought the economy to its knees. Factories are at a standstill, the port is apparently blocked and trade disrupted. Agence France-Presse.

coups, Peru's was an example not of chaos but of military precision.

Ministers were also assured by General Morales' speech. He emphasized that Peru would remain an active member of the non-aligned movement. He also declared that the ideological bases of Peru's revolution would not alter, but forecast changes in its "construction".

The former Prime Minister, speaking shortly after changes in the junta. General Oscar Vargas Prieto, a former Chief of Staff and close friend of General Morales, took over his posts as Prime Minister and Minister of War and is also the new head of the Army. Rear Admiral Jorge Prado became the head of the Navy, replacing

ARE THE P.L.O.'s CREDENTIALS WITH P.L.O. FROM OUR COUNTRY INVITE

From Paul Martin

Alexandria, Aug 31

Egypt today predicted imminent agreement with Israel on a new Sinai accord after President Sadat's acceptance of American proposals to solve the remaining disputed issues.

Earlier, Dr Kissinger, United States Secretary of State, had returned to Israel with the Egyptian answer which came after the most hectic 48 hours of diplomacy in his latest shuttle.

"If Israel agrees then there should be agreement," Mr Tahsin Bishir, the presidential spokesman, said. "In the event the initialing may not be in days but in hours. All depends on the reply of the Israelis to what Dr Kissinger has taken with him."

During today's sessions between President Sadat and Dr Kissinger, most of the remaining technical issues were agreed upon.

Mr Bishir said that the main part of the American proposals concerned the status and number of the American technical team to man the Giddi-Midra listening posts. The rest were fine details about the military aspects to the main agreement which would end the technical calisthenics of disengagement of forces.

This optimistic prediction by the Egyptians came after Dr Kissinger's sixth shuttle between Jerusalem and Alexandria in his expressed mission. Although agreement between the two sides had been expected to be announced about this time, the issues upon which President Sadat and Dr Kissinger agreed today had posed the remaining obstacles to its initialing.

Clearly the focus of attention is now on Israel where the Cabinet is to meet tomorrow to consider whether to accept the agreement as it now stands. However, Egyptian officials close to the talks expressed the first time an unreservedly optimistic view that this time things would not face more last minute hitches.

Before Dr Kissinger began his talks with President Sadat, the Egyptian leader had to travel the strain of the protracted negotiations. For the first time since the shuttle began, Mr Sadat let slip the impatience which he had been feeling at the tough and sometimes uncompromising stand of the Israelis.

This became obvious when he replied to a question whether the Israelis had raised any last minute issues. "They are always raising hell, as you say in America," Mr Sadat said. He reiterated that so far as Egypt was concerned there remained nothing in the way of agreement.

On board the Kissinger aircraft it was made clear that the outstanding points were such that they must be settled "in the next 36 hours, if not they never will be," a senior American official said.

Among the remaining points in dispute were the number of troops to be stationed in the limited forces areas on either side of the buffer zone. Egypt had insisted that, because of the lengthening of this zone, the number should be increased from 7,000 to 12,000 and the number of tanks and artillery pieces should also be increased.

Agreement had still to be reached on the question of the surface-to-air missile sites near the defence lines of both sides. Egypt agreed that it should be the Israelis to control the canal to protect its canal towns.

Heavy clouds of smoke hung over the battle-zone which, as it advanced, destroyed everything in its path. Whole villages are in flames.

The battle was still raging in the early hours of this morning for an important bridge on the approaches to the capital. FNLA soldiers were fighting to seize the bridge before it should be destroyed by the MPLA.

Meanwhile, Pierre Cayrol, the Agence France-Presse correspondent in Luanda, said Portuguese military sources there were denying that the FNLA advance suggested necessity that an attack on the capital was imminent. "In this sector of the fighting," the sources said, "the battle has been back and forth between the two armies for weeks."

Certainly there were no signs in the capital of panic before the rapid FNLA advance.

Annual financial and economic review 1

THE INTERNATIONAL SCENE

Radical change in world's agenda

by Peter Jay

but far-reaching changes in the world economic scene are occurring in the world economic scene. One consequence of the annual meeting of the International Monetary Fund in Washington is in many ways important in the years even though the world is more peaceful than any time since the

primary reasons for the change are that the world economic scene has changed and that, partly in consequence, the diplomatic scene in the leading industrial countries, in other words, the heads of government and heads of state are making an effort to wrestle with the problems of the world economic scene.

For the first time in the history of the world, the chief of the world economic scene is in the foreground of the world economic scene. The chief of the world economic scene is in the foreground of the world economic scene. The chief of the world economic scene is in the foreground of the world economic scene.

It was also noticeable that as the great historic occupations of diplomats—war, peace and political shenanigans—were more and more overshadowed at least in the medium-sized countries by financial problems, foreign ministries became increasingly uneasy at their exclusion from what had become the chief topic of international relations between the non-communist countries. Now all that has changed. The financial problems of balance of payments adjustment have been effectively solved by the general application of floating exchange rates, notwithstanding the supposedly insupportable

lating their grievances into an effective political leverage on the countries of the West which dominated the management of the world economy and its financial system.

It is hard now to recall that the overriding preoccupation of those days, wherever two or three finance ministry representatives were gathered together, was with the balance of payments adjustment process and with financing those balance of payments imbalances which were not being adjusted, especially the perennial deficits of the countries responsible for the two reserve currencies.

The almost wholly artificial difficulties engendered by an over-rigid exchange rate regime monopolized the energies not merely of monetary technicians but also of the world's governments represented by senior politicians as ministers of finance.

In such circumstances it was natural that the IMF, where world money and credit could be created and where the world's finance ministers met in plenary session once a year, should become a main forum of world economic debate and even action, displacing into comparative obscurity the successful work in liberalizing barriers to trade of the General Agreement on Tariffs and Trade (GATT) and the attempts of the World Bank (IBRD) to grapple with world poverty.

It was also noticeable that as the great historic occupations of diplomats—war, peace and political shenanigans—were more and more overshadowed at least in the medium-sized countries by financial problems, foreign ministries became increasingly uneasy at their exclusion from what had become the chief topic of international relations between the non-communist countries. Now all that has changed. The financial problems of balance of payments adjustment have been effectively solved by the general application of floating exchange rates, notwithstanding the supposedly insupportable



Vince Farrell/Malkolm Warrington

shock of the quadrupling of the oil price and the wrongly presumed inability of the oil producers to spend more than a few fractions of their new wealth. No one now cares about deficient international liquidity or regards the ebb and flow of his foreign exchange reserves as a critical measure of national economic health.

As a result the IMF, as a main source of man-made liquidity and credit for deficit

nations and as the solemn arbiter of currency par values, has receded into the background. Nobody would now regard the formal agenda of current IMF sessions—the overdue increase in membership quotas, the accommodation of the fund's articles to the fact of floating exchange rates, the formal stipulation of the status of gold and of IMF special drawing rights in world monetary arrangements and

the operation of the general and special loan facilities for countries in balance of payments difficulties—as major issues of the world economy. Although it is in itself important that these issues should be amicably settled, if only to preserve the fabric of a cooperated regulated world currency system, these issues will not even take pride of place in the speeches of the world's finance ministers this week.

Their attention, as is the way with politicians, has shifted to the areas of principal anxiety, namely the world recession, the world inflation and the altogether more powerfully articulated demands of the world's raw material producers.

As the OECD explained in its July *Economic Outlook*, "the last six to nine months have seen... the sharpest decline in output and the highest unemployment since World War II". This heavy price—"in the 18 months from the second half of 1973, gnp fell by about 7 per cent in the United States and virtually stagnated in the rest of the (OECD) area taken together, compared with typical past rates of increase over an 18-month period of around 6 per cent and 8 per cent respectively"—still left historic high inflation rates likely in the OECD's judgment to "level off at around 8 per cent in 1975".

Whatever view is taken of the respective contribution of monetary and non-monetary disorders to this sharp secular acceleration in inflation rates in the industrial countries there can be no mistaking the conviction of the political leaders in all the major countries that this deteriorating trade-off between employment and price stability is a direct and present threat to the foundations of political stability in the democracies.

There is also a growing realization, even in the United States if not in the United States Treasury, that the stability of the wider world political order depends on some effective response being found to the demands of the poorer countries represented in the "Group of 77" for a bigger share of the world's prosperity. At the least these problems are seen in financial deficits that threaten the stability of institutions like the World Bank which is a prominent symbol of the political and economic order.

This last concern is in part why this week's special session of the United Nations General Assembly in New York is seen by many governments of the West as more important than the IMF meeting in Washington and why it is therefore attracting a higher calibre of political representation. But the foreign ministers and heads of government are not leaving their counter-offensive against the finance ministers there.

Clearly the political stability of even greater concern to them—with the possible exception of Dr Kissinger whose broader outlook is probably unique and only possible for an American Secretary of State than the world political order.

Herr Helmut Schmidt, the Parts II and III of the Annual Financial and Economic Review will both appear tomorrow.

West German Chancellor, is perhaps the most persistent and extreme exponent of the view that the political economy of the West is in danger and can only be salvaged by extraordinary efforts of cooperative state-manship on the part of the four or five leading industrial nations. But France, Japan and Britain are not far behind him; and President Ford and Dr Kissinger seem to have been persuaded in

recent meetings at Helsinki and elsewhere that, even if the stability of the United States itself is not directly threatened, that of its natural friends and allies is.

Hence the unannounced agreement in Helsinki to hold a summit meeting of the four or five (Japan's inclusion seems to be in some doubt) before the end of the year to discuss world economic issues in an urgent and political context under

the management of foreign ministries rather than of finance ministries. This development is influenced by the fact that the heads of government in two of the four countries (West Germany and France) and the foreign minister in a third (Britain) are former finance ministers accustomed to the practice of international economic cooperation in the Group of Ten.

There has been a difficulty about the United States where the present Secretary of the Treasury is profoundly hostile to all politically motivated attempts to manage the world economy by modifying the hard application of market principles and where neither the head of government nor the foreign minister has any direct experience of economic policymaking.

However, it seems that this difficulty has been overcome by Dr Kissinger's conversion to the view that world economic issues are almost as crucial as world security matters and by the President's willingness to recruit a distinguished and politically accomplished former Secretary of the Treasury as his special representative in these matters.

What is still in the deepest doubt is whether the Schmidt-Kissinger-Callaghan axis has a comprehensive analysis, let alone a plausible remedy for the fundamental crisis of world political economy which they discern beyond the monetary preoccupations of the finance ministers.

For a start they have to overcome the reflex antipathy of French officialdom in foreign and finance ministries to any cooperation with the United States. Unquestionably, President Giscard has embraced a much more liberal view, aided by his intelligence and his experience of international economic affairs. But it is still unclear how statesmen with so many more ephemeral preoccupations can develop a proper diagnosis of the problem, however vividly they perceive its present manifestations.

These are the real world economic challenges of the next 12 months and probably of many years to come. First, is the world economy merely suffering from a temporary disturbance caused by an over-reaction to the 1971 recession and by the quadrupling of the oil price from which a normal recovery can be expected? Or is the unprecedented inflation and its association with higher and higher levels of unemployment a manifestation of a much more malign secular trend? Are the world's rising expectations, population, and militancy in demanding immediate redress of grievances combining within and between nations to impose an insupportable burden on the world's resources and productive capacity? Is this, moreover, a burden which, if not supported, will crush democracy and stability in rich and poor countries alike?

Second, if the grave diagnosis is right, how precisely can world statesmen move to prevent disaster? What combination of recession and incomes policies in the weaker countries with what degree of domestic deflation in the stronger countries can be reconciled with the opposed political realities within those countries? What deal between rich and poor nations can conceivably reconcile the opposed political pressures of organized labour in the industrial countries and politicized peasantry in the raw material producing countries?

The postwar world economy has exhibited a notable resilience, repeatedly failing to succumb to the catastrophes which constantly threatened. On the other hand, the escapes have consistently taken the form of buying time and postponing the evil hour rather than of true solutions.

Consequently, the threatening tidal wave has grown steeper and higher as it has been pushed back. Inflation has in true sense been the safety valve of political stability, the unseen hand which temporarily accommodated the imperatives of political survival to the imperatives of economic supply by debasing the coin in which unfulfillable political pledges were made.

That party is now over. In the rest of this decade world statesmen must either persuade the world's population to live within the world's means or be overwhelmed when a furious citizenry discovers the hard way that a broken pint pot not only does not contain a quart but does not even contain a pint.

The author is Economics Editor, The Times.

the management of foreign ministries rather than of finance ministries.

This development is influenced by the fact that the heads of government in two of the four countries (West Germany and France) and the foreign minister in a third (Britain) are former finance ministers accustomed to the practice of international economic cooperation in the Group of Ten.

There has been a difficulty about the United States where the present Secretary of the Treasury is profoundly hostile to all politically motivated attempts to manage the world economy by modifying the hard application of market principles and where neither the head of government nor the foreign minister has any direct experience of economic policymaking.

However, it seems that this difficulty has been overcome by Dr Kissinger's conversion to the view that world economic issues are almost as crucial as world security matters and by the President's willingness to recruit a distinguished and politically accomplished former Secretary of the Treasury as his special representative in these matters.

What is still in the deepest doubt is whether the Schmidt-Kissinger-Callaghan axis has a comprehensive analysis, let alone a plausible remedy for the fundamental crisis of world political economy which they discern beyond the monetary preoccupations of the finance ministers.

For a start they have to overcome the reflex antipathy of French officialdom in foreign and finance ministries to any cooperation with the United States.

Schroders

International Merchant and Investment Bankers

J. Henry Schroder Wag & Co. Limited

120 Cheapside, London EC2V 6DS
Telephone 01-582 4000

J. Henry Schroder Banking Corporation

The Schroder Building,
One State Street, New York 10015
Telephone (212) 249-6500

J. Henry Schroder Bank A.G.

Central 2, 8001 Zurich
Telephone 47 90 00

Group Companies,
Associates and Representative Offices in

Argentina, Australia,
Bermuda, Brasil, Canada,
The Cayman Islands, Colombia,
France, Germany, Hong Kong,
Japan, Lebanon, Spain, Switzerland and
The United States of America.

The International National Bank

In Australia, we're called the National, but we're much more than that. In fact, International would be closer to it. Our representation is on a world-wide scale. Complementing our spread of almost a thousand branches throughout Australia are our three offices in London, another in the New Hebrides, and representative offices in New York, Tokyo, Singapore,

Hong Kong and Jakarta. Established 116 years ago, we offer full International Banking Services. And, of course, on any Australian matters, we're the bank to consult. We welcome enquiries on Australian business, investment, trade or immigration.



The National Bank of Australasia Limited

6-8, Tokenhouse Yard, London, EC2R 7AJ Tel: 01-606 8070
Head Office—271-285, Collins Street, Melbourne.

Have you noticed the traffic jam on the Atlantic? Multi-nationals and medium companies alike are rushing into America. And almost 45% of all European investment has come from Britain - five thousand million dollars worth by 1974.

If you want to get in on the act, come to Midland. No one can offer you better connections in the States and Canada.

We're a shareholder in European-American Bank & Trust Company and European-American Banking Corporation, the largest European owned banking organisations in the States, with combined assets of over \$4 billion.

European-American Banking Corporation has offices in New York, Los

Angeles and San Francisco. European-American Bank & Trust Company has 100 branches throughout the New York metropolitan area.

We're also a shareholder in European Banking Company Limited, a merchant bank with a branch in Chicago.

Further north in Canada, you'll find an EBIC representative office in Toronto. (EBIC is European-Banks International, seven leading independent banks of Europe of which we are one.)

And if you need local banking services, we can also offer you a network of correspondent banks all over North America.

If you want to know more about where

to locate in the States, who to see, what the legal ramifications are, taxation laws, visas, permits, financial sources, etc., we're the people to see. And even though there may be exchange control problems, and perhaps other problems, we'll find a way, if there is a way, to provide the necessary finance to enable you to get established in America.

If you're not setting up in the States but are doing business there, you should still talk to us about your financing requirements.

In either case contact one of our thirteen international branches in Britain direct. Or ask any Midland manager to fix you up with an appointment.



Midland Bank Limited International Division, 60 Gracechurch Street, London. Tel: 01-606 9944. Branches in Birmingham, Bradford, Bristol, Cardiff, Hull, Leeds, Leicester, Liverpool, Manchester, Newcastle, Sheffield, Southampton.

Midland Bank International
A great place for business.



World banking markets make comeback

by Christopher Wilkins

During the past two months the volume of new loans syndicated in the international banking markets has been running almost at the levels seen in those hectic carefree days of early 1974—if not yet quite on the scale of that one dizzying month when no less than \$6,000m of credits were announced. After a period during which loans of more than \$500m were notable events, deals involving between \$200m and \$300m each have been tumbling into the market one after another.

The revival represents a remarkable about-turn, reflecting how strongly confidence has returned and how resilient the Eurocurrency market has proved itself to be. It was, after all, only just over a year ago that the market was gripped by a severe bout of uncertainty, reaching close to crisis proportions, following in the wake of the Herstatt Bank collapse in West Germany.

Depositors took fright, unsure about the security of their funds in a market which appeared to have no lender of last resort in the sense that domestic banks have central banks to which to turn in the event of big troubles developing.

Relatedly, it was acknowledged that many banks had taken on rather large commitments to borrowers and were in some cases becoming extremely heavily borrowed at the same time that the rapid rise in oil prices had made their balance of payments outlook increasingly suspect.

Herstatt Bank and Franklin National Bank of New York were potent reminders that banks were highly vulnerable to issues of mismanagement. It could be seen that the heat of competitive pressure had pushed many banks into unusually rash lending policies, as witnessed by the miserably low level of profitability that the banks derived on much of their advances in the great borrowers' market of 1973 and the first half of 1974.

In short, reaction set in to the earlier excesses. Many banks found it extremely difficult to generate deposits at all and, where they could, it was frequently for only the shortest of maturities and at a significant margin over the prevailing interbank rates in the London Eurodollar market.

Out of the 400 or so banks around the world which at the peak had participated in the market, those immune from such difficulties were numbered to a mere hand-

ful—chiefly the American leading banks and a few of the biggest European banks. Inevitably, the volume of loan syndications arranged fell away sharply, the second half of the year seeing only a fraction of the loans which had been put up in the first half.

Against this sobering background the progressive revival of the market has been remarkable—if also an acknowledgment that the depositor reaction during 1974 had been overdone, with indiscriminate blanket judgments being applied and little attempt being made to differentiate between well-managed and sound, if smaller, institutions and others which lacked such qualities.

While some of the fears proved over-alarmist, not all did. The early months of this year saw the difficulties of possible default by borrowing countries looming larger.

The most serious situation was that of Pertamina, the Indonesian state energy concern which had been the vehicle for much of Indonesia's foreign currency borrowing. In part the problem was a technical one with some uncertainty arising over how far the state stood behind Pertamina. There were also some worrying delays in payment of interest to banks and the situation was only resolved when the state assumed Pertamina's obligations in foreign currency borrowings. Since then many of Pertamina's borrowings have been refinanced.

IMF called in to Zaire's aid

Others to cause concern were Zaire, copper rich but suffering under the pincer squeeze of soaring oil costs and a slumping copper price; and North Korea, which was late in meeting payments, both of interest on loans and of some promissory notes, issued in connection with trade transactions and some banks. In Zaire's case the issues were such as to lead to the calling in of the International Monetary Fund, which put up a stabilization programme as a condition for making various credit lines available.

More fundamentally, however, the Eurocurrency market was faced with a threat to its liquidity as it became apparent that the surpluses of oil exporting countries were turning out not to be as great as had seemed likely.

How important these countries were as a source of funds for the Eurocurrency pool in 1974 is clear from the Bank of England's March Quarterly Bulletin. This showed that, while foreign currency deposits in the United Kingdom

shrank by some £1,500m between May and November last year, the inflow of funds from central monetary institutions—essentially the oil exporters—had risen by £3,650m. This had sufficed to keep the market as a whole growing modestly to £66,360m.

Declining oil exports and a strong rise in imports of goods and services by the oil exporting countries has meant that the surplus abroad have been contracting this year. Morgan Guaranty Trust has estimated that the current account surplus of the Organization of Petroleum Exporting Countries may have been only about \$9,000m in the first three months of this year compared with \$17,000m in the final quarter of 1974 and about \$55,000m in 1974 as a whole. The second quarter surplus is estimated to be \$8,500m and Morgan thinks the full year surplus is likely to be \$40,000m or less.

Indeed, it points out, oil exporters—notably Algeria, Ecuador, Indonesia and Libya—experienced declines in their international foreign exchange reserves in the first five months of this year. The result has been that some of the exporters, far from being suppliers of funds to the Eurocurrency pool, have been returning as borrowers. Algeria, Iraq, Indonesia and even Iran and Venezuela have all been seeking loans.

Why then has confidence returned as strongly as it has? The first point to note is that the world's leading central banks, with the Bank of England to the forefront, responded rapidly to meet any doubts that may have entered about whether there was a lender of last resort and who ultimately would stand behind a Eurobank which ran into trouble.

The Bank demanded and rapidly obtained undertakings from the shareholders in consortium banks—the subject of the most uncertainty—that they would stand behind their offspring. Likewise it obtained undertakings from the parents of subsidiary banks which had been set up in London to transact Eurocurrency business.

It was agreed between the central banks themselves that if the troubles of a bank fed back to the point where it threatened to undermine the parent, the central bank of the parent would stand ready to lend support. Such a prompt response served to satisfy any doubts there may have been about the chain of responsibility underpinning the Euromarkets.

A further important factor has been the rising profitability for those banks which remained active in the Euro-

markets, mainly because of the withdrawal of other banks from the market and the consequent transformation of the borrowers' market into a lender's market.

Many of the higher risk borrowers, particularly developing countries, found it increasingly difficult to borrow at all. Others were able to borrow only by paying banks much more generous margins over interbank rates and by agreeing to repay more quickly.

Prime borrowers, for example, which had been able to raise 10-year loans at spreads of about 1 per cent—a level which left the banks with negligible profits after expenses—have this year found themselves obliged to pay between 1 and 1½ per cent. They have rarely been able to borrow for more than seven years and usually only five. At the same time banks have tended to demand much larger management commissions and fees.

The prospect of better profit margins has undoubtedly encouraged many banks to return to the market. But perhaps more important still has been the pressure to step up international exposure to offset deteriorating domestic conditions.

Traditional depositors

Deepening recession in all the world's leading industrial economies has meant that loan demand from traditional domestic corporate and personal borrowers has been at a much lower ebb during 1975. This has freed resources for use elsewhere and has enabled banks to renew their interest in the Euromarkets without facing the difficulties of over-rapid growth in balance sheets that some had encountered earlier.

Increasing activity, combined with the receding prospect of further bank collapses, has generated its own revival of confidence. Whatever shortfall of funds into the market may have occurred appears to have been matched by the return of many of the traditional depositors who had preferred the safety of domestic to the apparent insecurity of the international markets during the dark days of 1974. As a result, many of the banks which were forced to pay premiums to generate deposits are now paying much closer to the prevailing interbank rates.

Indeed, such has been the scale of the recovery that competitive pressure is beginning to produce some reduction in interest rate spreads. But bankers insist they are determined that things should never again deteriorate to the point they reached in 1973 and 1974.

The author is Banking Correspondent, The Times.

Inflation is the price being paid for revival

by Frank Vogel

United States

The United States is pulling away from its worst recession since the Second World War. The pace of the economic revival is painfully slow and the ailing patient could still face some serious setbacks before regaining full health, but the underlying trend is clearly one of improvement.

The impact of the change in America's economic fortunes will increasingly be felt around the world as the country helps to push the world's economy out of its highly depressed state.

The latest statistics show clearly that the American economy is heading towards a sustained recovery. The gross national product, the decline in the second quarter was far below the record levels seen in the final quarter of 1974 and the first quarter of this year.

Unemployment appears to have reached a peak of 9.2 per cent in May and is slowly falling. Businesses have sharply reduced their inventories of stocks and goods and brought them into better balance with demand. Productivity and industrial output are starting to rise. Consumer credit and consumer spending are rising.

Many sections of the economy remain highly depressed, notably the construction and car industries, and demand for all manner of capital goods is very low. However, in an analysis of the Government, expect the improvement to be slow, but there are some signs that official forecasts made in the spring were too pessimistic and that the second half of this year will see real growth of 6 per cent to 8 per cent, rather than the earlier estimated 5 per cent.

But the improvement in

the health of the economy also appears to be accompanied by a revival of inflation. The 14 per cent rate of price increases seen last year was well on the way to being replaced by a 5 per cent or 6 per cent rate in the first half of this year, but now the rate for 1975 may well be 8 per cent or more.

Large foreign purchases of grains, notably by the Russians, coupled with increases in oil prices, have pushed up the inflation rate. Many companies are set to increase prices in the near future and President Ford's oil strategy, which aims to reduce oil consumption and stimulate oil production through higher prices, is bound to add further pressure.

The Administration, however, is well aware of the dangers and is determined to ensure that the revival is not accompanied by a return to "double-digit" inflation. Key officials such as Mr Arthur Burns, Mr William Simon, Mr Alan Greenspan and Mr William F. Friedman are quite willing to accept high unemployment rates for the next four years if inflation can be reduced as a result, and President Ford is accepting their advice.

In recent weeks the Federal Reserve (Fed) has shown its willingness to tighten monetary policy to reduce inflation, despite the weakness of the economy and the protests of many Congressmen. The Fed will tighten the screw again if it fears that there is any danger of a new surge in inflation.

Similarly, the President will continue to veto spending bills as long as he sees inflation increasing and he is unlikely to accept an extension of the one-year tax cuts if inflation continues to

rise at the 0.6 per cent annual rate registered by the consumer prices index in June.

The firm stand of the Federal Reserve, with its target ranges for the money supply growth at just 5 per cent to 7.5 per cent and its willingness to act to counter the expansion of the money supply caused by the tax cuts and tax rebates enacted by the Congress, has brought an important change in the trend of interest rates.

Between January and June the prime lending rate of the leading commercial banks fell from 10½ per cent to 6½ per cent, but in recent weeks they have been increasing slowly and are likely to rise significantly.

The rise in rates has tempered the pace of the recovery for stocks and shares, but investment analysts remain confident. American stock markets surged ahead with massive gains in the first half of this year, because of declining interest rates and of expectations of economic recovery later in the year.

Further advances are likely, albeit at a more moderate rate, because the pace of the recovery appears to be slightly swifter than was at first expected and because of growing optimism about the outlook for corporate profits.

Profits for most companies fell sharply in the first half of the year in line with the weakness in business activity. Companies have reduced their number of employees and their stocks of goods and now appear to be in a better shape, with the prospect of gaining from substantial productivity increases.

Many analysts expect corporate profits to improve over a quarter-by-quarter basis as the economy improves, and to start showing real earnings gains over the levels

of a year ago, possibly by the end of the first or second quarters of 1975.

The construction and capital goods industries may take slightly longer to recover and the outlook for the car industry is depressing, although the leading manufacturers should be making profits by the final quarter of this year.

The car companies are in difficulty because they must raise prices to return to a strong earnings position and they are threatened by both higher oil prices, which will weaken demand for cars, and by intense competition in the American market from foreign manufacturers.

The increases in interest rates and the general improvement in the economy have brought fresh strength to the dollar, which only a few months ago was depressed against most important foreign currencies.

The stronger dollar has brought increased foreign investment in the United States and the months ahead are likely to see further rises in the volume of purchases in government securities and in private stocks and shares by foreigners, notably oil-producing countries.

The increase in foreign investment should aid the development of a healthy balance of payments surplus this year. Indeed there is every sign that the country may well have an embarrassingly large surplus. In the first half of this year the recession resulted in a record trade surplus, as imports fell, particularly oil imports, and exports rose.

Coming months are likely to see some changes on the trade account, but the Department of Commerce still expects the trade surplus for the year as a whole to be between \$4,000m and \$6,000m, after a deficit of more than \$2,000m in 1974.

The improvement in the domestic economy will almost certainly lead to higher imports, particularly for consumer goods and for oil. The extent of the increase will largely depend on the pricing strategy that the Organization of Petroleum Exporting Countries determines for world oil prices.

Meanwhile, exports are likely to be fairly weak in the second half of the year, despite some high foreign trade sales, because of the weakness of most foreign economies.

But the dollar is likely to continue rising. The main factor behind its strength will be the improving economy and further increases in domestic interest rates. Fearful of inflation, the Fed will have a difficult task in holding interest rates at current levels. There are several factors which force one to conclude that the coming months could well see brief periods of serious liquidity shortages in the money markets.

American bankers have

faced many months of extremely sluggish demand, but they are making agreements to credit lines and they are spending rises in the year ahead. The increase in loan demand made with very heavy lending by the public sector.

The Government may raise \$30,000m or more in the second half of the year as the probability is that the current fiscal budget deficit may be nearer \$80,000m than Ford's declared deficit of \$50,000m.

In addition, the heavy demands of the cities states are likely to be met and financial crises in cities could produce money market and difficulties as the events in New York City clearly demonstrated.

For all that, the situation is not as bleak as it once was. The confidence of both the public and the President Ford has been restored and in the fore-

cast, the move away from recession, the strong and healthier balance payments, have not Administration, but willing to accept realization at the new tariffs and trade in more determine sure that America's economic recovery is protected.

Thus the delegate year's annual meeting International Monetary Fund and World Bank, themselves in a much healthier state than they were a year ago and can officials will more blunt and can negotiation than it in 1974.

But for all that, the recovery could be slow and end on over-reaction by the difficulties in financial markets, the mounting pressure to stimulate the economy, the fear that will cause President who wants to win the

the author is Economics Correspondent, The Times.

Complexities of planning ahead

by Edmund Stevens

Soviet Union

The sense of security and ordered purpose in Soviet society contrasts more starkly than ever with the constant drift from crisis to crisis in so much of the world. The Soviet Union is still almost unaffected by increasing violence and crime, unemployment, inflation, poverty and hunger. Instead there is constant, if sometimes imbalanced, progress in almost every sphere, expanding production and a rising living standards.

That does not mean all is smooth sailing. The Soviet Union has its own troubles, deriving from social and economic structure. They are almost entirely different from those of the West, and they centre round the almost impossible task of drawing up, coordinating and implementing long-range economic plans to cover the economy and the population.

To maintain the pace and meet the requirements of technological and industrial progress, the planning must become increasingly complex. The task of meeting the plan becomes more difficult and demanding accordingly, and the impact of any deviation or mistake on the economy heavier.

That has been most notably apparent with the ninth five-year plan, now in its final six months. Most of the production targets, approved in December 1970, because of under-fulfilment, had to be readjusted at the end of each year (which meant cutting the figures back retroactively, down to actual performance). In the process, industrial group B, consumer goods production, was short of the priority initially accorded it.

Expressed in percentage terms, the annual growth rate for group B had by the first half of 1975, been cut from 9.3 per cent to 6 per cent, and actual fulfilment was only 5 per cent. "Group A", heavy industry, including all kinds of machinery and output of the means of production, made a much better showing.

Production of precision instruments and machines, in which computers were included, led with an 18 per cent increase.

Production of cars, lorries, tractors and farm machinery was up by 10 per cent. Because of the group A score, industry as a whole could announce a 7.7 per cent production increase for the six-month period, compared to the revised plan figure of 6.7 per cent. But given the previous mid-plan cutbacks, it all added up to an industrial output growth of less than 30 per cent, compared to the 40 per cent expected in 1970 for 1975.

Though disappointing to the Soviet consumer, who had been led to expect greater things, it was still substantial progress. Total retail trade turnover for the half year was up by 7.3 per cent. The average monthly income rose 3.7 per cent to 144.5 roubles. Savings deposits increased by 5,600m roubles, bringing total savings to almost 80,000m roubles. There are about 93 million depositors, or approximately one savings account for every 2.6 members of the population of 254,300,000.

The lag in consumer goods growth has undoubtedly stimulated the growth of luxuries. The Soviet buyer has become more discerning, and

shows away from shoddy items. The need to mop up some of the cash held or deposited in savings accounts was mainly what prompted Soviet planners to promote colour television and mass production of the Fiat-type Zhiguli passenger car. New sets were sold on the installment plan and distributors were ordered to accept old sets as the initial down payment. Some 2,000m roubles of installment buying credit has been extended, mostly for television sets.

The demand for private cars runs well ahead of output, even though the prices equal several years of average salary. The aspiring purchaser uses not only his own resources, but draws on the savings of parents, grandparents and in-laws, and that has proved the most effective way of reducing the amount of extra money in the hands of private citizens, which even in a controlled economy can foster inflation as it encourages speculation on the black market, as well as higher prices in the open market for foodstuffs.

The lack lustre results are due in part to poor management. The promotion system based on seniority favours those wedded to old-fashioned concepts, while younger, more competent men are held back in subordinate positions.

continued on facing page

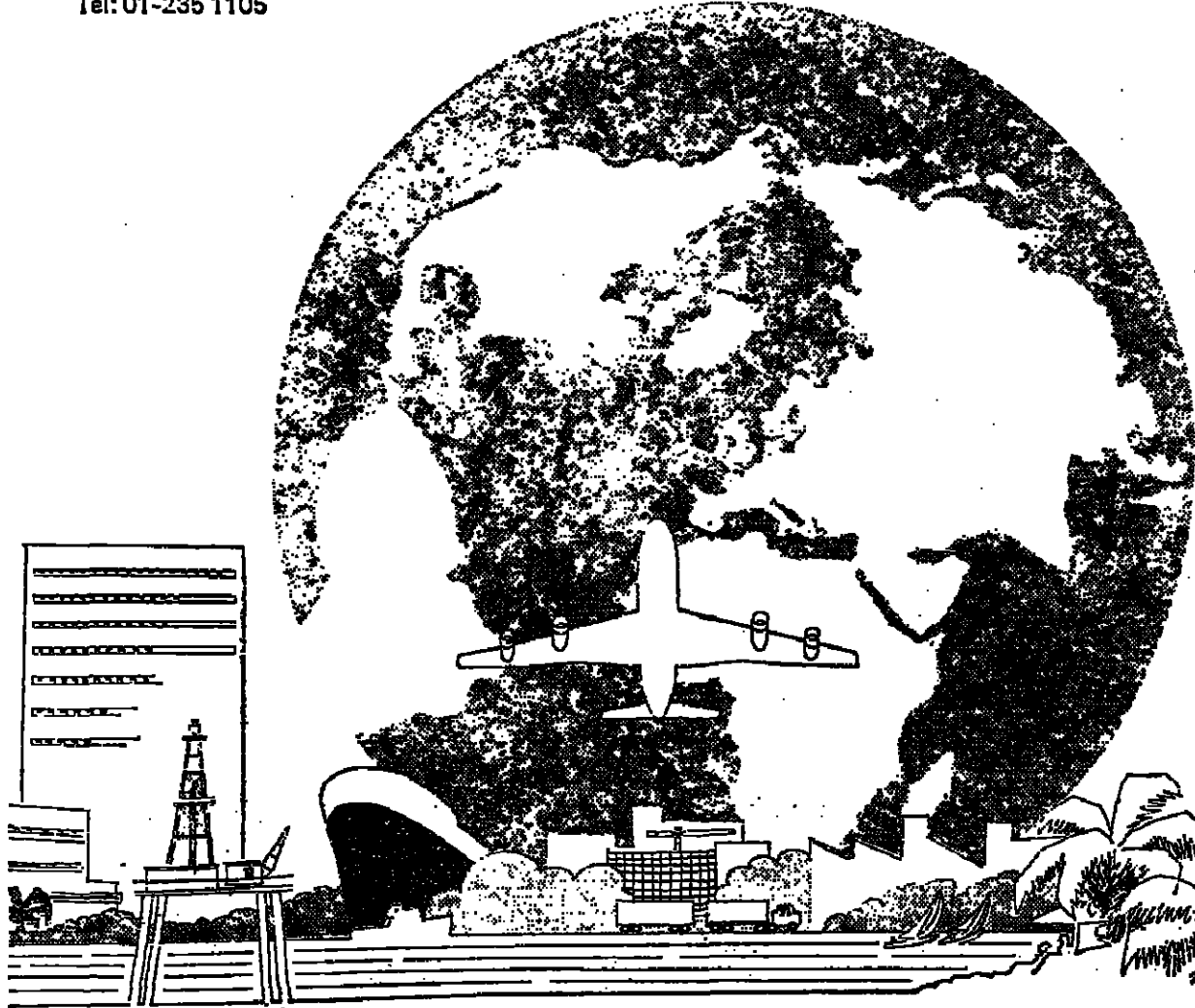
a world of opportunities... profit from our experience!

—Almost every kind of business experience—from shipping in Hong Kong to hotels in the Caribbean, airlines and oil rigs in Europe to a host of electronic industries in Japan. Let us help you with credit facilities or finance packages tailored to your particular needs. Use our experience to make the most of your opportunities and profit by them.

Assets exceed Can. \$15,000,000,000.
Over 1,000 Branches and Offices located in 39 countries.

The Bank of Nova Scotia

Regional Office, Europe, Middle East and Africa.
19, 23 Knightsbridge, London SW1X 7LY
Tel: 01-235 1105



Welcome Canada

Get this free business guide from the bank that knows Canada best.

If your corporate plans include a move into Canada, you probably have a number of questions...and too few answers.

That's why Canadian Imperial Bank of Commerce—over \$20 billion strong with over 1,650 branches throughout Canada—have compiled this book of over 60 pages covering all the basic facts, from commencing business to customs tariffs

and excise taxes. It's all here: taxes, labour law, government incentives, 17 key topics in all. And it's yours for the asking.

Our book is called *Doing Business in Canada*. For a complimentary copy, with no obligation on your part, simply send your request on your company letterhead to:

Canadian Imperial Bank of Commerce
Dept. TMSI, European Operations Office
42 Moorgate, London EC2R 6BP.

The Ideas Bank
CANADIAN IMPERIAL
BANK OF COMMERCE

Head Office—Commerce Court, Toronto M5L 1B2, Canada. Over 1,650 branches in Canada, branches or representative offices in major business centres worldwide.

Rewards of a switch in policy

by John Greenwood

Japan

The past year has seen an extremely important change in the objectives of Japanese economic policy. The change has been a switch from a policy of expansion to one of contraction. This has been reflected in a number of ways. First, the Japanese government has announced a series of measures to reduce the growth rate of the economy. These include a reduction in the money supply, a reduction in government spending, and a reduction in the rate of interest. Second, the Japanese government has announced a series of measures to improve the balance of payments. These include a reduction in imports, an increase in exports, and a reduction in foreign investment. Third, the Japanese government has announced a series of measures to improve the distribution of income. These include a reduction in the rate of inflation, an increase in the minimum wage, and a reduction in the rate of taxation. The switch in policy has been a response to a number of factors. First, the Japanese economy has been growing at a rapid rate for a number of years. This has led to a number of problems, including inflation, a balance of payments deficit, and income inequality. Second, the Japanese government has been under pressure from the United States and other countries to reduce the growth rate of the economy. Third, the Japanese government has been under pressure from the Japanese people to improve the distribution of income. The switch in policy is a sign that the Japanese government is taking a more responsible approach to economic management. It is a sign that the Japanese government is willing to sacrifice short-term growth for long-term stability and prosperity.

The effect on industrial

production was to depress output at an accelerating rate. However, on July 30, the Bank of Japan published a research paper explaining the underlying statistical relationships between money, gross national expenditure and prices. In the Japanese context, this paper is probably equal in importance to the first directive of the FOMC to the New York Federal Reserve in January 1970, to pursue quantitative targets for specific monetary aggregates, or to House Congressional Resolution 133 of 1975 requiring the Federal Reserve to restrict monetary growth to rates commensurate with the economy's long-run potential to increase production. There can be no doubt that in the history of Japanese monetary policy since the foundation of the Bank of Japan in 1882, this change in the objective of policy is a momentous one. But equally, the ability of the Japanese authorities to hit their targets and the predictability of the effect on prices has been remarkable. This results primarily from the particular structure of Japan's banking system which enables the authorities accurately to control monetary growth by placing ceilings on the loans of the city banks, long-term credit banks, and—until recently—local banks. It also reflects Japanese commitment to control monetary growth by placing ceilings on the loans of the city banks, long-term credit banks, and—until recently—local banks. It also reflects Japanese commitment to control monetary growth by placing ceilings on the loans of the city banks, long-term credit banks, and—until recently—local banks. It also reflects Japanese commitment to control monetary growth by placing ceilings on the loans of the city banks, long-term credit banks, and—until recently—local banks.

Middle East

For the Middle East oil states the past year has been a period of consolidation. The euphoria which greeted the oil price increase in 1974 has been replaced by a more realistic assessment of the oil market. The oil price increase has been a double-edged sword. On the one hand, it has increased the revenue of the oil states. On the other hand, it has increased the cost of oil for the rest of the world. The oil states have been able to take advantage of the price increase to increase their production and to increase their reserves. However, they have also been able to take advantage of the price increase to increase their foreign investment and to increase their foreign debt. The oil states have also been able to take advantage of the price increase to increase their military spending and to increase their military power. The oil states have also been able to take advantage of the price increase to increase their political influence and to increase their political power. The oil states have also been able to take advantage of the price increase to increase their economic power and to increase their economic influence. The oil states have also been able to take advantage of the price increase to increase their social power and to increase their social influence. The oil states have also been able to take advantage of the price increase to increase their cultural power and to increase their cultural influence. The oil states have also been able to take advantage of the price increase to increase their religious power and to increase their religious influence. The oil states have also been able to take advantage of the price increase to increase their scientific power and to increase their scientific influence. The oil states have also been able to take advantage of the price increase to increase their artistic power and to increase their artistic influence. The oil states have also been able to take advantage of the price increase to increase their literary power and to increase their literary influence. The oil states have also been able to take advantage of the price increase to increase their musical power and to increase their musical influence. The oil states have also been able to take advantage of the price increase to increase their theatrical power and to increase their theatrical influence. The oil states have also been able to take advantage of the price increase to increase their cinematic power and to increase their cinematic influence. The oil states have also been able to take advantage of the price increase to increase their television power and to increase their television influence. The oil states have also been able to take advantage of the price increase to increase their radio power and to increase their radio influence. The oil states have also been able to take advantage of the price increase to increase their newspaper power and to increase their newspaper influence. The oil states have also been able to take advantage of the price increase to increase their magazine power and to increase their magazine influence. The oil states have also been able to take advantage of the price increase to increase their book power and to increase their book influence. The oil states have also been able to take advantage of the price increase to increase their record power and to increase their record influence. The oil states have also been able to take advantage of the price increase to increase their film power and to increase their film influence. The oil states have also been able to take advantage of the price increase to increase their television power and to increase their television influence. The oil states have also been able to take advantage of the price increase to increase their radio power and to increase their radio influence. The oil states have also been able to take advantage of the price increase to increase their newspaper power and to increase their newspaper influence. The oil states have also been able to take advantage of the price increase to increase their magazine power and to increase their magazine influence. The oil states have also been able to take advantage of the price increase to increase their book power and to increase their book influence. The oil states have also been able to take advantage of the price increase to increase their record power and to increase their record influence. The oil states have also been able to take advantage of the price increase to increase their film power and to increase their film influence.

Chance for Britain to share oil spoils

by Rodney Wilson

ing famous the largest centre in the Middle East for the production of capital goods. A giant machine tool plant there is to quadruple its output over the present five-year plan. Despite the size of Iran's oil industry, the main constraint on development is shortage of power, especially of skilled labour. It is hoped to ease this shortage by redeploying workers from agriculture through the amalgamation of all plots into large farms units which will facilitate mechanization. To improve the supply of skilled manpower, expenditure on education under the present plan has been increased to more than £3,300m; this will mean education for urban children and four fifths of rural children. If universal literacy is attained in the Shah's lifetime, it will probably be reckoned his greatest achievement. Saudi Arabia receives more oil revenue than any other state in the Middle East, a situation which is likely to continue as its oil reserves account for almost half the world's total. An ambitious plan aims at bringing the desert kingdom into the twentieth century. Industries planned will largely be related to petroleum, including steel and ethylene and three fertiliser plants. Establishment of this type of plant intensive and have manpower requirements. Hence they are suitable in country with a population of only four million to seven million when many members of the workforce are expatriates. The oil boom has benefited only rich oil producers, such as Iran and Saudi Arabia but also poorer Middle Eastern states with few mineral resources, such as Egypt. During the past year Egypt has received almost £300m for a modernization programme from the Saudi Development Fund and a similar sum to finance a new urban highway linking the Cairo suburb of Heliopolis with the steel town of Helwan. Such aid yields political rather than economic dividends for the Saudis, especially as Egypt has always been at the centre of pan-Arab politics and is the country most critically involved in the dispute with Israel. To encourage Arab oil revenue into investments in Egypt President Sadat last year introduced a new open-door policy. This provides for five-year tax holidays for all new investment and free remission of profits. It is hoped to channel Arab money into free zones being created in the Suez Canal area where new industrial complexes are being planned. President Sadat's decision to reopen the canal in June was undoubtedly a courageous one, but it should bring considerable economic benefits. Dues from the first year alone are expected to reach about £200m, while sales of supplies to ships and expenditure by passengers and crews in the canal towns could amount to more than twice this amount. The reopening of the canal will also benefit the states of East Africa, the Persian Gulf, India and Australia by substantially reducing delivery times for dry cargoes. Giant tankers will continue to use the Cape route, however, until the canal is deepened, which may take five years at least. Sales of British exports to the Arab countries are now worth £100m a month, double their value a year ago. Until North Sea oil starts flowing in quantity, however, it seems unlikely that Britain's huge trade deficit with the Middle East will be eliminated. In contrast, the United States is in the fortunate position of being able to maintain a trade surplus with the region. Last year Iran took over from Israel as the main Middle East market for United States goods. Apart from supplies of industrial equipment, the principal American export achievement was concerned with arms. More than a third of United States arms ex-

into question. However, since the nationalization of the western companies operating oil concessions the Middle East producers have strengthened their position, as they can now control production levels. The less populous countries with lower foreign exchange requirements can easily decrease production, and Kuwait exercised this option at the end of last year, when production amounted to 37 per cent, while Libyan production was down by almost half. Recently Shaikh Yamani, the Saudi Arabian Petroleum Minister, pointed out that his country could pay for its import requirements with less than half its present level of oil production. By May the kingdom's holdings of gold and foreign exchange were greater than those of the United States. At the Opec meeting on September 23 in Vienna it seems likely that prices will be raised to offset the increased cost of manufactured imports from the West. Only limited rises are predicted, however—probably about 10 per cent at the outside. Countries such as Algeria will resist greater increases as these would only damage the economies of its friends in the Third World. Moreover, the Iranians and Saudis will be reluctant to raise prices too far lest they set off a further recession in the industrialized world just when the demand for oil is starting to rise as the economies of the West begin to expand again. The longer-term aim of the Middle East producers is still to reach an agreement with the chief consuming nations on an index scheme which would link oil prices with import prices, but Dr Kissinger has been reluctant to enter negotiations. In the absence of agreement, the pricing situation will continue to be played out like a game of poker. The author is a Durham University specialist on the economies of the Middle East.

Complexities of planning ahead



United States farmer looks at 900,000 bushels of wheat, enough for about 43 million loaves of bread, stacked on the ground because of lack of storage when a boycott of grain bound for the Soviet Union stopped the loading of grain on two ships.

continued from facing page
slen behind schedule. The
sps primarily affords the key
bs. Thus work in the big
ama river heavy-duty lorry
plex is three years be-
ind schedule and the lay-
up of the pipeline from the
umen oilfield in western
beria has been blocked
ver since plans were
opped for Japanese partici-
ation in the financing. Both
jects had been given top
riority in the current five-
ear plan.
The highest priority is now
ing given to Bam, the
sikal-Amur trunk railway
ne which, looping north of
ake Balkal, will be a
orter and safer link with
ie Pacific than the old
rans-Siberian, which hugs
ie meandering Chinese
order. Programmed to
oss 2,000 miles of virgin
rritory, Bam will open up
ch, hitherto untapped
atural resources. It will
an more than six large
vers, and most of the road-
will lie on permanent
hich presents special con-
struction difficulties.
Young people from all
ver the Soviet Union are
eing recruited for the task,
arly through appeals to
nthusiasm and romanticism,
inforced by the incentive
f higher pay than they
ould expect on other less
gent projects.
All this touches on the
chilles heart of capital in-
vestment, namely labour pro-
ductivity. After juggling
nith plan cutbacks, official
ources allege an increase of
9 per cent in labour pro-
ductivity for the first half of
975, compared with a rise
f 8.7 per cent. But the
original productivity
al for the year was 9 per
cent. Now almost every
onstruction project in the
oviet Union is handicapped
y having less than three
urners of the labour force
needed to fulfil its commit-
ments. Thus it happens that
n hotel on the corner of
wo busy Moscow thorough-
ares is still unfinished after
a year.
If that can happen in the
heart of the capital it is not
to picture industrial
projects in the provinces,

Bank) loan facilities, which
from abroad lies rising in
the open. Whenever efforts
United States must be paid
are concentrated on a top
priority job, workers and
materials are withdrawn
from somewhere else.
The fact is that there is
an overall manpower short-
age. Because of a shortage
of reserves of foreign cur-
rency, which is believed to
be smaller than was previously
estimated, though the Russians
cashed in to some extent on
the rise in world prices,
they miscalculated by charg-
ing their hard currency cus-
tomers the full Opec list
price, not realizing that the
Opec countries were actually
giving discounts.
As a result the Russians
soon lost out in West Ger-
many, France and elsewhere.
They continued supplying
their Comecon partners at
the previously pegged price
for a full year and only
as of January 1975 doubled
(but not quadrupled) the
price.
While this time drought
was the main cause of the
harvest shortfall, the regime
has yet to solve the difficulty
of motivation, of how to
induce the farmers to exert
themselves and overcome
their inertia and indifference.
Much has been done
towards that end since Mr
Brezhnev took over, but
apparently still not enough.
The men who run Gosplan,
the state planning commis-
sion, are aware of their
planning troubles. Their
present formula is the re-
grouping of industry into
unified organizations, each
with its chain of command,
and with full control of all
the plants, including
manufacturing components,
regardless of geographical
distribution. Management of
each plant would draw up its
plan based on resources and
customer demand, instead of
the plan being handed down
and imposed from on top.
The local plan would then
be fed into a computer at
the competent ministry. Gos-
plan's eventual aim through
this organization is to estab-
lish a standard computer
language, with all computers,
of whatever origin and vin-
tage, plugged into a nation-
wide computer grid.

Puerto Rico Colombia France
Argentina United States Germany
Bahamas Hong Kong Australia
Eastern Caribbean Virgin Islands
Japan Great Britain Cayman
Philippines Lebanon Venezuela
French West Indies Jamaica
Belize Singapore Brazil
Trinidad & Tobago Guyana Belgium
Dominican Republic Haiti
Channel Islands Panama

The helpful bank is part of the local scene in over 30 lands.

From Freeport to St. Peter Port from Singapore to Paris, we've established a solid reputation as Canada's leading international bank. So wherever your business horizons broaden, you'll find us waiting, and ready to be helpful.



THE ROYAL BANK OF CANADA
Canada's Leading International Bank.
London: 6 Lathbury, EC2R 7JY. Tel: 01-608-6633. 2 Cockspur St., SW1Y 5BQ.
Tel: 01-930-8253/8. Subsidiary in Guernsey, Channel Islands.
Paris: The Royal Bank of Canada (France), 3 rue Scribe, cedex 09. Tel: 742-02-40.
Regional Representative in Frankfurt.
Head Office, Place Ville Marie, Montreal.



The European Brazilian Bank was incorporated in April 1972, and, since then, it has already managed loans totalling over \$730 million, on its own and in co-operation with other banks. This includes our own

portfolio of loans totalling over \$270 million. The aim of incorporation—to raise finance in European markets for investment in Latin American development and elsewhere in the world—is being successfully realised.

This link also has strong foundations. Owned by six major international banks, Eurobraz

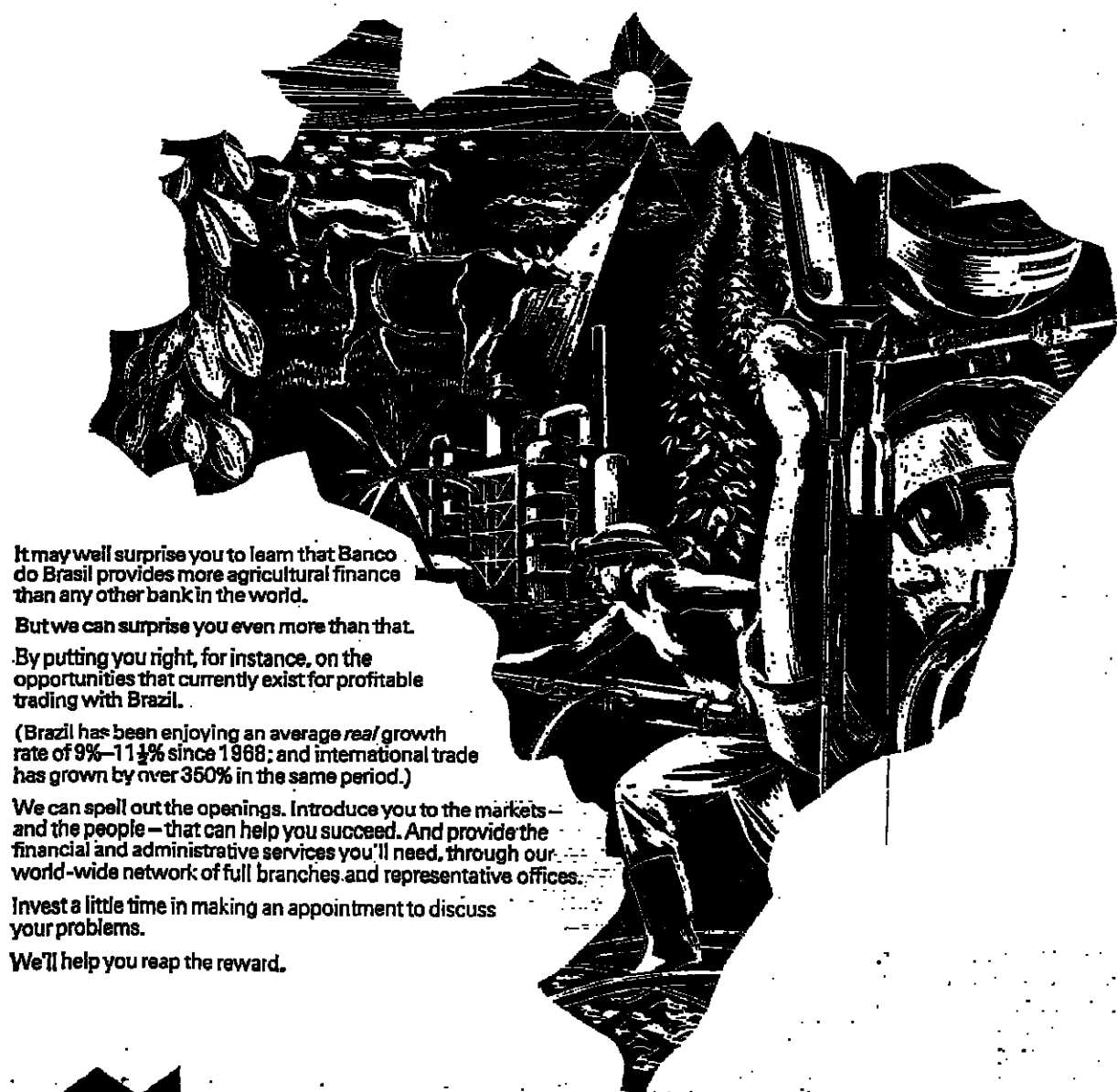
has total assets of some \$350 million, and offers the full extent of the financial services of a merchant bank. The shareholders are:

Banco do Brasil, S.A., Brasilia
Bank of America International Limited, London
Bank of America International S.A., Luxembourg
The Dai Ichi Kangyo Bank Limited, Tokyo
Deutsche Bank A.G., Frankfurt
Union Bank of Switzerland, Zurich

European Brazilian Bank Limited

Bucklersbury House, 11 Walbrook, London, EC4N 8HP. Telephone: 01-236 1066. Telex: 887012/3.
Representative office in Brazil: Av. Rio Branco 115, 7º andar, Rio de Janeiro.
Tel. 222 5520 or 222-0231. Telex: 31-932.

How can the world's largest agricultural bank help you in the City?



It may well surprise you to learn that Banco do Brasil provides more agricultural finance than any other bank in the world.

But we can surprise you even more than that. By putting you right, for instance, on the opportunities that currently exist for profitable trading with Brazil.

(Brazil has been enjoying an average real growth rate of 9%–11% since 1968; and international trade has grown by over 350% in the same period.)

We can spell out the openings. Introduce you to the markets—and the people—that can help you succeed. And provide the financial and administrative services you'll need, through our world-wide network of full branches and representative offices.

Invest a little time in making an appointment to discuss your problems.

We'll help you reap the reward.

BANCO DO BRASIL S.A. Growth is our business. Shouldn't it be yours?

Foreign network: London, New York, Paris, Hamburg, Frankfurt, Lisbon, Madrid, Milan, Amsterdam, San Francisco, Tokyo, Mexico City, Panama, Colon, Buenos Aires, Montevideo, Asuncion, La Paz, Santa Cruz de la Sierra and Santiago de Chile.
Opening shortly: Los Angeles, Beirut, Rome, Stockholm, Rotterdam, Toronto, Caracas, Cochabamba and Puerto Styano.
Banking correspondents throughout the world.

London Branch: 16/17 King Street, EC2P 2NA. Telephone: 01-608 7101. Telex: 886868

Deepest and longest postwar recession

by Peter Norman

W Germany

The past few months have been disappointing and frustrating for the West German Government and the Bundesbank. By late summer it had become clear that Germany was experiencing the deepest and longest recession since its recovery after the last war.

Although Bonn scheduled a new economic recovery programme for September, primarily to aid the construction industry—neither politicians nor economists could offer a national solution to the economic growth pattern of the *Wirtschaftswunder* years.

Hence the West German Chancellor, Herr Helmut Schmidt, urged some form of concerted action among the West's major economic powers to help each other out of recession. Only a few months before, after the announcement of a reflationary package of government measures in December, 1974, some commentators had cast West Germany in the role of an economic locomotive which would help pull the western economy back on to a growth track.

Army of people on short time

But by summer it had become apparent that domestic demand had not revived as strongly as had been hoped and there was considerable slack in the economy.

Unemployment at the end of June, for example, was still above the million mark while the army of people on short-time working was 800,000 in the first six months of 1975. Gross national product declined in real terms by 4.5 per cent compared with the previous half year.

Industrial production continued to move downwards and in May and June was 10.5 per cent below the corresponding period of 1974. West German industry's capacity utilisation averaged 75 per cent and in certain key sectors, such as the building industry, had fallen to between 50 and 55 per cent.

Although West Germany has been notably successful in combating inflation—consumer prices are expected to rise by only 6 per cent this year—the developments forecast for other sectors of the economy are less encouraging. The Organisation for Economic Co-operation and Development (OECD) in Paris has predicted that the recovery expected in the second half of this year will

be insufficient to offset the fall in output. It is forecasting that GDP will fall by 2 per cent this year, whereas the original target was a 2 per cent rise over 1975. Even a forecast of a nil growth, compounded by the Economics Ministry in May, is of optimistic in the eyes of the OECD.

Unemployment is expected to average 1,100,000 or just over 5 per cent of the labour force, and could reach a peak of 1,500,000 this winter.

Next spring is also unlikely to bring such cheer as the OECD expects unemployment will average more than 900,000 in the first months of the new year.

Herr Schmidt, who as late as April was promising that the improvement in the economy was just around the corner, has found applying the accelerator to an economy as large and varied as West Germany's is no easy task. Since last autumn the Bundesbank has been pursuing an expansionary monetary policy, gradually bringing down the German base rate to be the lowest in Europe, while holding to a target 8 per cent growth in Central Bank money stock for 1975.

The Federal Government, which announced investment programmes for depressed areas totalling DM 1,850m, approximately £300m, in February and September last year, followed up in December 1974, with a more comprehensive reflationary package comprising a DM 1,730m support programme and a 7.5 per cent investment bonus.

Completing the reflationary proposals was a reform of the income tax and family

allowance system. According to official estimates, the reforms would add about 1 per cent to personal disposable income in 1975 in the form of a DM 4,800m reduction in taxes and a DM 10,000m increase in family allowances. Budgetary policy was also adapted to head off recession.

The public sector originally scheduled a borrowing of DM 55,000m this year to offset the deficit in the budget. However, because of economic regression, the borrowing has been much less than expected and the figure should be expected to fall by a wide margin by the end of the year.

In fact, West Germany moved over to an expansionary economic policy earlier than most other industrialized states. That the policy has so far failed to have much impact derives largely from a sudden and unexpected fall in exports and very high savings rates among the country's consumers.

West Germany's forecasts began the year expecting that world trade would expand by 4 per cent in 1975. By May, however, it had come to be expected that it would at best stagnate. At this time Germany's exporters had already brought face to face with steep fall in new export orders and a drop in deliveries abroad.

In May, for example, new foreign orders for German goods were no less than 2 per cent below those of May last year. Over the first half of this year exports declined by 13 per cent compared with the last six months of 1974.

Exports made up about 25 per cent of total demand in



The Bundesbank Frankfurt

Difficulties with overseas sales

by Richard Wigg

France

This week, after showing patience all through August, millions of French men and women eagerly await the contents of a reflation package promised by President Giscard d'Estaing. M. Jean-Pierre Fourcade, the Finance and Economics Minister, will be flying back from Washington for Thursday's Cabinet meeting, called to settle the final points after the meeting of the International Monetary Fund.

International consultation is of the greatest importance to the French Government as it tackles, in the next few months, a tricky economic situation involving jobs, investments, foreign trade and the franc itself. It is particularly important since France rejoined the European currency "snake" on July 16, thus giving priority to monetary discipline without waiting to see the effects of this autumn's domestic measures.

That important financial option of the year was undoubtedly President Giscard d'Estaing's, although it tied in with the previous year's economic programme pursued by M. Fourcade, who succeeded him at the rue de Rivoli.

Because of the political difficulties in pursuing an austere programme against inflation, M. Fourcade has not been able to state with sufficient clarity his determination to stick to the priorities spelled out in his June 1974 "cooling off" programme.

That consisted of a severe credit squeeze coupled with higher company and personal taxes. The measures aimed at bringing the inflation rate down to 6 per cent a year by July 1975 and re-establishing France's foreign trade balance by the end of 1976.

Despite a series of limited measures designed to accord financial relief or incentives to specific industries from December, M. Fourcade has stuck to his priorities. At a crucial moment in March when experts of the Organisation for Economic Co-operation and Development were revising downwards the growth for France this year to 2 per cent, warning of a strong recessionary movement developing because of poor external demand, M. Fourcade held to his anti-inflationary stance, answering his critics by unemployment by saying, "the level of activity is the least bad possible in the circumstances."

But in April the French President had already decided that a 15,000m franc programme designed to develop productive invest-

ments and check unemployment. In July the President, admitting that France's economic activity had been "markedly below what had been anticipated," announced a "vigorous programme" to support the sagging economy.

What had happened to the original Fourcade programme was clear. There had been an "institutional lag" preventing the minor stimulatory measures from bringing a response. Industrialists, in their gloom, had not taken sufficient advantage of the measures open to them.

Instead, according to official figures, industrial production declined 13 per cent on average in nine months, reaching 20 per cent in the key chemical and steel sectors.

Unemployment in late July was about 900,000, well over 4 per cent, according to the President.

The crucial warning was given by M. Jacques Ferry, president of the Steel Manufacturers' Association and a vice-president of the Patronat, the French equivalent of the CBI, when he announced that labour "shedding" would come in the autumn unless there was action by the Government.

By next month leaders of industry will have established what the Government's measures to encourage investment in the public sector will mean to them and will have put back some cash into the empty tills of private industry, particularly in building and domestic appliances. They will know also the size of their order books.

Later, M. Fourcade has been fighting a rear-guard action, but July produced two favourable figures—a rise of 0.7 per cent in the June official cost of living index and a foreign trade surplus for the first six months of the year of 5,400m francs, compared to a 10,000m francs deficit for the first half of 1974.

Expanding France's exports was the compulsory to M. Fourcade's anti-inflationary measures at home. But exports, despite all the efforts over the past 12 months, have suffered a reduction in volume and levelled off in value despite inflation.

The July-August review of the Patronat was quite blunt on all this. "Many firms are encountering more and more difficulties in developing their sales abroad," it said, reporting the cancellation of orders, payment delays, and competition "rougher every day" from the "undervalued dollar and yen."

"The present policy of the franc is a major handicap for our exports, often an unsurmountable one," the industrialists told the Government.

West Germany last year and sustained industrial production for most of 1974. Now their sudden fall has pushed down industrial production to around the level of five years ago.

More serious are the implications of pulling out of the recession. In the previous "mini recession" of 1966-67 it was export demand that recovered fastest and set off a chain of investment and consumption. This time the pattern is having to be reversed with the main stimulus expected to come from government spending and private consumer demand.

Savings at a record level

But there are very uncertain factors. Unlike the United States, West Germany has never experienced a consumer-inspired boom. Judging from the behaviour of Germany's consumers so far this year, the chances of such a development are slim. Personal savings are at a record level of 27 per cent of disposable income—well above the 13 to 14 per cent rate of recent years. As long as unemployment remains high this money is unlikely to be converted into new homes, furniture or clothing.

The effects of the export slump and consumer reserve on industrial production have hardly encouraged investment. With capacity utilisation running at only 75 per cent, German business proved reluctant to take advantage of the 7.5 per cent investment bonus. No domestic orders for West German industry proved of approximately low until June, when a sharp rise in the schedule of June 30—was a predictable jump of no less than 34 per cent compared with May.

Whether the June upsurge in new orders heralds a sustained improvement remains to be seen. What is certain is that the recession has exposed areas of weakness in the German economy which will need more than a reflationary programme to cure.

The motor industry and the building industry are just two examples of former growth sectors that are having to adjust to stagnating and declining demand. More serious has been the decline in industrial investment as a whole. Industry's fixed investment, after stagnating in 1972 and 1973, dropped by nearly 8 per cent last year and continued to fall in the first half of 1975. Over the whole of this year it is expected to show a decline of nearly 5 per cent.

The sluggishness of new investment holds out little hope of the economy returning to a strong growth pattern in the coming years. Unfashionable though it may sound, a solid revival of the economy must depend on a more vigorous corporate effort to encourage businessmen to invest.

The author is European Business Correspondent, The Times.

Last fling before the storm

by John Easle

Italy

Italians flocked to the sea in record numbers this year as if for a last fling before a winter of disaster. Typical of the crisis, the sea was in high places. Signor Ugo La Malfa, Deputy Prime Minister, spoke in Parliament of a threat of economic collapse.

He was illustrating Government's policy of pumping 3,500,000m (about £2,400m) back into the economy with a package of reflationary measures. July 1974 the Government had announced a package of reflationary measures designed to mop up similar amount (about £2,400m) of 3,000,000m.

Against from some of the reflationary proposals, having been fully, probably not all the necessary package will be of this 12-month term shows the advantages of a package which can be relaxed in stages and in effect.

During 1974 the authorities applied a variety of measures. Besides tax increases included a car levy, a seasonal credit squeeze in interest rates were raised, bank lending was severely restricted, and a 50 per cent deposit on range of imports. There were soon reported a rampant slackening of demand, a rapid increase in the cost of living, and a winter the nation already been close.

Jubilant reinforcement

By spring the situation was still bleak. The Italian Government were quoted in the view that the country was accomplishing a second economic miracle. Italian worthiness on international markets recovered. Government leaders made much of the important regions were to be held.

Soon afterwards the news of the policy was apparent. The May industrial production dropped 18.4 per cent May 1974, while the increase in the cost was still running at 1 per cent. Much of the of payments, however, was seen to be the a sharp fall in exports, both for and for consumption. Because trade was thought first of pre-existing job levels, second of stagnating rises. People, as the crisis moments in history, were pre-empted the back.

Having applied the authorities decide continued on facts

with a leading banking organization

THE BANCOS DE COMERCIO SYSTEM with 35 commercial banks and more than 500 offices, and also FINANCIERA BANCOMER S.A. (Commercial and Trust Institution) HIPOTECARIA BANCOMER S.A. (Mortgage Bank) covers the whole of Mexico. As one of the leaders in the financial field and as correspondent for a wide range of banks in the world, the organization offers its knowledge, guidance and services for:

- Foreign Trade Development
- Export-Import Financing
- Investors to open up deposits in Mexico or US dollars respectively up to 12% and 6 1/2% p.a. net
- Direct investments and joint ventures in industries of Manufacturing and Construction and for Tourism with trustee services where needed

Consider "Monthly Economic Report on Mexico" with up-to-date general information on the local scene is offered free of charge on application to the London office, to which also any inquiries can be directed.

BANCO DE COMERCIO, S.A.

International Division
Boulevard V. Caplan • Mexico 1, D.F. • MEXICO
OFFICES ABROAD
LOS ANGELES BRANCH: 600 Wilshire Bld. Suite 1000 Los Angeles, Cal. 90017 U.S.A.
NEW YORK: 60 Madison Avenue, New York 17, N.Y. 10017 U.S.A.
MADRID: Calle No. 30, 2º. piso • Dpto. 11 Madrid 14, Spain
LONDON: 100 Strand, London WC2R 0JH, England
TOKYO: Shinjuku Bldg. Room 802, 4-1, Maruyama 2-chome, Chiyoda-ku, Tokyo 100, Japan
Representative Offices
FERNANDO AFFRANCESCHI: One London Way London EC2P 2LS, London, England
THOMAS P. GARNETT: Managing Director

by Richard Mackie

to shelter Canada direct imports of foreign recession border was the Canada is an importer and a of other primary high world demand tionally high prices commodities gave aetus to Canadian

position as a big er enabled Cana- ncher from the full the increase in prices. There has a stronger and

from its proposed spending

Some economists in Canada say the recession in inflation will continue Others say that the recession, after six months over and recovery is under way.

Mr Turner had trouble preparing his June budget He had to cope with three separate difficulties: inflation, slow growth or recession, and an energy shortage. There was no way that one consistent policy could deal equally effectively with all three.

by David Cross

Italians who filled
near Sorrento face a

gloomy winter.

London Branch: 21, Austin Friars, Lo

London EC 2N 2HB, Telephone 01-63

Bank Girozentrale
in international banking
088111 Telex 227084

Italians who filled resorts like this one near Sorrento face a gloomy winter.

Italians who filled resorts like this one near Sorrento face a gloomy winter.

utsche Landesbank Girozentrale
a growing force in international banking

a growing force in international banking

If Australia is your market, we're your bank.



As a member of Australia's largest banking organisation with over 1,200 branches we offer you the highly efficient service you expect of a great domestic and international bank: having a wealth of information on markets, economic conditions, and opportunities for trade and investment in Australia.

Why not contact us?



Commonwealth Trading Bank of Australia

8 Old Jewry, London EC2R 8ED
Telephone: 01-600 8431

The C.B.A Bank has over 100 years experience in Australia - need we say more!



C.B.A. Group
Today, the C.B.A. Group is a "Finance House of Services". The Commercial Bank of Australia Ltd and its affiliates can talk to you about General Banking, Corporate Finance, International Banking, Investment, Leasing, Hire Purchase, Insurance and even Travel facilities. We will provide you with a highly efficient financial service in one of the fastest developing areas in the world. The Commercial Bank of Australia Ltd has nearly 800 branches throughout Australia and New Zealand, two branches in London, as well as a branch at Port Vila in the New Hebrides and Representative Offices in New York, Tokyo and Singapore.

Forming a Company?
In addition to arranging normal trade contacts, both for importers and exporters, we shall be delighted to help any Company interested in local manufacture. Please write for copies of our booklets "Forming a Company in Australia" and "Forming a Company in New Zealand".

Migrants
Ask for our free booklets on both Australia and New Zealand. You will find these most helpful.

Travel Service
Our Travel Department located at our 34 Piccadilly, London W1, office (Telephone 01-734 0646) will gladly arrange all travel bookings and itineraries.

The Commercial Bank of Australia Limited
12 Old Jewry, London EC2R 8DP
Tel: 01-600 8761 Telex: 887171

Even the postman in Abu Dhabi knows

WAAGNER BROS

Our references:
Abu Dhabi 140 MW steam power station/UAE
Dubai mechanical opening bridges/UAE
120-ton Roubia crane/Abu Dhabi
Jizan-Tafel road bridges
Saudi Arabia
Sitra power station/Bahrain
Gates and hotels for Doha
River irrigation scheme/Iraq
We also design, construct and supply:
Bridges, cranes, hydraulic steel structures, sheds, hangars and special steel structures.

WAAGNER BROS
Vienna 1051, Austria.
Head Office: Margaretenstr. 70.

Insulation from European woes is wearing thin

by Geoffrey Smith

Scandinavia and Finland

A year ago it seemed that one more Scandinavian economic miracle might be in the making. While the rest of Europe, especially Britain, was wrestling with inflation and becoming ever more gloomy about the economic prospect in general, both Norway and Sweden were enjoying boom conditions with stable prices by international standards. Instead of suffering from their exclusion from the EEC, they appeared as if insulated from Europe's economic woes. Now the position is rather different. In neither of these countries are there distress signals in sight but the European recession is beginning to be felt. This has been more noticeable in Norway, where there has been a combination of factors so familiar to a British eye: falling exports, higher unemployment and rising prices. Because of the rise in prices the value of Norwegian exports for the first half of 1975 was much the same as for the corresponding period of 1974 but the figure conceals a sharp drop in volume. Excluding North Sea oil, the volume was down 28 per cent. The main losers were some of Norway's traditional export industries, such as the processing, ferrous alloys and other metallurgical products. During the same period, however, the value of imports continued to increase so that the trade deficit was up by more than 20 per cent. An important factor here has

been the fall in tanker rates, which has badly affected Norwegian shipping, one of the country's largest earners of foreign currency. But for Norway at present, with its vast oil resources, a trade gap is the least of its worries. It can expect the oil to be flowing in such quantities sufficiently soon that it can apply borrow abroad in the meantime—especially as the scale of its borrowings is modest compared with its expectations. It is the other measurements of economic health that concern Norway more. There is a great fear of inflation taking hold as a result of the oil boom. The present rate would be regarded as a warning signal. The Norwegian price index was a mere 12 per cent higher in mid-1975 than a year before—but it was gathering pace and was already above the Government's chosen rate for the year. Unemployment, too, while still low at 5 per cent, has risen longer to have its effect on Sweden. Economic activity and employment have continued at a high level. Indeed, unemployment in March was at its lowest level for five years, and private consumption rose in the first quarter of this year. But such figures tell only part of the story. Activity remained high in Sweden because domestic demand was buoyant as a result of pulling Denmark out of its recession. Order books have become slimmer

for the export industries, especially machinery and while exports were higher in the quarter of this year than in the same period of 1974 they were running at a lower rate than in the last six months of 1974. All signs are that this state of affairs will continue. Industrial production has begun to fall, unemployment is rising—though still low by international standards—and foreign growth of gross domestic product this year is being scaled down. The rate of inflation is also low by international standards but has in fact been lower than last year, though it is somewhat above the target set by the Government. In Denmark, too, the rate of activity has been falling. Private consumption has dropped and house building, which is often regarded as the barometer of the Danish economy, has declined sharply. This has had its effect on unemployment, which is now approximately 5 per cent of the total workforce and is expected to rise rapidly during the coming winter. There is the natural fear on social grounds of a high rate of unemployment. This is why the Government has now produced a programme for stimulating activity in both the public and private sectors. But this lower level of activity has a bright side. To some extent it has been devalued as a means of stimulating activity in the vicious circle of mounting inflation and balance of

payments deficits. In that respect it has been successful. Imports fell by 11 per cent in the first half of this year compared with the same period of 1974, and exports were up by 6 per cent. Inflation has fallen dramatically, so that it is now running at the enviable rate of about 5 per cent. Not so in Finland. A rate of inflation of 16 per cent is forecast for this year, and rising prices have been accompanied by stagnant exports and a higher current account deficit. The main trouble for exports has been the fall in demand for forest products, after a boom year in 1974. The drain on Finnish currency reserves became so serious in the early months of this year that the Government imposed a price freeze and introduced a temporary system of import deposits. For the Government agreed to phase this out by next April in return for special drawing rights from the International Monetary Fund. The policy of restraining internal demand is, however, being continued, with particular emphasis on public expenditure. It is that, while the effects of the national recession on other Nordic countries still has a shadow labour. But of all the members of the Nordic Council experiencing the ordinary economic rate of inflation, Iceland, last year, was the only one which took office in 1974, has been a grapple with this. There have been devaluations in the automatic link to prices has been real earnings and there are fears of unemployment. Although there is an alarming deficit balance of payments, the Icelandic has continued remarkably in the face of further growth hampered by the German approach to get German approval of the EEC, which has fears of a new cod

Watch makers losing time

by Alan McGregor

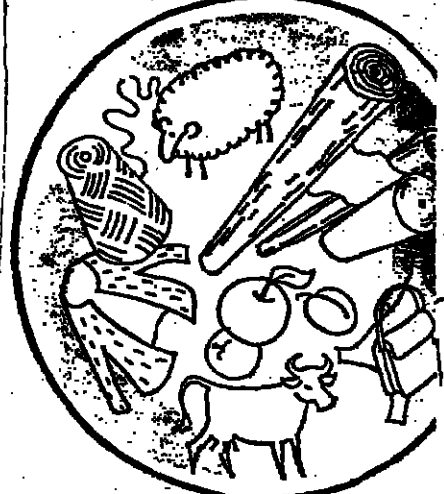
Switzerland

If in Switzerland things are not what they were, they still compare well with situations elsewhere. But after 20 years and more of steady growth and shortages of labour, even a mere 7,000 of so unemployed—in a working population of more than three million—suffices to arouse some apprehensions, particularly as many people have no unemployment insurance. By itself that figure is in fact misleading, the actual shrinkage in the number of jobs being substantially larger. In construction, for instance, which is hardest hit by recession, 45 per cent of total jobs for temporary foreign workers have been eliminated in two years, meaning that at least 60,000 men have had to look for work in their own or other countries. Further dismissals are expected, affecting Swiss as well. The drop last year in the volume of work in hand was about twice the decline in the labour force. Many employers have carried a surplus in the hope of being well placed to exploit any improvement, but it has turned out to be farther away than originally expected. The Federal Government's proposed unfreezing of 1,100m francs worth of projects will help, but is judged to be insufficient. With their budgets generally in deficit, neither it nor the cautious are in a position to push ahead with all desired public works. The speculative demand that for so long financed private building is flagging. In addition to recession, foreign demand in the watch industry has been hard hit by the Swiss franc's appreciation against all other currencies, in particular the dollar. Manufacturers' fears of what this would do to their competitiveness vis-à-vis the big Japanese and American factories are proving to be justified. In the first half of this year the industry's output representing about 40 per cent of world production—save its exports, including capital equipment, fell by 18 per cent compared with the same period last year. For watches and watch movements alone the drop was 31.6 per cent, or 1,236.1m francs worth compared with 1,539.8m. Over 12 months the diminution in exports

has been about 20 per cent. The sector most affected is reported to be the cheaper Roskopf movement watches, deprived of their competitive advantage by the soaring franc. Hoping, like the builders, for an improvement, the industry has accumulated stocks and thus held redundancies to a few hundred. For three fifths of the 65,000 factory employees, however, short-time working has become the rule, with the incidental result that absenteeism has fallen from 18 per cent to 1 per cent. Nowhere more than in the Jura, accordingly, was the July 1975 dollar parity greeted with more relief. It brought the American currency back to what the watch companies regard as the minimum of 2.60 francs to the dollar. "Below that", they say, "our products are so dear that advertising is useless". Even with 95 per cent of production abroad the watch industry's share of total Swiss exports nowadays is only 10.5 per cent compared with 22.3 per cent for chemicals and pharmaceuticals (90 per cent of output exported). A 12 per cent decline in exports of chemicals—with a 20 per cent production cut—has been offset by the strength of demand for pharmaceuticals (45 per cent of output). The watch men's complaints about the repercussions of the over-valued franc have been echoed in the textile and clothing industries (83 per cent of total exports, output 60 to 65 per cent exported), which much the same pattern of redundancies and short time. But in the all-important engineering industry (30 per cent of total exports, production 70 per cent exported) the picture is markedly brighter. Foreign demand has held up well and sales in general have risen. In the retail trade essentials are stable, the decrease being felt in more expensive durables. Services in general are gradually expanding. Hotels have tried to keep prices at about last year's levels but the tourist industry has suffered from the high franc. The West Germans have proved the most enduring element.

temporary unemployment is common among school-leavers. The effects of this situation are mitigated by successful containment of inflation, now at less than 9 per cent compared with last year's 10 per cent. Indexation has largely protected purchasing power. As for reduction in the number of foreigners, recession is achieving what would otherwise have had to be done by legislation: temporary foreign workers now number 130,000 compared with 190,000 two years ago. At 585,000 the resident foreign population is 5,000 to 8,000 fewer than last year. The official aim is to stabilize the number of foreigners by 1980, if not before, so that for the population as a whole the number of gainfully employed people will hardly have risen in 1980 from its present 3,050,000. Economic growth, now minimally declining, will tend, therefore, on improved productivity in the sector as a whole, a process that has already been going on for some time. Because of opposition to "over-inflation" with foreigners' Swiss industry has had no alternative to adapting itself to the prospect of a shrinking workforce, through concentration on technology and skills.

If you see things our way, New Zealand is a big place.



When you know more about New Zealand's healthy and growing industries, potential markets and investment possibilities, you'll know what we mean. Call us, The National Bank of New Zealand, a member of the Lloyds Bank Group, for a wealth of information and experience, authoritative advice and first-hand knowledge of the whole Pacific area.

The National Bank of New Zealand Limited

London Office: 8 Moorgate, EC2R 6DB. Telephone: 01-600 8761
Branches throughout New Zealand and Representatives in Tokyo and Singapore.

Business with Australia or New Zealand

Consult



71 Cornhill, London EC3V 3PR Tel: 01-623 7111

Significant silence on plans for integration

by Kurt Weisskopf

Europe

European countries have been able to isolate themselves from the effects of recession and inflation in the last few years. This may be difficult to maintain in the West. Nevertheless, they have stubbornly refused to accept the economic growth at rates between 5 and 7 per cent. But this rate has been maintained at a level in terms of inflation of 3 per cent for more than a decade. What is more, economic trends, even in the short term, are less than the planners of the Comecon countries expect them to be.

As a result, the economic integration of the Comecon countries is seen as a first step towards a more complete integration of the world economy. The Comecon countries are seen as a first step towards a more complete integration of the world economy. The Comecon countries are seen as a first step towards a more complete integration of the world economy.

Economic Community's economic and monetary union. The reasons for the disappointing slow progress towards Comecon integration are simple.

To a certain extent the Comecon countries, perhaps with the exception of the German Democratic Republic, were committed by their planners to imports of advanced equipment and for consumer goods manufacturing equipment from the West. But inflationary price rises resulted in greatly increased import costs which had to be matched by higher exports of their own commodities.

Up to a point they were able to absorb the western inflationary price rises since for part of their raw materials, particularly iron ore, they could rely on existing integration agreements on Soviet crude oil and other raw materials under long-term fixed price contracts.

With the rise in raw material prices on international markets, and in view of the fact that the Comecon countries paid the Soviet Union in kind by supplying manufactured goods at present international market prices, this was a situation which the Soviet Union was no longer willing to countenance.

Early this year prices of Soviet oil, natural gas and other raw materials were raised to world market levels. Under the new contracts, which it is expected have been negotiated ever since, these prices are linked to international indices. Thus, suddenly the Comecon countries were exposed to the adverse climate of world market trends. Moreover, coupled with the limit of crude oil supplies from the Soviet Union, the higher prices introduced an inflationary element into their national economies. Not all Comecon countries were equally affected. East Germany was able to adjust by a policy of fuel economy, improved use of indigenous lignite and enhanced labour productivity.

At the other end of the scale Hungary showed some of the typical symptoms of inflation and was forced to resort to urgent measures to maintain some control. This is not surprising. With the Comecon's structure is new to that of a market economy and there are more incentives to upward movement than planned system. The Hungarian government had to increase prices, particularly of capital projects and the further development of the market mechanism.

To a large extent other Comecon countries were constrained by the West to import machinery and fuel from the East in order to finance their capital investment programmes. This is a common denominator of the economic policies. Modernization and rationalization of production, the place of the Comecon countries on a higher degree of industrialization, and the need to pay for the further development of the market mechanism.

But the policy is not a planned one—it is no more than a series of improvisations and adjustments. The Comecon countries are seen as a first step towards a more complete integration of the world economy. The Comecon countries are seen as a first step towards a more complete integration of the world economy.

under which both sides will cooperate in the manufacture of diesel engines and other machinery. This is an outstanding example of the largely bilateral nature of intra-Comecon planning and industrial integration.

Yet this policy could well be successful. Whatever the merits and achievements of the Helsinki, the semblance of reality of political stabilization will certainly favour industrial cooperation agreements, covering several years between western and eastern enterprises.

A review of Eastern Europe's economic situation and prospects would be incomplete without a reference to Yugoslavia. Contrary to prophecies of gloom and doom, the experiment of a socialist market economy is succeeding and the Yugoslav long-term plan for the period up to 1985, which in the past has been an outline programme, shows no indication that the policy of economic decentralization will be abandoned. The country's industrial growth rate, which in the past 20 years has averaged 7 per cent, is intended to move up to 9 per cent.

So far Yugoslav efforts to reduce the high rate of inflation, which equals British levels, have not been successful, although certain measures of restraint, discouraging imports, have yet to work their way through to price movements.

The Yugoslavs are aware of economic disparities between the industrialized and underdeveloped regions of their country. They are considering effective measures to reduce the growth rate in Macedonia and Kosovo by subsidies and credits and by the promotion of joint venture companies with western enterprises. The harvesting losses in Yugoslavia this season could be a setback, but they were rather smaller than in Hungary and Romania.

On the whole, Yugoslav prospects are not unpromising and their policy of increased trade with the Third World could well be correct.

With international connections like these, your life could be 10 times easier.

If your business is international, Bank of Tokyo can do a great deal to help it run more smoothly and more profitably.

For a start, we've got branches and connections spread over the length and breadth of five continents.

Next we've got a reputation for being one of the world's leading specialists in the complexities of foreign exchange and international finance.

And behind everything we've got nearly 100 years experience of making life easier for the businessman.

Which is exactly what we'd like to do for you.

IMPORTANT ADDRESSES	
BANK OF TOKYO GROUP	
JAPAN	THE MIDDLE EAST
TOKYO (HEAD OFFICE)	BEIRUT, TEHRAN
YOKOHAMA, NAGOYA, OSAKA AND 27 OTHERS.	
U.S.A.	AFRICA
WASHINGTON, NEW YORK, SAN FRANCISCO, LOS ANGELES, SEATTLE, PORTLAND, CHICAGO, HOUSTON, MINNEAPOLIS.	LAGOS, JOHANNESBURG, NAIROBI
CANADA	ASIA
TORONTO, VANCOUVER.	KARACHI, NEW DELHI, BOMBAY, CALCUTTA, BANGKOK, SINGAPORE, KUALA LUMPUR, SINGAPORE, RANGOON, MANILA, JAKARTA, HONGKONG, KOWLOON, SEOUL.
CENTRAL AMERICA	OCEANIA
MEXICO CITY, PANAMA.	SYDNEY, MELBOURNE, WELLINGTON.
SOUTH AMERICA	
CARACAS, BUENOS AIRES, SAO PAULO, RIO DE JANEIRO.	
EUROPE	
LONDON, PARIS, BRISBLES, HAMBURG, DUSSELDORF, FRANKFURT, AMSTERDAM, ROTTERDAM, LUXEMBOURG, MILAN, ZURICH, VIENNA, MADRID.	



BANK OF TOKYO

A leading international bank since 1850

Where 4 per cent growth is not enough

by Nicholas Ashford

Africa

Africa is expected to have a growth rate of only 3 and 4 per cent. This may sound enough to business men, but in Africa it compares rather poorly with last year's real increase in real domestic product. Some doubt whether 3 or 4 per cent will be its prosperous pace. South Africa is in the middle of its most prolonged recession. It is because of the normal pattern of a market but a more important factor has been the drop

in economic activity in South Africa's main trading partners, particularly Britain and the United States. A high rate of inflation, in part imported but also caused by big wage increases for both white and black workers, is retarding a recovery.

The recession began in the third quarter of last year and most indicators seem to show that it still has to go deeper before conditions start to improve. The seasonally adjusted index of factory production has been stagnating since the beginning of last year. The increase in real private consumption has slowed, as has private sector investment.

A recent report by the Stellenbosch Bureau of Economic Research showed that

58 per cent of the country's manufacturing production in 1974 was produced without additions to existing stock. Imports also showed a downward trend even though for the first half of 1974 (about 12,600 tons) than for the equivalent period last year. During the first quarter of this year imports were still running at an annual rate of more than R46,500 million, down from R48,500 million during the second quarter. This is a sharp contrast to the present economic situation which should not be expected to pick up again until the present rate of inflation has been brought down. Inflation is running at between 14 and 15 per cent a year, which, although not high by British standards, is nevertheless higher than that of most of South Africa's trading partners.

The rate has shown signs of easing recently, but whether this trend will continue depends on the ability of countries such as Britain to curb their own rates of inflation and on South Africa's system of price controls. If, as seems likely, the "administered" prices of many foodstuffs and raw materials have to be raised again during the next year, the present moderate downward trend in the inflation rate could be reversed.

So far the Government has taken little direct action to tackle inflation except to urge people to work harder and firms to exercise restraint over prices, wages and profits. The two ways in which it could take effective action—reducing the supply of money and public spending—have not been tried, probably because it fears the political consequences of the unemployment that would almost certainly result. In the 1975-76 budget expenditure was raised by 18.6 per cent to R46,562m, leaving a budget deficit of R1,852m.

At present the Government's main concern seems to be the balance of payments. Last month Senator Owen Horwood, the Finance Minister, introduced a tighter money package which was designed not only to end speculation about a rand devaluation (the rand was effectively devalued by 4.6 per cent in June, when it returned to the dollar after a year's floating) but also to protect the balance of payments.

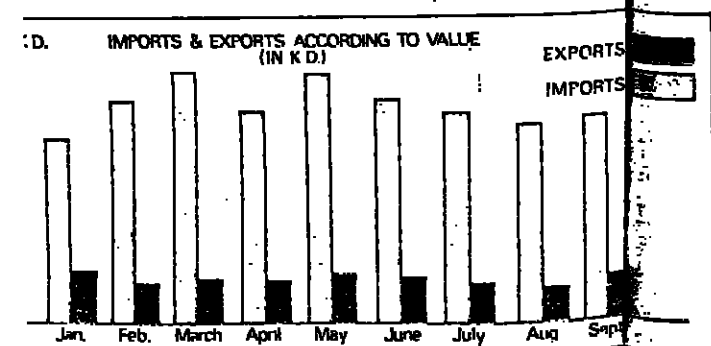
It is estimated that during the first half of this year there was a deficit of R47,000m on current account. However, this was more or less covered by an exceptionally high inflow of foreign capital. Probably the current account deficit for the whole year will be R41,000m or even more, which means that there will be an overall balance of payments deficit unless the inflow of capital is maintained.

Optimists believe that a recovery in the economy could start early next year, but pessimists (who, outside government circles, seem to be in the majority) doubt whether an improvement can be expected much before the end of next year.

As one banker put it: "There is no single specific factor in the economy which can lead to an early recovery—and you certainly cannot expect an improvement until

What business have you got in the Gulf?

One can doubt the importance of the opportunities offered in the expanding, prosperous cities of the Gulf. At the head of the Gulf, Kuwait offers unparalleled opportunities for service no matter where your business may be.



Since at a typical chart of imports and exports should show you that business in the Gulf should be a high priority. The National Bank of Kuwait is the principal source of information on all commercial matters in the Gulf. And the National Bank will be happy to help in any way. If you've got business in the Gulf, you should get it from the National Bank of Kuwait.

National Bank of Kuwait SAK
 Founded 1952
 Box No. 95
 National KWT 043
 Capital and Reserve K.D. 25,685,063/-
 Assets as at 31-12-1974 K.D. 448,184,221/-

Iran: No other major bank can know it the way we do!

Ten of the world's leading international banks combined their resources and experience to form the Iran Overseas Investment Bank. The combination means we can offer a store of expertise and knowledge of Iran that no single bank can match. For example, special skills in joint-venture projects and the ability to syndicate and manage the largest international loans.

We work closely with senior Iranian decision makers and no business man with dealings there can afford to ignore us.

Iran Overseas Investment Bank can set the financial ball rolling for you.

Shareholders:

Bank Melli Iran Industrial and Mining Development Bank of Iran
 Barclays Bank International Limited Midland Bank Limited
 Deutsche Bank AG Société Générale
 Bank of America NT & SA
 Manufacturers Hanover International Banking Corporation
 Bank of Tokyo Limited Industrial Bank of Japan Limited.

Iran Overseas Investment Bank Limited, 120 Moorgate, London EC2M 6TS.
 Telephone 01-638 4831 Telex 887285 Telegraphic address: Iraninvest, London.

Stormy seas but Dutch are masters at keeping their heads above water

by Sue Masterman

The Netherlands

The Dutch economy is fraught with troubles beyond its control. Mr Joop den Uyl, the socialist premier, warned in August, in expectation of the budget at the end of this month, that the hoped for improvement had so far failed to materialise. There was little a country like Holland, so heavily dependent on its trade could do so long as its larger neighbours and trading partners failed to provide economic revival.

Despite that pessimistic note the Dutch record in the battle against inflation is quite respectable. Inflation remains below 10 per cent, unemployment below 6 per cent, and productivity continues to meet the target.

The recession has been felt by the Dutch, but with the aid of extra government expenditure, justified by state income from natural gas sales at home and abroad, the economy remains afloat despite external threats, such as rising commodity prices and protectionist measures in the United States.

It is, however, symptomatic that the juggernaut of the inland waterways' barge captains have been the most demonstrative in illustrating the general discontent with such a long drawn-out period of recession. Holland's key position as the estuary through which much of Europe's goods are imported and exported means that its ports are a keen barometer of impending economic change. And these two forms of transport are particularly sensitive to rise and fall in trade.

Neither the road haulage nor the waterway transport workers are inclined to take kindly to any form of outside interference, and have prophetically demonstrated their discontent by isolating the country temporarily by blocking the major transport arteries.

Unemployment increased by 10 per cent in the first half of this year; the increase in

industry was 30 per cent, in construction 15 per cent and in trade 5 per cent, but the transport industry topped the chart with a 124 per cent increase (85 firms compared with 38 in the same period in 1974).

In the fishing industry, a traditional but declining Dutch activity, government measures to limit catches and protect North Sea live stocks have also led to recent blockades. The Government has retaliated by doubling, from now to the end of the year, the premium given to owners who scrap a ship from the fishery register.

The most important difficulty facing the Government, however, is rising unemployment. The Central Planning Office has predicted a rise in the present 200,000 to 250,000 or even 300,000 this winter. The Dutch have created one of the best social security systems in Europe but are paying a high premium to keep it going.

Those forced into unemployment can claim up to 75 per cent of their indexed salary for 2½ years. But the strain of carrying such a large proportion of its working population on the social security wage bill means that the Government is searching desperately for financial breathing space. The premium paid by all wage-earners is no longer covered by expenditure, and reserves are being eaten away.

Last year the Government pumped funds into particularly weak sectors of industry—building and construction in particular—by ordering more sponsored projects. Will they repeat the exercise this year? It is doubtful. The impulse, Mr den Uyl has said, will have to come from outside, and artificially high Government expenditure threatens to unbalance the economy in the long run. And even if the international economy does revive, it will be a long time before unemployment is affected, he said.

Dutch industry, confronted with an indexed wage system which keeps wage bills rising by 14 per cent or more annually, has been busy for some years reducing the number of jobs. They will not reappear



The port of Rotterdam—one of Holland's transit points for goods between overseas and inland Europe—seen from the Euromast.

as the economy recovers; structural unemployment is in Holland to stay.

Other measures, such as the suggestion that the over-60s should be allowed to volunteer for an early pension in order to create vacancies, have been generally rejected as ineffective. The recession has also

forced the Government to withdraw ambitious social welfare legislation, postponing until 1977 a new national insurance against invalidity which will be open not only to wage earners as it is now, but to everyone.

Plans for a national health insurance scheme, compulsory and open to all, have also been heavily criticised on cost grounds. The

proposals for a new education Act are designed to put the brake on expensive facilities to educate graduates in some faculties, such as chemistry, where there are no job opportunities in Holland.

The Dutch are careful by nature, and are aware that their guilder is hard and

fairly inflation-proof. Saving schemes, encouraging three to five-year contracts in return for up to 10 per cent interest, are very popular.

That, however, has bled the economy of an important stimulus. People are not spending, and so long as they stay thrifty the economy will stay stagnant. Even the threat of a rise in

the highest value-added tax from 16 per cent to 18 per cent has failed to make the money roll.

Mr Willem Duisenberg, Finance Minister, proposed a year ago to give every man, woman and child 100 guilders (approximately £19) cash in hand in order to promote spending. The

plan was shelved for administrative reasons, but without carrying it is known that he still wants to put it into operation.

So it may be a state Christmas bonus for the Dutch, or it may be a question of sitting out the recession and trying to steer the "ship of state" through the equivalent of a hurricane, being

thankful to get through without carrying it. Some may find it more spectacular than counteracting centuries of safe sailing. The Dutch are used to steering the "ship of state" through the equivalent of a hurricane, being

You've got a Business Partner in South Africa.

If you've been weighing up the possibilities of doing business in South Africa, you'll be looking for a lot of facts.

Facts about exchange control, the new companies act, decentralisation and export concessions.

Facts about a lot of things that can only be answered by someone who has wide-spread involvement in the life and economy of the country.

That's us. The Standard Bank. Established in South Africa since 1862.

We can give you information and guidance that'll help you make the right decisions. We can follow that up with an impressive portfolio of banking facilities, and with opportune introductions to the services of some of our subsidiary companies. Such as in merchant banking.

Our international affiliations will, of course, be an additional basis on which you can keep in touch with your more widely spread affairs abroad.

That's our half of the partnership. Your half is simply to get in touch with us.

Write to:

The Business Development Manager,
Standard Bank of South Africa, Ltd,
P.O. Box 3862, Johannesburg 2000.



Standard Bank

The Standard Bank of South Africa Limited (Registered Commercial Bank)

You can bank on the Standard

Canberra halves increase in spending

by a Special Correspondent

Australasia

Over the past year the Australian and New Zealand economies have developed along similar lines, though to a different degree. Whereas Australia has sustained one of the highest rates of inflation in the western world—between 14 and 16 per cent—the cost of goods and services in New Zealand, with its socialistic approach to economic management, has inflated at only half that figure.

There are signs, however, that the sharp fall in world trade over the past year is having a delayed effect on the New Zealand economy. Forces now at work could mean that inflation will rise further this year while inflationary pressures in Australia will be easing.

The difficulties of both economies over the past few years stemmed initially, and in large part, from the unsettled world economic condition but more recently domestic factors have become predominant.

Expansionary measures continued to be applied to the Australian economy after the sharp upswing in trade which began in 1972. This created severe inflationary pressures within the economy and led to a strain on the country's balance of payments.

The boom was of fairly short duration and achieved its peak in the first half of 1974, but the process of tightening on money policy, which began in 1973, continued and became particularly acute in 1974. The subsequent fall was unusually severe and culminated in unemployment rising sharply to a postwar peak.

Sharp increases in the cost of money and real wages in 1973 and 1974 added strongly to cost pressures and were a major factor in the severity of the rise in unemployment. More recently, there has been an improvement in Australia's external account but inflation has continued at a high level.

Measures introduced in the 1974 budget were aimed at stimulating flagging industrial production and reducing the number of unemployed, one of the main objectives of the Labour Government.

Under the guidance of Dr Jim Cairns, who succeeded Mr Frank Crean in December, 1974, government expenditure rocketed, fuelled by sharply rising tax revenues brought about by inflation. Private industry groaned under the burden of sharply rising wages and the cost of raw materials.

Many companies suffered and still are experiencing severe liquidity problems, some large corporations became insolvent and went into liquidation. Expansion in the private sector of the economy could either not afford to pay high interest rates for long-term capital or did not have enough confidence in the future to undertake expansion.

The shift of resources to the government sector of the economy gathered pace and spending in socially desirable areas like education, hospital building, housing, regional and urban development rose quickly.

More recently, the Government has realized the damage that has been done to the private sector of the economy and the effect that it has had on rising unemployment. The new Treasurer, Mr Bill Hayden (the third since Labour came to power in December, 1972), demonstrated in his budget a conservative fiscal approach to the redistribution of income.

No cosmetics in budget

The budget offered little in the way of handouts or cosmetics but was designed to restore climate of confidence in the recovery of growth and a reduction in the rate of inflation.

The rate of increase in government expenditure has been halved by Mr Hayden and growth in the share of public sector spending in total of gross domestic product has been halted. In money terms, Australian government outlays will rise by 22.9 per cent by comparison with last year's 45.8 per cent increase.

There is as far as the new Treasurer could go without doing serious damage to government expansion policies already in train. Mr Hayden believes that government expenditure should be reduced to 25 per cent of gross domestic product but this will take time to achieve.

The new Treasurer points to the favourable development in the national income accounts. The June quarter figures, issued conspicuously on budget night, show that gross operating surplus rose by 37.3 per cent in the period. At the same time, wages, salaries and superannuation rose by 1.1 per cent after adjustment.

Such an exaggerated differential is not to be taken

literally, but the figures show when aggregated with those of the preceding year, that a shifting of income back towards the private sector is taking place.

Certainly, the percentage movement in the wages of man, woman and child, 100 (6.1, 5.1, 5.4, 7.2, 10.8, 4.5, 1.1 respectively) is not news in itself—though no one would be foolhardy enough to predict from these figures an end to inflation or of recession in Australia.

Nevertheless, Mr Hayden has been given the basis for these statistics to argue persistence with his policy of budgetary conservatism rather than opting for policies to bring about a much quicker recovery in the economy.

Last month's 15 per cent devaluation of the New Zealand dollar will give New Zealand exporters of primary products a shot in the arm. The New Zealand economy has swung back into deficit which is expected to be at least about \$500m this year.

Part of the reason for this has been the slowing down of agricultural export growth because of price falls in wool and meat prices. The value of imports into New Zealand has risen rapidly mainly because of the sharp rise in the price of Middle East crude oil, and the liberalisation of import licensing in 1973.

The deficit has been covered by drawing on foreign exchange reserves and short-term borrowing from abroad. The devaluation will not cure New Zealand's balance of payments problem but will help to make its substantial export business more competitive, particularly against Australian primary producers.

There has been lobbying on the part of Australian primary producers to get the Government to devalue the Australian currency, but there is almost no hope of this happening.

Australian exports to New Zealand amounted to \$449m (about £264m) in 1973-74 compared with only \$163m worth of goods (about £102m) exported from New Zealand to Australia.

The devaluation was well-timed and carefully pitched so as not to start a retaliatory move by Australia. It will give New Zealand exporters of meat, wool and dairy products an advantage over their Australian counterparts. The Australian beef industry is already in deep trouble.

It will also add to inflationary pressures within the

country and tend to make local industry less competitive. The system of protection from foreign competition may have been an important factor in providing security of employment in New Zealand but emphasis placed recently on manufacturing investment could be doing harm to the country's economy.

The message in a recent OECD report was that New Zealand should put emphasis back into primary production and less into the development of

ment of industry. There is little further need to improve New Zealand's economy if inflation starts well it might. The Government's gambling and huge oil fields though the rest of the economy is in a recession will be

Wallace Brothel Commodities Ltd

A Member of the
Wallace Brothers & Co. (Holdings) Limited Group

Members of:
The London Cocoa Terminal Market Association
The United Terminal Sugar Market Association
The Coffee Terminal Market Association of London
The London Metal Exchange
The London Rubber Terminal Market Association
The London Wool Terminal Market Association
The Grain and Feed Trade Association Ltd
The Baltic Exchange
and
The New York Coffee and Sugar Exchange Inc.

106 Fenchurch St. London EC3M 5JH
Telephone: 01-481 8671
Telex: London 887442
Cables: Walevaco London EC3

Scant resources to combat inflation

by John Rettie

Latin America

The income from oil and sugar has been the Latin Americans' only defence this year against the worldwide scourges of inflation, rising unemployment and foreign indebtedness.

Few Latin American countries were lucky enough to have those commodities in sufficient quantity to escape these ills altogether. Even the lucky ones were rarely skilled or well organized enough to make the best use of their good fortune.

It was a year in which most Latin American economies suffered brutally from the worldwide recession, particularly that of the United States. Both the value and quantity of their exported commodities—copper and other metals, coffee, cotton, cocoa, bananas and so on—fell sharply.

At the same time, overseas markets for manufactured and semi-manufactured goods were severely restricted. Thus export earnings came under severe pressure, just at a moment when oil prices reached their peak and inflation in the industrialized countries forced up the cost of the equipment and machinery needed for their development.

Imported inflation created serious social and political problems, both where it merely stoked the fires of

internally generated inflation—in countries such as Argentina, Chile and Uruguay—and in countries (such as Venezuela, Colombia, Mexico and the states of Central America) for many years accustomed to more or less stable prices.

Perhaps the most dramatic economic crisis in Latin America at present is that of Argentina. In a sense it is also the most tragic. Threequarters of a century ago Argentina was not merely the richest country in Latin America; it was the fifth richest in the world—wealthier than Canada at that time.

The country is still well off by Latin American standards, but if its potential were realized it could be even wealthier. Inflation is accelerating, and could well reach 250 per cent by the end of this year. The foreign debt has topped \$10,000m (about £4,800m), nearly a third of which is due for repayment before 1976.

Unemployment began to race ahead in August and thousands more went on to short time. For employers, credit is almost impossible to get and the rate of bankruptcies among companies has risen dramatically.

Under the circumstances it is not surprising that the Export Credits Guarantee Department—should have decided, at the beginning of August, not to provide insurance cover for British

exports to Argentina unless credit was required for less than six months. It may well be that Argentina will be able to negotiate the refinancing of its external debt, but the ECGD has given a clear warning that the international financial community has no confidence in the country's economic management.

Although meat exports were down almost 45 per cent last year, other exports held up well and the country is almost self-sufficient in oil. The main cause of the crisis lies in the political confusion prevailing since General Peron's death last year.

Despite a slightly more liberal line adopted by the new President of Brazil, General Geisel, no such political confusion has affected the economy of Argentina's main rival. Brazil, however, is seriously threatened by two external factors: the quadrupling of oil prices in 1973-74, and the worldwide recession. So far the Brazilian economy has weathered the storm better than many expected, thanks to the Government's clear-cut and skilful management and to its firm control over the political and social scene.

But the threat remains. Although the country's export performance continues to be impressive, with an increased percentage of 36.4 per cent in the

previous year, the balance of payments perspective looks ominous. Exports soared to \$6,018m, giving a trade deficit of \$1,835m and a current account deficit of \$3,265m when service costs are included.

Investors are still putting money into Brazil on a large scale, but not large enough to cope with this kind of deficit. The overall balance of payments deficit in the first half of this year was more than \$1,000m. By the end of this year the total foreign debt is expected to reach \$21,300m, with reserves of little more than \$4,000m.

If it were not for oil, Mexico would be facing the same balance of payments crisis as Brazil. Although the Mexican economic strategy has a stronger nationalistic veneer than Brazil's, it is fundamentally similar, with rapid growth by large-scale foreign investment and borrowing and the development of export rather than domestic markets.

The 1973 oil crisis threatened Mexico with an impossible high import bill, but a crash exploration programme yielded results beyond the Government's wildest optimism. In June last year the country became self-sufficient in oil and in September an oil

exporter.

Mexico's good fortune is not anything like Venezuela's, which earned about \$500m or so, by comparison with the \$350m chalked up last year, mostly in grains and cotton.

Thus the Chinese trading deficit can be cleared largely on the American trade alone, though Japan also has a surplus of about \$300m in its trade with Peking. As usual, China's massive exports of food, consumer goods—and now, it is said, to Hongkong will help to finance the deficit.

If Peking does decide to buy more grain this year, it may prefer to turn to Canada, Australia or Argentina, being displeased with the American's because of President Ford's policy of détente with Russia.

In the first quarter of this year there have been signs of a marked resurgence in China's imports from most of its other main trading partners in the capitalist world—Japan, West Germany, France and, to a more modest extent, Britain. That clearly involves goods which were ordered months or even years previously, so it should not be seen as marking a more open-handed importing policy this year. But the effect on the Chinese balance of payments may cancel out the savings from the American grain bill.

As this is the last year of the present five-year plan, there is a mood of winding up and clearing accounts among the officials who direct China's foreign trade. They have told foreign exporters that the country is unlikely to make large investments in whole industrial plants in the next year or two, though there may be exceptional instances.

It is believed that in the next plan, which will be part of a 10-year development scheme, emphasis will be placed on the development of port facilities, railways, oil extraction and petrochemical industries. But plans for the related imports do not seem far advanced, and most of China's trading partners have the feeling of being in a trough between two waves of intense business dealing.

One of China's main worries must be the sagging demand for exports. Inflation has dampened demand for light industrial products and many agricultural raw materials. Despite initial optimism about the prospects for revenues from petroleum, serious difficulties of transport and refining seem likely to hold oil exports back for the next few years.

The unusually poor performance of the Canton export commodities fair last spring symbolized the difficulties China is facing in selling goods abroad.

Such vicissitudes in foreign trade strengthen the hand of those political circles in China which argue, sometimes publicly, for still less dependence on foreign sources of materials and technology. But in the modern world no country is an economic island, as China's civil aviation fleet, consisting of imported American, British and Soviet airliners, is a cogent reminder.

While it seems that the harvest will be fairly good this year, rumours of industrial difficulties persist, particularly affecting the railways, coalmining and steel production. Wall posters have appeared calling for a big effort to economize on iron and steel and some factories are half idle because they have used up their steel quota.

But it is a tribute to the cautious economic policies pursued in recent years that the country can absorb internal and external difficulties without facing crisis, inflation or serious shortages.

Agriculture the Chinese way: a small part of the annual grain harvest of about 250 million tons.

China

The world recession has not left China unscathed, despite its vaunted self-sufficiency. With the price of its import rising and demand for exports falling, China has rather suddenly developed an overseas trade deficit, an excess of \$400m, with little prospect of reducing it substantially in the near future.

Financing the deficit by short-term borrowing and by government-assisted credits from its trading partners, and, in the immediate need, to slash imports. But such a large imbalance goes against declared doctrines as well as the practice of the past two decades. China's imports are basically of three types: grain, capital equipment, and metals and minerals.

Of those, China can hardly reduce imports of the third category without drastically affecting industrial production and defence capacity. But it can cut the grain bill through management of home-grown cereals and by cutting rice exports, and it has good reason to take a "pause for digestion" after the very active importing of the latest industrial technology and equipment which characterized its trade from 1972 to 1974.

US likely to lose most

To prevent a further inflation of the import bill, which ran to about £2,000m last year, China seems to be cutting back on grain imports. Early this year it cancelled orders for about 600 million tons of wheat from the United States, and the rise in prices likely to be caused by the recent Soviet orders may deter it from negotiating large purchases in the near future.

That could cut China's imports from the United

Peking pauses between development schemes

by David Bonavia



Focus on international banking

Alpha is an association of seven widely-known and long-established European banks, throughout, and beyond, the E.E.C. As well as this extensive presence in the seven banks, through Inter-Alpha, presented in Singapore, Hong Kong, Tehran, São Paulo and New York. They also have a network of correspondents all over the world.

When you need an overseas contact, you will find Inter-Alpha an invaluable focal point for information on local markets and for financial services all over the world.

For further details, please contact the Permanent Secretary: François Garelli, The Inter-Alpha Group of Banks, 64 Rue Taibout, 75009 Paris (Tel: 874-35-25), or any of the member banks.

the INTER-ALPHA Group of Banks

Amrobank N.V., Berliner Handels- und Bank AG (BHF-BANK) Germany, Credit Commercial de France France, Kredietbank België, Nederlandsche Middenstandsbank Netherlands, Privatbanken Denmark, Williams & Glyn's Bank (a member of the National and Commercial Banking Group) U.K.

HODGE LIFE ASSURANCE CO. LTD.



FOR FOREIGN CURRENCY TERM ASSURANCE AT U.K. RATES OF PREMIUM

For expert advice, quotations and an explanatory booklet, telephone:

Head Office 0222-42577
City Office 01-638-0828

Our "Impaired Lives" booklet is also still available.

SPECIAL PROBLEMS?
Contact Keith Sankey, F.C.I.I., Assistant General Manager at Head Office Extension 284

A Member of Standard and Chartered BANKING GROUP LIMITED

The author is editor of Latin America.

A firm foundation for doing business in Australia

You need a highly efficient connection if you're doing business with Australia. That's us. C.B.C. Bank. Established 1834. C.B.C. Bank is one of Australia's most experienced free enterprise banks. With assets over A\$2.6 billion, the C.B.C. ranks 155th of around 46,000 banks in the free world. We offer a complete range of services including corporate, investment, international and nominee services—and assistance through Finance Company and Merchant Banking affiliates. C.B.C. Bank has over 530 branches throughout Australia as well as offices in New York, London and the New Hebrides and agents around the world. Write to us for particular guidance to meet your situation.

The Money Managers

CBC BANK

Established 1834

The COMMERCIAL BANKING COMPANY OF SYDNEY LIMITED
Head Office: 343 George Street, Sydney, N.S.W. 2000
London Office: 27-32 Old Jewry, London, EC2R 8DE
West End Branch: 49-50 Berkeley Street, Piccadilly, W1X 6BP

THE BANK OF KUWAIT AND THE MIDDLE EAST K.S.C.

KUWAIT IS PROSPEROUS & FAST DEVELOPING SO ARE WE THE OLDEST BANK IN KUWAIT WITH OUR EXTENSIVE KNOWLEDGE OF THE AREA & INTERNATIONAL CONNECTIONS WE CAN HELP YOU IN ALL BANKING SERVICES

THE BANK OF KUWAIT AND THE MIDDLE EAST K.S.C.

P.O. Box 54171
Telegraphic Address
BANKUWAIT
Telex: KWT, 2045

Lloyds Bank International.

The International Bank in the Lloyds Bank Group.

Branches and Offices throughout Latin America and Western Europe and in Beirut, Chicago, Hong Kong, Manila, Nassau, New York, Singapore, Sydney and Tokyo.

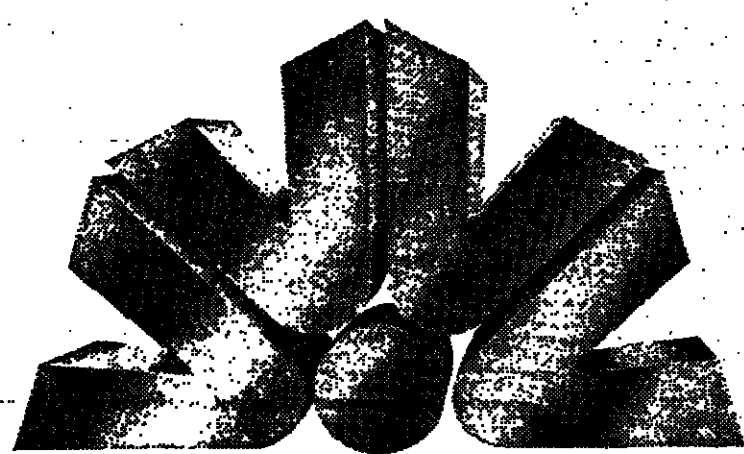
Subsidiary Banks:
Bank of London & South America,
Bank of London & Montreal.
Fellow subsidiaries of
Lloyds Bank Limited:
Lloyds Bank California,
The National Bank of New Zealand.



LLOYDS BANK INTERNATIONAL

40/66 Queen Victoria St, London EC4P 4EL. Tel: 01-248 9822
A member of the Lloyds Bank Group

LBI, the Bank of London & South America and their subsidiaries have offices in: Argentina, Australia, Bahamas, Belgium, Brazil, Canada, Cayman Islands, Colombia, Costa Rica, Ecuador, El Salvador, France, Guatemala, Guernsey, Honduras, Hong Kong, Japan, Jersey, Lebanon, Mexico, Monaco, Netherlands, New Zealand, Nicaragua, Panama, Paraguay, Peru, Philippines, Portugal, Singapore, Spain, Switzerland, United Kingdom, U.S.A., Uruguay, Venezuela, West Germany.



Put the total banking experience behind this symbol to work for you internationally

It stands for the EUROPARTNERS: Banco di Roma of Italy, Banco Hispano Americano of Spain, Commerzbank of Germany, and Crédit Lyonnais of France.

Our joint expertise, know-how and solid experience have added a new dimension to international banking and provide an ideal foundation to help solve your international financial problems.

With international business — meaning essentially the right contact in the right place at the right time — our many special-

ists can assist you on the spot with intimate local knowledge to simplify and expedite the handling of your financial transactions.

Our worldwide presence (the EUROPARTNERS are represented in 55 countries), our close affinity to the national markets (over 4000 offices in Europe), and a financing potential of some 55 billion dollars are ideal ingredients to help you solve the problems of today and exploit the opportunities of tomorrow. Call us. And let us put our combined experience to work for you.



EUROPARTNERS

BANCO DI ROMA · BANCO HISPANO AMERICANO · COMMERZBANK · CREDIT LYONNAIS

Branches in London:

BANCO DI ROMA, 16 East Cheap, EC 3, Tel. 01 623 1681
COMMERZBANK, 10/11 Austin Friars, EC 2N 2HE, Tel. 01 638 5895
CREDIT LYONNAIS, Main branch, 40 Lombard Street, EC 3V 9BX, Tel. 01 626 9331

Little prospect of improvement this year

by Dick Wilson

South-east Asia

South-east Asia has had a poor year, in which the price of commodities has fallen sharply. The region's economic situation is generally poor, with many countries facing a recession.

The world prices of many of the important primary commodities exported by South-east Asia began to decline from about the middle of 1974. This was true of copper, copra, cotton, rubber, timber and tin. The trend continued into 1975 and it looked as if the calendar year 1975 would prove to be one of the worst in recent years for commodity earnings.

The impact of price changes was, however, uneven because there were other commodities which remained in strong demand until the end of 1974. The price of rice, for example, was high and stable.

While the region as a whole continued to be badly hit by the inflation in oil prices, now fully reflected in higher prices for western and Japanese machinery, two countries benefited.

Indonesia succeeded in expanding its foreign exchange reserves during 1974 by 8 per cent, largely because of the tremendous increase in earnings from oil exports. At the same time Malaysia joined the list of oil exporting nations, with commercially exportable production beginning in Sabah and Sarawak.

Manufacturing badly hit

But the slowing in economic growth which began in 1974 continued into 1975. For the non-communist states of the Association of South-East Asian Nations (ASEAN), comprising Indonesia, Malaysia, the Philippines, Singapore and Thailand, growth during the calendar year 1974 ranged from 4 to 7 per cent.

In Burma the figure was about 2 per cent and in pre-communist South Vietnam there was an actual decline in gross national product of 2 per cent during 1974. There does not seem much prospect of improving these figures during the present year except possibly in Indonesia.

The increasingly important manufacturing sector in most of the countries which have begun to export electronic goods, textiles and

other simple manufactures to western and Japanese markets has been particularly distressed this year. Industrial lay-offs ran into tens of thousands.

While agricultural conditions varied vastly, the hunger marches by rubber farmers in the northern Malaysian state of Kedah in December illustrated how price developments could afflict even a well organized rubber-producing state.

It has to be added, however, that during 1975 tin producers were able to secure a new international price stabilizing agreement to succeed the old one, while Malaysia went a long way towards getting international support from its neighbours in its efforts to stabilize the price of rubber through buffer stocks and government intervention in the market.

In Singapore, the business centre of the region, the growth in gnp during 1974 was put at almost 7 per cent, which was only half the average rate of growth achieved during the preceding few years. Mr Hon Sui Sen, the Finance Minister, suggested that a small surplus for the fiscal year of 1975-76 as a counter-recessionary measure.

Having diversified so strongly from trade into manufactures, Singapore suffered particularly from the recession in the West. The electronics industry, which has become so well developed in Singapore, has been a considerable spread of the simpler products to lower-cost sites in Malaysia and Indonesia, providing perhaps a typical example.

Three electronics enterprises closed down during the past year and another eight were reported to have shifted their operations elsewhere. Private industry sources were reported to feel that the outlook for 1976 was bleak.

A government view expressed in the middle of this year was more optimistic, pointing to some resumption of production and predicting a recovery starting in the second half of 1975.

The city republic continued to take advantage of the offshore oil exploration in South-east Asian waters, acquiring such a reputation for constructing oil rigs and service vessels that orders and inquiries came from as far afield as China and Russia.

On the other hand the change of regime in South Vietnam in April meant the loss of that market for the products of the Singapore oil

refineries—a bitter blow. Sumitomo of Japan, even affirmed its intent to go through with its huge petrochemical complex on which Mr Lee Kuan Yew, the Prime Minister, has set his heart as the new oil refining industry.

In neighbouring Malaysia the fall in the price of rubber cut the trade surplus to less than a tenth in the first quarter of the year. The Bank Negara forecast a 4 per cent expansion of physical production during 1975, followed by 6.5 per cent in 1976. But this would mean a growth in income per head of only 2 per cent this year.

Further, export prices were expected to fall altogether by about 10 per cent in 1975. Because of the high prices of imported capital goods, Malaysia's terms of trade were expected to deteriorate by 12 per cent, wiping out the effect of the expansion in gross domestic product. Small wonder that Malaysia has become a vocal member of the Group of 77 and for a new international economic order in the Nations.

Thailand registered a per cent growth in 1974, having a fairly good agricultural year. But the trade gap was a record, made up in the country by fluxes of aid.

Indonesia saved by petroleum

Considerable trouble was experienced by Thailand's industry this year, partly because of antagonisms and explosions aroused by the military and the parliamentarian rule. The confidence by investors after the fall of Vietnam was not high.

The Philippines, helped by the price of sugar and a continued flow of funds from the United States, achieved a growth of 6 per cent in 1974, with a balance of payments surplus of \$96m in spite of a vast higher oil import bill. Manila's reserves, including a record of \$1.1 billion, did not prevent Mr Gregorio Llorca, Governor of the Central Bank, from allowing the peso to achieve an effective valuation of about 8 per cent during July by the price of floating against the dollar. This coincided with



A family taking latex from a rubber plantation in a Malaysian province.

1975-76 budget, which was a moderately expansionist one, with spending up about 10 per cent. In the fiscal year which ended in June agricultural and mining output grew by only 3.8 per cent, and the industrial growth rate also sagged.

In Indonesia the budget showed a surplus, reflecting the expected increase in net earnings from petroleum, the commodity which has saved the Indonesian economy from stagnation and injected it with new hope.

Ironically, this happened in a year when the state oil corporation, Pertamina, had been helped over inability to meet short-term loan obligations overseas. Indonesia's credit remained good, given its oil production prospects, but the power of Pertamina was greatly reduced in other parts of the economy.

In Malaysia, it may be noted, the state corporations which followed to some degree the Pertamina pattern, namely Petronas and a Petronas, went from strength to strength, acquiring a greater share of Malayawata, the Japanese joint-venture steel mill, and bidding, through a Singapore merchant bank for control of London Tia.

But just as Sumitomo came to Singapore's rescue by endorsing the petrochemical complex there, so the Japanese finally came round to committing themselves to the Asahan aluminium project in Indonesia, which is worth about \$850m.

Burma continued its stagnation in spite of a plan with a growth of only 2.4 per cent. The government objective for the present year was modestly revised to 5.4 per cent, but sounds optimistic.

South Vietnam, after the April to the communists, was to shorter supplies of industrial materials. Even if estates, due for a French-owned, were by deflation in stages of the war.

Cambodia retired into a 'sa isolation and Laos occupied with the of the Vietnam. Neither country said now to be in the long run, Vietnam could be economic power, but no one of when that is achieved.

Nevertheless, the logic of the regime's coming does not fact that it has better its than many of the Third World. The industrialized the present universal malaise.

With its strong and agricultural South-east Asia era of resource with advantages a confidence.

After the drought at a new disaster

by Dick Rake

Black Africa

A year ago Africa's major problem was the drought which hit all the Sahelian states and Ethiopia in 1973 and 1974. It was tackled by a huge international relief operation, but has since been eased by several seasons of good rainfall.

Drought is now concentrated in the Ogaden desert of Somalia and Ethiopia where up to 250,000 people have passed through relief camps since December last year. Patches of drought have also occurred in other East African countries; however, the natural disasters of 1973-74 have been overtaken by the financial disasters of a recovering world economic system.

Africa, which has a major share of those states defined by the United Nations as the 'most seriously affected' by the consequences of the oil crisis, has been hit by the sharp fall in commodity prices from their 1974 peaks. Furthermore, the falling demand for raw materials has caused a slump in export earnings. The country has suffered from the effects of world inflation with a balance of payments and reserve deficits.

Africa's main exports, in declining order of value, are oil, copper, cotton, coffee, cocoa, iron ore, tin, tungsten and phosphates. All these, except oil and phosphates, have fallen since 1974. Yet these peak prices had done little to restore the terms of trade between industrial and developing countries and more than a decade of depressed commodity prices.

The high price of phosphate benefited only a few states, while oil, in reasonable quantities, is produced by Nigeria, Libya, Algeria, Egypt, Gabon and Angola. These countries have naturally benefited to the full from the Opec oil price increases.

At the rest of Africa's main commodities fell in 1974, some by more than half from their peak levels. Many, like coffee, copper, cotton, tea and rubber, almost back to the depressed levels of the past two decades.

The managing director of the International Monetary Fund (IMF), Mr Johannes Wimmer, notes that export earnings from developing countries, as a day, enough oil revenue curtailed by the West's depression, rose by only 2 per cent in 1974 compared with 1973. Oil exports in 1974, at 10 per cent the previous year, sustained 75 per cent of the 1973 level.

foreign borrowing remained at 12 per cent of this trend.

Most of Africa's 44 independent countries have seen their oil bills increase three or four times since the crisis and though the rate of increase has been slowed in the past year it still continues. Africa lost \$270m (approximately £270m) through increased import bills in the first year of the Opec escalation.

Meanwhile, Africa has to bear the full brunt of the inflation in the prices of western manufactures. Africa finds that it has to pay the same prices as the Arabs for its consumer goods and for the goods or run the risk of supplies being diverted to richer markets.

The earlier drought and the below average performance of the African agricultural sector have generally resulted in Africa becoming a net food importer last year and considerably inflated food import bills. The oil-rich African countries like Nigeria and Gabon, pursuing expensive development plans, have spent much more on capital equipment and machinery. Inflation rates vary from 5 per cent in Uganda and Tanzania, previously countries under control, to rates of 10 per cent to 20 per cent in most typical African economies.

This conjunction of falling exports and rising imports pushed countries which have hitherto enjoyed a favourable balance of trade into a deficit—Sierra Leone, Ghana and Tanzania, for example, while it considerably reduced the surpluses of others. Africa also had to borrow from the Eurodollar market and other commercial banks.

By March 1975 it had withdrawn 181 million special drawing rights from the IMF oil facility which amounted to more than 72 per cent of the increased cost of its oil imports, a percentage higher than that of any other region in the developing world.

Africa's leading oil producer, Nigeria, was the only black African country to earn rises beyond its wilder dreams over the past year. Though it is now allowing oil production to decline gradually from the peak production of 2,300,000 barrels a day, enough oil revenue curtailed by the West's depression, rose by only 2 per cent in 1974 compared with 1973. Oil exports in 1974, at 10 per cent the previous year, sustained 75 per cent of the 1973 level.

compared with only \$1,300m in 1973-74.

However, this vast accumulation of wealth brought its problems. As Nigeria launched its giant \$30,000m five-year development plan and private industry started on an investment spree, problems began to affect essential services. Queues developed outside all the main ports; airports became clogged with cargo and the railways and telecommunications systems were unable to cope with the sudden upsurge in traffic.

Chief Jerome Udoji headed a commission to review the wages of civil servants that had been pegged for three years. He agreed to pay rises averaging 80 per cent. When workers in the private sector saw the favour awards for government workers, they too demanded their Udoji and after a series of strikes and prolonged period of uproar, wages in the private sector rose by more than 30 per cent.

Nigeria's inflation rate dropped from below 15 per cent to well over 30 per cent, the effects of international inflation and increased traders' mark-ups also taken into the account.

Kenya has well developed secondary, tertiary and services industries, but not as oil producer like Nigeria. It was badly hit by the oil price escalation, and its unfavourable balance on current account jumped from 980m shillings in 1974 to 1,222 per cent in 1975, a deficit equivalent to 12.2 per cent of the gross domestic product, compared with only 5.8 per cent in 1973.

Kenya's main agricultural exports, tea, coffee and sisal, grew by only 29 per cent in 1975, but because of higher prices for manufactures and a serious deterioration in terms of trade, Kenya's currency was devalued with the dollar.

The prime cause was the increase in value of fuel and pesticides, which increased a deficit by one third. Zambia did reasonably well in 1973-74 because increased exports of oil imports was counterbalanced by a buoyant copper price—copper accounts for 93 per cent of Zambia's export revenue. However, the price collapsed by two-thirds from its peak levels in 1974 and this sent the Zambian economy reeling.

Foreign exchange reserves fell from 195m in 1973 to 113m in 1974 (113m approx.) in September 1974 to 113m.

24m in July this year. In 1974-75, the rise to 1.1 per cent in 1973—because of fuel costs and a port bills since the Zambia-Rhodesia in January, 1973.

Cost of living has increased by 10 per cent for the higher groups and 40 per cent for the lower income groups. The government has increased subsidies on maize, wheat, sugar. Fertilizer has increased 33 per cent, wheat 200 per cent, 400 per cent since 1973.

In this year's speech at Mulungushi President Kaunda said that the country and political problems could no longer be rich, that the debt on copper had to be and agriculture had improved.

Tanzania is possibly the worst hit of all the countries. It has no sources of its own, a high dependence on fertilizers and a serious drought disrupted the pre-balanced agricultural economy.

The drought came in Tanzania was launching a re-organization of regrouping the villages self-help communities. Agriculture has suffered from the shifting population. The result is a country is relying on successful maize harvests. If this fails, the will have to import amounts of food—124,000 tons was spent on foodstuffs.

Increased imports of oil and petroleum product the time world prices reached peak levels, at end of 1974 and early 1975, led to inflation preceded even in Africa the cost of living index, compared with 12.9 per cent in 1973. This figure was a rise of 24 per cent in food items.

The situation also led to intensified balance of payments problems. In 1974, the balance of payments rose by 56 per cent, a record 5,400m shillings, while exports were only up by 16 per cent to 3,000m shillings. The trade balance deficit from 236m to 113m.

The author is editor of the September 1974 to African Development.



New Printing House Square, London, WC1X 8EZ. Telephone: 01-837 1234

MORE THAN A PRESSURE GROUP

Second Trades Union Congress of the era of the social is likely to bear a kind of dog resemblance to the one again the repugnant of wage restraint reluctantly but firmly ed, out of loyalty to a Government and a sense of national crisis. But last glow of recent electoral will be absent, the fears far more acute, and the some wages policy, status all but statute, will be surely more severe than stultification of loopholes seemed so irksome a year with wage claims to be to six pounds and toment expected to rise yond one million, it is able that a congress can and not clamour for against the govern of the day. Yet this mild paradoxically not a sign kness but of strength, and constraints that go with

s not certain that the ss will last. The six policy has not hurt any- it became effective month ago. In line or ten many workers will know cost how far six pounds all short of maintaining iving standards. Employ- eems so far to have fallen through natural wastage recruitment as through ancies and factory s, but as the declines its consequences will e painful.

most immediately interest- about the congress will indications it gives if how e Government will be able y the trade union move- with it. A substantial ty of delegates will cast lock votes against the six policy even as a present ity: many more will be s to stress that the tere with the process of ollective bargaining just ceptional and brief. The here will not lend itself ic discussion, at least in of what kind of more

use of Portugal's revolu- mains as baffling as ever side observers—and the s also to those on the increasingly divide themselves, the solidi- ans seem still to shan qualities of secretiveness decision; so that any piec- mation bearing on the even on the next few has a double chance of wrong. Its author may be med, or its subject may his mind. Or both.

two most spectacularly ve figures are the Presi- neral Costa Gomes, and ad of Copcon, General aralva de Carvalho. On is of their public utter- the former is usually d as an ally of the mod- within the Armed Forces m whose position is i that the Socialist while the latter is as the hero of the riv- y extreme left. Yet the is has repeatedly lis- d the moderates by down on the side of th- rger, General Conqalves often "cancelling" the ements of his decisio- ours of their appearance, wise balancing them with sion running again- Conqalves on a differ- nd General de Carvalh it his radical subordinate taining to flirt with derates and to attack Conqalves at a time when the far left has decided moderates now repre- greater danger, and that Conqalves must be given support in order to stave langer of a swing to the

English Alexander Franklin : that we are being asked about English speech again, once a year—or so it seems people are moved to com- The Times and elsewhere sping speech habits, and instances what they are ing is that the new habits because they, the writers, them. Mr. Kingley Amis le example in the current dence.

be and others are them- error is in their failure ze that there is no right about English speech. e about other languages (or example) but that is a matter. If, whatever the ge brings in a new sound form of utterance, it be- lish. Even the glottal stop Amis says is a German ot know why he thinks ely German property), is, nly used in English, an nise, too.

flexible scheme of restraint should follow the present one. We have seen more than once how much more easy it is to operate a short sharp freeze than to carry through a policy which permits adjustments and still prevents a fresh bout of wage inflation. The six pound policy particularly tends to magnify the tensions that accumulate during a freeze, because it undermines differentials. In addition, the disagree- ment over whether the figure is a maximum or an entitlement is apt to cause friction at some stage. It is not too soon, while relations are still good, to start that process of laying in an outline for phase three of the social contract that Mr. Len Murray hinted at last week.

The call for incomes restraint cuts into only part of an anti-inflationary policy. There is also control of public spending. But on the agenda of the Blackpool motion after motion calls for the maintenance or extension of public services, not only in particular cases (the teachers, for instance, will not bear of cuts in education), but also in general as a means of maintaining employment and compensating for any decline in real earnings. Since the Government cannot offer any satisfaction on these points—at least it should not—it will again tend to alienate the trade union movement.

List week's miners' ballot underlines another factor. The leaders of the TUC and of individual unions can never move too far from what is acceptable to their followers. The miners have found the six pound policy acceptable only by a majority of three to two, and in South Wales and Scotland they rejected it. As these two areas are among those that would suffer most if the industry priced itself into a decline, there is no sign there of that mood of prudent self-interest that hard times are supposed to bring. The tradition of solidarity in the industry may be strong enough to ensure that the Scottish and Welsh coalfields follow the

majority, but it is clear that the miners will scarcely be in the mood for self-denial in a year's time. If they are so cool today, what will be the mood of other groups of workers, negotiating their claims after eight or nine more months of inflation?

The paradox of this year's congress is that even as it swallows the bitter pill of wage restraint its influence on public affairs is greater than ever. Indeed, the pill itself is one largely of the TUC's own manufacture, albeit under urgent pressure from the Government. The July White Paper was virtually a gloss on a TUC statement; the Labour manifesto on which government policy is formally based was drafted upon TUC advice; TUC representatives sit on public bodies which help to determine the course of social and economic policy; TUC leaders have a relationship almost of colleagues and colleagues with senior ministers. From being one powerful pressure group among others, the TUC has become almost an arm of government.

The image is one that the present leadership in the general council are concerned to foster, and they are aware that it entails taking account of wider interests than those of their members. But a motion from the electrical power engineers, which speaks of the new role, and asks whether the TUC's structure and communica- tions are capable of sustaining it, is a reminder that the members themselves are often unable to make their real views felt. The block vote, the show of hands at the ill-attended branch meeting, the expulsion of members without proper appeal procedures and the power of officials in unions whose rules provide no practical means of dislodging them all tend to maintain that tendency towards oligarchy which the movement has often shown. If it is to be part of institutionalized democracy, the trade union movement must itself be democratic, and be seen to be so.

Prisoner control units

From Mr Martin Wright Sir, The United Nations Congress on the Prevention of Crime and the Treatment of Offenders opens in Geneva on September 1. Those of us attending from England will feel shame and embarrassment about the prisoner control units which have recently been introduced into our penal system, and which in our view contravene elementary standards of humanity and justice. Men are sent into these units without being told why, and without first being given an opportunity to present reasons against the decision.

The regime consists of solitary confinement being imposed until the men are judged by the prison authorities to have behaved for three continuous months in a "quiet, civil and cooperative" way. When that criterion is satisfied, they remain in the unit for a further three months, and are allowed a minimum of contact with other prisoners; but any lapse of good behaviour can put them back into solitary confinement, from which they can re-emerge only by evidencing three continuous months of compliant behaviour.

It is our view that the attempt to subdue prisoners by solitary confinement in this way is not only inhumane, but misconceived; and that it will be unsuccessful.

It is our view that the attempt to subdue prisoners by solitary confinement in this way is not only inhumane, but misconceived; and that it will be unsuccessful.

We hope that the Home Secretary will now recognize this, and unequivocally withdraw his backing from the deplorable and retrograde control unit system, before it becomes hollowed by time. Yours faithfully, MARTIN WRIGHT, Director, Howard League for Penal Reform, 125 Kensington Park Road, SE11. August 27.

Learning to cooperate

From Sir Roger Falk Sir, I have waited a few weeks since leaving an eighteen-year stint as manager of a statutory body concerned with the encouragement of co-operation—the Central Council for Agricultural and Horticultural Co-operation—before asking your indulgence in letting me express in your columns a very brief distillation of what those eight years taught me in relation to the massive problems of our times.

The critical word is "cooperation". I am not seeking to claim, in the particular context in which the council is working, any spectacular success. I am much more anxious, drawing from my experience over those eight years, to make a few particular points against a wider canvas.

They are as follows: it is only when people are prepared to sacrifice something of their personal ambitions and relax their prejudices in the name of the development of the greater good for the greater number that progress can be made; where people have to work together, can be achieved. Cooperation is not woolly, ideological concept: it does not mean, as the word might be thought to imply, the muzzling of individual initiative, innovation and leadership.

In fact, and there is possibly a certain paradox here—the most effective cooperative activities are those which are inspired by one or two dedicated, large-minded, articulate people who, in their turn, are prepared to give up some of their own more self-centred aspirations and use their talents towards leading others in a cooperative spirit. My experience also has shown that this apparent sacrifice often translates itself into a pattern of self-interest. And it is this leadership aspect that I find most troubling about it. Tired, over-worked politicians; cynical, dispirited businessmen; wary, insecure workers; confused, defensive civil servants; hardly a promising mix from which leadership is likely to emerge.

To plagiarize Bellon: "cooperation is about chaps" and until the "chaps" realize that working together at no surrender of personal conviction but in the belief that you only get by giving, the dark tunnel only looks very long and very dark. Yours, etc. ROGER FALK, 1420 Reedford Place, SW1. August 26.

Cigarette smoking and lung cancer

From Professor Sir Richard Doll, FRS, and Mr Richard Peto Sir, The prominence that has been given to Professor Burch's views about the relationship between cigarette smoking and lung cancer may suggest that they have not yet received due attention, as may his assertion that they have not been challenged on various occasions. Being ignored, however, is a different thing from being unanswerable, and Professor Burch is confusing the two. His recent communications appear, from your abstract of them (August 18) and his recent letter (August 27), to contain no facts and no ideas that have not already been examined and found wanting, but their prominence requires some reply.

Cigarette smoke is mutagenic to bacteria and carcinogenic for experimental animals. People who regularly apply this laboratory carcinogen to their lungs have a far higher risk of lung cancer than those who do not. This association is so strong that lung cancer is the commonest cancer of all among regular cigarette smokers, while it is a very rare disease indeed among lifetime non-smokers. The excess risk among regular smokers is proportional to the amount they smoke. The obvious interpretation is that the cigarette smoke has caused most of these lung cancers.

Burch, however, prefers to suppose that this is not the case, and that the observed association exists merely because some people have a genetic constitution which makes them much more likely to get lung cancer and which gives them such an overwhelming compulsion to smoke that almost none of them can resist it. The association between cigarette smoking and lung cancer is the strongest association between exposure and cancer discovered in the general population, and Professor Burch asks us to dismiss the fact that it is an association between a carcinogen and cancer of the site at which this is regularly applied as coincidence. What is the evidence?

(1) Groups such as Seventh-day Adventists or Mormons whose religion prevents them from smoking should, under the "constitutional hypothesis", have as much lung cancer as the general population, while in fact lung cancer is as rare among them as among other non-smokers.

(2) It is a medical commonplace for cancer, including lung cancer, to be caused by exposure to various noxious agents. Industrial exposure, which is largely not self-selected, provides the clearest examples of this, and the lung cancers induced by radon, asbestos, coal tar fumes, dust from brick and chrome ores, and mustard gas, appear identical with those associated with cigarette smoking. In this respect, it may be noted that a constitutional hypothesis was proposed to account for the high incidence of lung cancer among miners exposed to radon dust from certain ores 50 years ago and held up the introduction of preventive measures until after 1945.

(3) Under the constitutional hypothesis, one would expect the

increase in recorded mortality from lung cancer that has taken place this century to be no more than could be accounted for by improvements in diagnosis, while in fact the recorded increase has been gross and without parallel among other internal cancers. Such an increase would, however, be expected if cigarette smoke caused lung cancer and Professor Burch is, in a very small minority in believing it to be wholly spurious. Likewise, under the constitutional hypothesis, one would expect no benefit to have accrued to doctors because of their tendency to stop smoking since 1950, while this is not, on average, the case. If Burch concentrates his attention on groups where such small numbers of lung cancers are expected that random fluctuations become appreciable, here or in the Swedish twin studies, he can point to apparent paradoxes, but in both cases examination of the published data will show nothing that begins to contradict the causal connection between smoking and lung cancer.

(4) In all the common cancers that men suffer from, the chances of the cancer occurring in the near future increases rapidly as the men get older. This is true of lung cancer among smokers and among non-smokers, but it is not true of lung cancer among ex-smokers, in whom very little change occurs with the passage of time. This is difficult to explain on the constitutional hypothesis, but can be explained very naturally if cigarette smoking causes irreversible mutations which increase the risk of the disease.

The argument against the theory of induced mutations using "average ages" of lung cancer patients (August 27) is a typical red herring, but is one which Burch produces regularly. Its resolution is simple. Among, for example, 60-year-old smokers, the number who die will obviously depend on the number of 60-year-old smokers at risk as well as on how big their risk is. The average age of smokers who die from lung cancer depends on the number of deaths at each different age, and these in turn depend on how many smokers are at risk at each age. Their risks are determined by their smoking, but the numbers at risk also depend on social factors. Failure to make due allowance for differences between the smoking habits of different ages underlies all the apparent anomalies that have been cited. If we instead examine the extra risk of lung cancer at each age among regular smokers, we find that each risk is proportional to the daily amount smoked. Professor Burch should therefore cite the various studies of the ages of lung cancer patients as evidence for, rather than against, the causation of lung cancer by smoking.

Yours faithfully, RICHARD DOLL, Department of the Regius Professor of Medicine, University of Oxford, Radcliffe Infirmary, Oxford. August 30.

Anomalies in housing

From Mr Henry Aughton Sir, In "Too many houses and not enough money" (August 21), Mr Roche points out many anomalies in what he rightly calls "this Mad Batter's world of housing finance". And yet even he, with all his experience, overlooks several fundamental features of our present institutions and in so doing unwittingly presents a quite misleading picture.

He takes two £10,000 houses, one built for sale, the other for rent. The former, he says, costs the taxpayer an average £160 a year in 25 years in tax relief. The other, if let at £6 a week, would cost £1,280 a year for 60 years in subsidies. Take the public sector rented house first. His figures are only valid if the rent stays unchanged for 60 years; but rents never do. Virtually all our stock of public sector houses built between the wars, and most of our post 1945 houses, too, at least outside London, are no longer subsidised because successive rent increases have financed the costs of second and third houses, which more than cover costs. Indeed they help to subsidise the latest, most expensive houses by the process known as rent pooling.

As a matter of interest, the Exchequer subsidies on local authority housing in England and Wales in 1974/75 were £328m for 4,646,000 houses, an average of £114. This includes London whose needs are exceptional: if we exclude London the figure would be between £60 and £70. Contrast this with £700m tax

relief for about 5m mortgages—an average of £140.

Then take the house built for sale. Again he assumes unchanged circumstances for 25 years, and calculates his average on that. But we know that these days a mortgage lasts only 7 or 8 years on average, as people change houses to move to another job or as they "trade up" to secure a better home. Tax relief in his example would start at £315 in the first year and would not reduce very much in the next six or seven years. Then a new owner starts the whole process again, but probably at a higher figure. And it will go on indefinitely.

An old cottage in my village changed hands two years ago for over £10,000. Tax relief costs over £300 a year. It was built for under £200 sixty years ago. A Mad Batter's world indeed. Mr Roche is perfectly correct when he calls for a proper distribution of our resources. Subsidies for the public sector certainly need consideration; so does a system of tax relief which goes mainly to help financing the costs of second and third houses without regard to the needs of the purchasers, which does not give enough encouragement to new building, and which does not give sufficient help to the first time buyer.

Yours faithfully, HENRY AUGHTON, Chief Executive, Dacorum District Council, Town Hall, Hemel Hempstead, Hertfordshire. August 26.

Birmingham dispute

From Mrs Jill Knight, Conservative MP for Edgbaston Sir, There has already been comment in your columns concerning the industrial dispute between members of the National Union of Journalists and the Birmingham Post and Evening Mail.

From the point of view of the ordinary citizen, the situation has extremely alarming implications. They pay and employ the officials of the Birmingham District Council; yet these officials are prevented by the city's political bosses from giving them information through the Birmingham papers.

It is not revealed whether the officials are too afraid of the local gauleiters to speak out; are willingly entering into political judgments by supporting the strikers; or whether they simply fail to understand that they have a totally non-political job which carries with it a duty to inform the people they serve. It must be one of those three. And the example is spreading. Now the West Birmingham Community Health Council declares that it will give no more information to the Birmingham papers on anything at all pertaining to their activities, unless it be a matter of "very great importance". The judgment as to whether it comes within this category will be made by a Troika of two members of the Labour Party (one is the Chairman) and the Community's Publicity Officer—a

self-confessed International Socialist. When asked by a reporter whether Community Health Councils were not above politics, this man disagreed saying that Community Health Councils definitely were "political vehicles".

These councils deal with a great deal of the day-to-day workings of the NHS. If some people within them take this view their whole future as effective agencies to help the sick must surely be in question. Yours faithfully, JILL KNIGHT, House of Commons. August 28.

Yesterday's pleasures

From the Reverend C. Christian Sir, Apropos of freedom of the roads (Mr J. B. Fell—August 28) I remember as a boy rather more than 50 years ago walking with Vita Sackville-West in the Kentish Weald. "How I look forward", she said, "to the day when all these horrid motor cars and their drivers will be up in the air. Of course", she ruminated, "the planes will be smaller and higher up and quieter—no more distracting with bumble-bees." V. S.-W. was, alas, no prophet. Yours faithfully, C. CHRISTIAN, Saint Francis School for Boys, Hooke, Basingstoke, Dorset.

Transport people need

From Councillor Sir Stan Yapp Sir, Your leading article of August 23—"The Transport People Need"—raised important issues which merit wider discussion.

Movement of people and goods transportation in the current jargon is fundamental to the life of society but there is all too little understanding of its importance in the national economy. There is serious doubt therefore about the effectiveness of the way in which the national transportation budget is determined and allocated. Transportation policy cannot be static, it must be responsive to the economic and social demands of the day, demands which flow from a wide range of central government policies, demographic factors and public attitudes. Over the years there has been too much concentration on the search for ideal long term solutions and little recognition of the need for a variety of approaches to specific, here-and-now problems.

The need for a coordinated approach to the development of transportation policy has been recognised by central government and many councils are now responsible for the preparation and implementation of transportation plans for their areas. But the system does not go far enough because rural areas, canals, motorways and trunk roads are largely excluded and only metropolitan counties are passenger transport authorities. The devolution, decentralization and participation in transportation planning for which you plead can best be provided by elected local government either on the current county basis or by authorities more adequately covering transportation catchment areas.

It is important that transportation policies are developed with proper regard to social objectives and it is in this context that many of us support the principle of revenue support for bus and rail operation. In any event if a more appropriate balance is to be struck between the two such a private car and public transport there has to be the "curb" of lower fares as well as the "stick" of parking restraint.

The roads programme is in disarray and we have rightly moved away from the expensive and environmentally destructive urban motorway approach but we should not overlook the extent to which the movement of people and goods depends on the road system. In urban areas we need to develop ways of making the best use of existing roads and in rural areas we should not rule out the need for high standard inter-urban roads on new alignments.

You conclude that people want transport—but no matter how co-ordinated the planning process and how effective the public consultation, improved public transport, freight routes and road improvements cannot be produced without cost in terms of money, dislocation and inconvenience. We have not only to will the end but the means.

Yours faithfully, STAN YAPP, Leader, West Midlands County Council, County Hall, 1 Lancaster Circus, Birmingham.

Political advertising

From Mr Michael Ivens Sir, Your comments today on the Independent Broadcasting Authority's doubts on whether the Government's anti-inflationary drive is permissible for television raises the whole question of the lack of logic of present arrangements. Over the years Aims for Freedom and Enterprise have tried to advertise on television and commercial radio and has been refused. The grounds have been:

- (a) That non-political advertising is acceptable, and
- (b) That non-political advertising is unacceptable from a body termed political.

When we have inquired as to what "political" means, we have been told by the IBA that it concerns comments on matters affecting government. Alternatively, we have been told that it concerns advertising deemed by some people as controversial (which would clearly preclude army recruitment advertising on the grounds of offence to pacifists). I hope I am doing the IBA justice.

If the IBA is logical, quite clearly they should refuse any Government advertising because Government advertising is about "government". The answer is that the rules should be changed so that television can adopt the same policies as the press on these matters and accept "political" advertising. Alternatively, they should refuse all Government advertising as well as advertising from non-governmental bodies. It is very dangerous indeed to allow special privileges for a Government who have unlimited supplies of money.

May I say finally that Aims are very much in favour of an anti-inflationary programme, even though we do not particularly agree with the policies of the Government. After all, we were the first organization to suggest setting up an anti-inflation publicity unit—though we emphasized that the unit should include representatives of industry and the trade unions. Yours faithfully, MICHAEL IVENS, Director, Aims for Freedom and Enterprise, 5 Plough Place, Peter Lane, EC4, August 29.

Fraternity

From Mr Robert Speaight Sir, A few days ago my step-daughter was driving home to Calais when her car broke down at Hazebrouck with no prospect of immediate repair. The garage mechanic drove her the 50 miles to Calais free of charge because, he had "fought with the English". I think this deserves a place in the story. Yours faithfully, ROBERT SPEAIGHT, Campton House, Benenden.

Space at the Bar

From Mr Peter Reeves Sir, This centre is conducting a survey of the structure of the legal profession in England and Wales and its effect upon the service given to the public. There is ample evidence available to support the view that the consumer of legal services is not getting a fair deal. Whether this is due merely to a shortage of

chambers is, as your correspondent, Mr Vaughan illustrates (August 26), an open question.

The experience of some solicitors reveals a pattern common to the country as a whole. Barristers are frequently unable to fulfill their obligations because of pressure of work. Briefs are, at the last moment, passed to inexperienced counsel who are not given adequate time to master them. In some areas solicitors are permitted to undertake work usually reserved for the Bar because no local chambers exist. Yet, despite this situation, an experienced member of the Bar has been refused permission to establish chambers in an urban area where a definite need for his services exists.

It does appear that the supply of barristers is being manipulated. A reason advanced for this state of affairs is the desire of the Bar's governing body to preserve the highly centralized nature of the profession and, ultimately, its independence. If the maintenance of this independence, despite the small number of the services of many young qualified lawyers then the whole structure of the profession can be called into question. Yours faithfully, PETER REEVES, Hon. Director, Centre for the Study of Protective Law, 209 Woodstock Road, Warrington, Oxford. August 26.

THE TIMES

BUSINESS NEWS

The glorious
twelfth
and all that
page 14

Property
advice
nationwide
Strutt and Parker
01-629 7222

IMF compromise settles sue of gold's role in world monetary system

Peter Jay
Economics Editor
London, Aug 31

A long-running argument between the United States and West European countries over the role of gold in the monetary system is over. Agreement has been reached here over the weekend at the 22nd annual meeting of the 18 members of the five countries (United States, Germany, Japan, Britain, France, Italy, Sweden, Netherlands, Belgium, Luxembourg, Austria, Switzerland, Denmark, Norway, Finland, Greece, Portugal, Spain, and Greece) and the Twenty Committee of the International Monetary Fund.

References to gold as having special status in world monetary affairs will be written into the articles of the IMF. The Fund's holdings of about \$23,000 million will be disposed of.

At the same time there is to be an informal agreement among the IMF among the 10 major countries for two years central banks will be free to buy and sell gold among themselves and on the free market at an over-riding price on any net acquisition or disposal by those countries as a compromise meets the desire for the formal elimination of the "barbarous relic" of the world's monetary system.

It also meets the desire of some West European countries to be able to use their reserves at market-related prices.

France has been to hope in practice, in an age of inflation, gold will take up its pivotal role as an undisputed basis of international currency values.

A formal adoption of the compromise will be agreed at the IMF meeting on two other outstanding matters of IMF business on precise legal drafting of new IMF articles. This is expected to be accomplished.

at the next meeting of the Fund's top-level interim committee in Jamaica next January.

Final agreement on the distribution of the planned 32.5 per cent increase in IMF membership quotas is being reached here today. The stake in the IMF of the oil-producing countries is being doubled. While that of the less developed countries remains unchanged, this means the share of the richer countries has to be reduced.

It has at last been agreed that the United States shall retain a big enough stake to keep a veto by itself on all major IMF decisions. Britain's stake will fall to a little over 5 per cent; but it will still be the second largest stake after that of the United States.

The argument between the United States and France over whether fixed or floating exchange rates shall be represented in the IMF articles as the norm is not yet near being resolved. But the finance ministers of the five leading countries yesterday agreed to leave it to the United States and France to work out any compromise they could agree upon.

The general expectation is that by next January they will have agreed to shelve the whole issue. But there is still some question whether the United States Congress and, perhaps, the French parliament would ratify the other proposed changes in the IMF's articles if the rules for exchange rates were not to be established to their liking at the time.

The IMF's gold will be disposed of in three unequal parts. About 100 million ounces will be retained for the time being to be disposed of in ways yet to be decided by the board of executive directors, representing the member countries of the fund.

Another 25 million ounces will be returned directly to the members in the proportions in which they originally subscribed it.

The last 25 million ounces

will be sold at market-related prices either on the free market or to central banks; and the proceeds will be used, probably through a new trust fund, to give concessional finance to the poorest or poorest countries which have balance of payments difficulties. The exact method of these sales has yet to be decided by the IMF's executive board.

It will take up to two years to draft, enact and ratify the necessary changes in the IMF's articles. Officials are working out ways to bring the new gold compromise into operation well in advance of that. But nothing will be done operationally before formal agreement is reached on the whole range of IMF reform issues—gold, exchange rates and increased quotas in Jamaica next January.

The monitoring of the agreement outside the Fund about central bank purchases and sales of gold at market prices will probably be undertaken through the Bank for International Settlements in Basel.

The practical effect of the rule of no net acquisitions of gold by the Group of Ten countries as a whole will be that no central bank can buy gold except from another central bank within the group.

Over a period of years, as some monetary gold is sold on the free market, official holdings of gold are expected gradually to decline, though this depends on the shape of the agreement to be reached at the expiry of the two-year period of the present deal on the basis of an interim assessment to be made during the second year.

The American idea for a trust fund to be financed from IMF gold sales to help the poorest countries is expected to be rejected. IMF officials say the way in which the impact of the oil-producing countries balance of payments surplus is being concentrated on the poorest developing and non-oil producing nations.

BSC cutting prices of welded pipe by 10 pc

By Peter Hill

Reductions of more than 10 per cent in the price of welded steel pipe are being made from today by the British Steel Corporation.

This move, a further reflection of the corporation's flexible pricing policy, is an attempt to boost demand against the background of the sharpest recession in the steel industry for more than 40 years.

The corporation's tube division first introduced welded pipe of up to 18in diameter a year ago; but until now there has been no difference between the price of welded and seamless pipe.

Now there will be a separate price list for welded pipe products. A new price for welded pipe, according to the BSC, represents a reduction of up to 10.5 per cent from present seamless prices, depending on quantity.

The BSC said that it was only recently that welded pipe in the size and ranges affected had been available in commercial quantities. Introduction of new pipe has also reflected the cut in the price of offering this range of welded pipe as a permanent alternative to the new seamless pipe products.

The new pipe is being produced at the corporation's works at Hartlepool. Smaller sizes of welded pipe have been used for more than 20 years for marine and general industrial pipework and in smoke tube boilers of power stations.

Seamless pipe capacity released as a result of welded pipe availability will be used to manufacture heavier welded tube for use in the international energy market.

The corporation has also extended its temporary rebate scheme on orders placed for hot rolled and cold rolled sheet and coil on orders taken for delivery by the end of this year.

The BSC's latest price changes come at a time when American steel producers are facing a difficult position. They are covering some of the increased production costs they have incurred.

At the weekend, Kaiser Steel Corporation announced increases being introduced from the beginning of October which represent a net increase of about 3.1 per cent.



Lord Ryder: Directors in cloud-cuckoo-land.

Ryder plea for younger executives

Britain needs younger men to run industry, according to Lord Ryder, chairman-designate of the National Enterprise Board, and the man who compiled the controversial report on British Leyland.

In an interview in *Business Administration* magazine today, Lord Ryder, who is 58, says: "Many boards of directors live in cloud-cuckoo-land, thinking they are doing the governing. They are not, and no one else is. In many cases it's just a battleground."

Men must be promoted to top positions faster to cope with the changing industrial scene.

"The corporation has no longer been governed by dates or by birth certificates. The sooner we see younger men on our top boards, the better it will be for all," Lord Ryder, formerly chief executive of Reed International, says.

Managers are now in the most difficult position of all and are facing traumatic changes. "Some of the older men—and that often means the most senior executives—will not be able to adapt themselves to the new situations."

Businessmen on the Continent were amazed that Britain had not done further in employee participation.

Leyland purchase of crawler tractor plant will rescue 700 jobs

By Roger Vielvoe

British Leyland has stepped in to save the 700 jobs at the Marshall-Fowler plant in Gainsborough, Lincolnshire, by purchasing the last British-owned crawler tractor manufacturer from the Thos. W. Ward group for about £3m. It will use the factory for expanding its Aveling-Barford construction equipment manufacturing operations.

Aveling-Barford, a major part of the Leyland Special Products group, makes earth-moving and road-making equipment at Gainsborough, about 35 miles away. British Leyland will invest an additional £2.7m in Marshall-Fowler's two factories to expand the manufacturing capacity.

The acquisition has been approved by the Department of Industry after consultation with Lord Ryder, chairman-designate of the National Enterprise Board.

Mr David Abell, managing director of Leyland Special Products, said yesterday: "There is no question of British Leyland, now backed by government money, using it to save a lame duck."

"The Marshall-Fowler business has been very carefully examined, and it makes sound financial sense for us to take it over."

The product ranges of both Aveling-Barford and Marshall-Fowler are in many ways complementary. For some time we have been looking for ways of expanding capacity at Gainsborough without a massive capital expenditure."

The Thos. W. Ward group, which announced the closure of the Gainsborough works in July, said in a statement that under the takeover agreement, Leyland Special Products would acquire all Marshall-Fowler's assets at Gainsborough.

These included 30 acres of freehold land and buildings, all plant and machinery, all debtors and creditors and the portion of inventories relating to products that would continue to be made.

Aveling-Barford will at first move production of tractor shovels to Gainsborough, which will be used as the base for introducing a new range of products of this type.

The changes will mean some rationalization of Marshall-Fowler's products. Output will be concentrated on a reduced range of crawler tractors but production of the Marshall-Fowler rollers, bulldozers and other special equipment will be progressively phased out.

Transfer of the tractor shovel business will release capacity at Gainsborough for increased production of dump trucks and graders and will not affect the number of people employed. There might even be an increase in the workforce by 1980.

Thos. W. Ward said Aveling-Barford would maintain the workforce of 700 employees at Gainsborough at its current level. Subject to market conditions it was expected that the figure would increase significantly by 1980.

Disc traders alarmed by threat from multiples

By David Young

Independent record dealers, already hard pressed by the prospect of having to compete with the new Center chain of discount record shops, are becoming increasingly concerned about the threat of a new price-cutting war sparked by the multiples.

The multiples, W. H. Smith, Boots and Woolworth, have in the past two years captured such a share of the record business that only by concentrating on specialized sectors of the market and offering an efficient special order service have many of the independents survived.

They have admitted that in some cases the price-cutting record offers have been designed to attract younger customers in their stores as well as eliminating profits which would have been taken over their Price Code limits.

Smiths have now replaced their highly successful offer of 30p off their top 100 long-playing records with one offering 60p off the top 100 titles. Discounts from the top 100 music cassettes has also gone up — from 30p to 35p — and since this is available through its 160 record departments, W. H. Smith is likely to increase its market share.

Woolworth, which at present offers 55p off selected LPs, is considering increasing the discount, but Boots has no plans to change its 55p-off offer on selected LPs.

But the independents, pressed as they are by rising overheads, rents and rates and lacking the buying power of the multiples, are unable to rival these latest offers. And wage awards to workers in the retail sector have added to the cost pressures on independent dealers.

Europe tourism on increase

Geneva, Aug 31.—Despite inflation and recession, the tourism industry can be expected to maintain steady expansion, it is stated in a report by the United Nations Economic Commission for Europe.

Its survey of 15 west European countries shows Portugal, Spain and Yugoslavia as having the highest rate of tourism growth in recent years, with Belgium and Luxembourg the lowest.

Workers say 'No' to early reflation

televy Westlake

move should be made by Government to reflect the very real danger of the likelihood that unemployment could reach as high as 11 million in a year's time.

Such reflation would mean the success of the policy, which is a pre-emptive strike against foreign holders of 18 would probably not be. That is the burden of the latest issue of *Economic Affairs* prepared by the research department of the City of London.

Their conclusions run counter to those of the *National Institute of Economic Social Research* in its *Early Economic Review*, published last week. The review called for early but not reflation in view of the "stingy nature" of recent payments in output and employment.

According to the Phillips & Drew forecasts, published today, the balance of payments is likely to play a key role in economic developments in the coming months.

Some success is expected for the £5 limit on wage increases, but it is doubted whether by itself this strategy will be sufficient to protect sterling if, as Phillips & Drew forecasts suggest, the balance of payments position deteriorates this winter.

This deterioration is expected for several reasons. They include the possibility that export volumes may lag behind the upturn in world trade; that British export prices will begin to rise more slowly; and that import costs will rise as a result of the world upturn; and that imports will increase as a result of restocking by industry.

Thus, an overall current account deficit of £1,350m is predicted for the calendar year, compared with £432m in the first half. Next year a payments deficit of some £1,600m is forecast. (In 1974 the current account deficit was, however, £300m.)

The forecasts appear to see a strong possibility of a move to establish import controls in selected areas, but believe the

Chancellor will resist attempts to make controls general.

The Phillips & Drew forecasts gloomily suggest that unemployment will reach between 14 and 15 million by next summer (on a seasonally adjusted basis) while the *National Institute* predicted between 1.3 and 1.5 million by the end of 1976.

Both the *National Institute* and Phillips & Drew expect inflation to be about 13 per cent through 1976.

At the same time, the Phillips & Drew staff comment that an "austere period lies ahead" for personal living standards. Real disposable incomes are expected to fall by about 3 per cent over the next 12 months. A contraction of about 1 per cent is forecast in gross domestic product.

The forecasts strike their most optimistic note when they say that if the external position does not deteriorate then the wages policy together with the monetary policy will be sufficient to see the economy through to next spring without further government intervention.

UK bids for big Korean steel project

By Clifford Webb

British steel plant manufacturers are competing for South Korean orders worth between £50m and £100m. Despite the present world recession in steel, the South Koreans are going ahead with plans to treble output within five years.

They are particularly anxious to lessen their dependence on Japanese equipment.

Negotiations are already at an advanced stage between Davy-Ashmore and the South Korean state-owned Pohang Iron & Steel Co for supply and installation of a large blast furnace. This order alone could be worth some £50m.

The final choice will almost certainly hinge on the credit terms made available by British banks. Mr Joong Yoo No, managing director of Pohang, told me: "We are extremely anxious to do business with Davy-Ashmore and other British firms, but their credit terms must be competitive with other international sources. At the moment they tend to be a little high."

A big attraction for the South Koreans is the possibility of a £20m loan which Barclays provided two years ago towards setting up a South Korean car plant at Ulsan.

Construction orders up

New orders received by British building contractors totalled £533m in June, compared with £457m in May, the Environment Department said.

Redpath Dorman Long will build oil platform units for two fields in North Sea

By Our Energy Correspondent

Redpath Dorman Long (North Sea), the British Steel Corporation's offshore oil platform building subsidiary, has won two small subcontracting orders worth about £3m each to build and erect two platform units in sections on a barge from the Mithril works next summer.

The contract includes the installation of pipework, instrumentation, electrical work, painting and the sea fastening of the structure to its barge before the tow-out.

Occidental's deck support unit is much smaller, weighing only 100 tons. It will be fabricated, assembled and loaded out in one section next spring.

An Italian shipbuilding group, Italcantieri, is to build a new advanced design pipelaying vessel for the Saipem subsidiary of the ENI group.

It will be known as the Saligno Caserio 6 and will be built at the Arsenal Triestino San Marco yard in Trieste. The vessel will be semi-submersible and is designed to lay pipe up to 2,000ft below the surface of the ocean.

CBI puts case for simplified accounting

Traditional ways of presenting company accounts are inadequate to the needs of the present time, in the view of the Confederation of British Industry.

In its second report on The Presentation of Company Accounts, published today, the CBI says: "With the growing complexity of the business and financial environment, it is becoming increasingly necessary to explain in everyday terms just what the figures mean."

The purpose of its report is "not to provide an infallible recipe or series of recipes for presenting annual reports to shareholders, the public, employees or the press."

"It is to help those who wish others to understand information such as is contained in a balance sheet, a profit and loss account, a directors' report or a chairman's statement."

Barclays in Abu Dhabi

Barclays Bank International opens its first branch in the United Arab Emirates today. The branch at Abu Dhabi will provide a direct link between the bank and Barclays operations in 70 countries. It will provide a full personal and corporate banking service.

Airline's leasing orders

British Midland Airways has won three orders worth more than £1.5m for its leasing service which provides aircraft and crew to airlines needing instant capacity. The contracts bring orders since April 1 to over £5m, and are with Malaysian Airlines systems, Cypriot Airways and Air Anglia.

On other pages

- Business appointments 15
- Financial Editor 14
- Financial news 15, 16
- Market reports 16
- Letters 15
- Diary 14
- Share prices 17
- Bank Base Rates Table 16
- Company Meeting Reports: The Anglo-Indonesian Plantations 15
- Dowry 14
- Interim Statement: Edward Le Bas 13

Lending rate 11 pc

The Bank of England's minimum lending rate is being held at 11 per cent this week. The following are the results of Friday's Treasury Bill Tender:

Applications	Allocated	£450m
Bids at 27.31%	Received	74%
Offered 27.30%	Received	14%
At 27.3056%	Received	210,435%
Next Friday	2,000m	2,000m

INTERIM STATEMENT

EDWARD LE BAS LIMITED

STATEMENT TO SHAREHOLDERS

The Group profit before taxation, extraordinary items and interest for the first half of 1975 has increased by 29% over the comparative period of the previous year. I am sure you will consider this a very satisfactory result.

The construction equipment division has more than maintained its level of sales in real terms, which with improved margins in a vigorous export market, has resulted in increased profits. In the safety and relief valve, electric vehicle and laundry supplies division, where considerable reorganisation has been taking place, profit margins are improving. The management referred to in my statement with the Accounts for 1974 relating to the sale of our interests in electric vehicle production have been, to a large extent, satisfactorily completed. Safety and relief valve sales are increasing and laundry product sales are maintaining a reasonable growth after taking into account the effects of inflation. Agricultural engineering has again produced satisfactory results. System built buildings, in common with most companies in the building industry, have experienced a difficult half year with both sales and profits reduced when compared with the equivalent period of the previous year.

These companies of the Group orientated towards the export market have excellent order books and those more dependent on the home market are currently obtaining a number of orders in spite of the state of the economy. Although it is difficult to forecast the future, profits for 1975 are expected to show some increase over those for the previous year. It is proposed to pay an interim dividend of 0.738p per share on 3rd October, 1975. This represents approximately 50% of the maximum dividend which can be paid under current Government restrictions.

A. R. B. Burrows, Chairman.

Interim Results			
Half Year to 28th June 1975 (Based on unaudited figures)			
	1975	1974	Full year 1974
£	£	£	£
Sales			
Foundations and construction equipment	3,448,000	2,750,000	6,320,000
Safety and relief valves, electric vehicles and laundry supplies	1,418,000	1,288,000	2,444,000
Agricultural engineering and system buildings	1,812,000	1,582,000	2,874,000
	6,678,000	5,620,000	12,638,000
Group Profit before taxation, extraordinary items and interest	448,000	342,000	678,000
Interest Payable	30,000	28,000	58,000
Loan Stocks	43,000	43,000	86,000
	72,000	71,000	144,000
Group Profit before taxation and extraordinary items	386,000	271,000	534,000
Taxation	191,000	141,000	291,417
Minority Interests	8,000	8,000	19,221
	201,000	149,000	280,638
Group Profit before extraordinary items	185,000	122,000	243,401
Extraordinary items	107,000	122,000	21,200
Leaving available for distribution	187,000	122,000	222,201
Preference dividend	8,250	8,250	16,500
Available for ordinary shareholders	181,750	113,750	211,701
Suggested interim dividend of 0.738p per share	17,280	16,544	21,841
Profits retained	164,470	97,206	179,860
Earnings per ordinary share: (Based on 2,340,000 shares)	8.9p	4.9p	8.8p
(3,583,283—1975)			
(3,583,283—1974)	4.76p	3.44p	6.79p
*Excluding extraordinary items.			

Unemployment and further decline in incomes foreseen in magazine review

Business News Staff

Other pessimistic forecasts of Britain's economic prospects for the next 12 months are being heard today.

Government attempts to halt unemployment will not be successful and a 6 per cent fall in consumer spending is being forecast, according to the *Financial Management Today*.

The magazine says that unemployment has reached a million mark, politicians will increase but consumer spending power has been severely cut and continues depressed through the autumn of 1975. The number of jobless will rise. Incomes after tax

have now fallen 5 or 6 per cent behind the rise in prices on a 12-month comparison.

The magazine says consumer spending in real terms looks set to drop by between 2 and 3 per cent over the beginning of 1975 and the end of the year. This factor alone would be sufficient to reduce the level of production.

Although exports are still edging upwards, this will not be enough to offset the decline in consumer and public sector spending. An additional adverse factor is that industry's stocks still appear high, and could be cut further.

"In these circumstances the tide of unemployment will still

be flowing strongly. The Government's new scheme will not prevent large scale economies in the use of manpower, and natural wastage will contribute to a reduction in the numbers employed. On a three-month average the unemployment trend is now rising by more than 50,000 a month—or 600,000 a year," it adds.

But in forecasting, the magazine points out, allowance must be made for changes in government policy in 1976 slanted towards expansion. It expects income tax to be cut and although reductions in indirect taxation are unlikely, credit may be eased to stimulate demand.

'Free float' attacked by US currency expert

Frank Vogl

Alfred Hayes, one of the architects of United States monetary policies in years called today for greater American intervention in exchange markets for the maintenance of an important reserve in the monetary system.

Hayes, who retired four years ago as president of the Federal Reserve Bank of New York, stated in the annual person lecture here: "I like to see a firmly fixed float that would involve dealing with the market whenever necessary would allow significant price changes only in with changing fundamental

pects undermine the official American policy positions on monetary questions and they are bound to be seized upon by opponents of the United States at this week's IMF meeting, particularly because of the key position that Mr Hayes held for so long as the principal agent of the government in foreign exchange market operations."

Mr Hayes attacked one of the favourite themes of Mr William Simon, Treasury Secretary, by noting that informed opinion is once again moving towards a more stable system of exchange rate management, and that while free floating may appeal to the American philosophical approach to economic policy-making, "I must conclude that a freely floating-rate system is an illusion."

In a further attack on Mr Simon's well-known arguments, the former central bank chief

pointed out that it was not possible to equate free floating with the free market adjustment of ordinary prices, as "exchange rates are not like other prices, because currencies are not commodities or simple financial assets, but are crucial economic variables that help shape the economic welfare of each country and thus have to be the responsibility of governments."

Mr Hayes indicated that the United States was still to some extent pursuing policies of "benign neglect" with regard to exchange rates. He called on the Administration for a great improvement in its foreign exchange market intervention, and a much fuller and more frequent coordination with the major European countries in particular.

He stressed that special drawing rights would prove to be an important reserve asset, al-

though their practical usefulness was limited, partly because it was difficult to see how they could be used as a medium for market intervention or fully accepted by all.

Meanwhile, the world would have to live with several reserve assets, principally the dollar and gold.

Here he again attacked Mr Simon's policies, although without mentioning him by name. Whether people liked it or not, he said, gold still represented the most cherished form of monetary reserve in many countries, and would probably continue to have a place in monetary arrangements.

Because of these factors "the whole debate between those in favour of demonetizing gold and those for increasing its role as a strike me as the financial equivalent of arcane theological arguments."

BY THE FINANCIAL EDITOR

Reading the international indicators for ICI

ICI's second quarter figures, due on Thursday, will have some significance for the market's general mood as well as herald the start of the season for chemical sector figures, in the wake of last week's depressing results from two European majors, Hoechst and BASF.

Figures from their continental counterparts have only a limited relevance for ICI and the rest of the field this time around. ICI's first quarter figures, for instance, demonstrated that the United Kingdom market at least was holding up remarkably well in the midst of a worldwide recession in chemicals and fibres, while there is a further complicating factor in the exchange rate gains—still operating in ICI's favour over the opening six months of the year, when its influence on profits is historically more pronounced.



Sir George Dowty, chairman of Dowty: exports doubled.

But ICI's exposure to what happens overseas was around a third last year in trading profit terms (excluding exports, the real bonanza in 1974) and indeed the course of first quarter sales there appears roughly in line with the domestic experience of Hoechst and BASF.

It seems fair to assume then, that the deepening recession shown in the two continental majors' second quarter figures will have a greater impact on Thursday's figures. At the same time, the recent troubles of AKZO, while partially attributable to unique problems over and above the impact of recession, must be some sort of a guideline to the international course of the fibres and textile cycle.

Apart from the United States no one appears to be prophesying a significant recovery starting before the end of the current year—and at home there is a distinct feeling that the worst is yet to come. The anomalies in the Price Code, some residual export benefits and the length of time it has taken for recession to make an impact on demand, in sharp contrast to what has happened in the United States and on the Continent, make it an extremely hazardous exercise to forecast the fortunes of the usually predictable cyclical favourites.

The average estimate for ICI's second quarter is £70m, anticipating a drop of two-fifths or so from 1974's exceptionally good figures.

That still looks rather better going than either BASF or Hoechst, and it could be that ICI will follow the latter's cyclical pattern at a six or nine month distance.

Dowty

Maintaining momentum

Net borrowings up from £1.23m to £6.87m provide a sobering undercurrent to what is otherwise an optimistic enough set of accounts from Dowty. The main factor behind the rise in borrowings is evidently the sharp increase in stocks from £2.7m to £31.2m, although the change in stock appreciation treatment for tax purposes has been worth £2.1m to cash flow.

But as Dowty itself points out, borrowing remains low in the context of £40.7m of net worth, and for the moment capital commitments of under £1.3m are unlikely to impose any strain.

Moreover, the higher level of stocks is no reflection at all of an uncertain order book. On the contrary, the market for coal mining roof supports and conveyors remains extremely buoyant. And while aviation does not look so strong, there remains a solid base of continuing orders on such projects as the Jaguar, the MRCA programme and the Harrier to suggest at least an element of stability.

So there is clearly plenty of momentum left, and now that the fixed price Chinese contracts are out of the way there must be some hope for a revival of margins—as indeed, the second half performance last year suggested. For the shares at 107p, yielding 7.1 per cent and selling at just over 81 times earnings, the implications must be encouraging.

Accounts: 1974-75 (1973-74)
Capitalization £40.7m (£37.9m)
Net assets £40.7m (£37.9m)
Borrowings £6.87m (£1.23m)
Pre-tax profit £9.46m (£8.91m)
Earnings per share 12.3p (12.2p)
* fully diluted

SDRs Still much scepticism

Once more the question of what kind of a role can be played in the international markets by currency cocktails has been pushed to the fore. As an issue, it is beginning to look like a hardy annual. The Eurobond market, in particular, has been accustomed for some time to coping with composite currency units like the Unit of Account, the European Currency Unit and the Euro. But there can be little doubt that the IMF's special drawing right unit must be treated as the most serious contender among the various units struggling for wider usage.

In particular, of course, the SDR has been talked of as the unit of currency most appropriate for use in the oil and airline worlds. Earlier in the summer, the first Eurobond issue dominated in SDRs came into the market and it has since been followed by two more. More recently, Chase Manhattan Bank has said it is to begin offering loan and deposit facilities indexed to the SDR, a unit based on a basket of 16 currencies.

Such scepticism remains widespread. The oil producers' proposals to price in SDRs carry both advantages and disadvantages, but it is questionable how fully these are understood. As Morgan Guaranty Trust pointed out in a recent comment, the SDR "is still surrounded in too much mystery and obscurity to gain quick acceptance as an international currency and standard of value".

This, indeed, has been the critical problem for other currency cocktail issues in the Eurobond market before now, although the semi "official" status of the SDR undoubtedly

gives it an edge. Significantly, the second and third Eurobond issues denominated in SDRs were given a much cooler reception than the first. Such also was the case earlier, with the second Euro issue, made by MEPC and currently standing at only 60 in the secondary market. Issues continue to feed through denominated in the Unit of Account—there was one last week for the City of Copenhagen—but these are relatively few and far between.

It is perhaps unfortunate for the proponents of the SDR that this question should have come to a head at a time of such strength for the dollar. It is almost an established joke in the Eurobond market that the hunt for a hedge against currency variations lasts only as long as the weakest offshore dollar. Certainly it remains true that international investors continue to show a marked preference for the simplicity of investing in a currency with which they are familiar. When it happens also to be strong it is hard to see them being tempted away from the dollar in more than modest quantities.

But banks admit to watching the situation closely and the sign to look for is whether others will follow the Chase Manhattan's example.

Overseas property Developers sit tight

Property developers' problems abroad have for obvious reasons been overshadowed by their problems at home. Even so, the reverberations of the situation in Australia—where economic recession has in several cities turned into a desperate struggle for lettings on existing space and a determined effort to abandon new projects—have been felt in London, with MEPC's share price in particular reflecting anxieties about it.

Nevertheless, the extent to which the balance sheets and profit and loss accounts, in particular of those companies which spearheaded the big advance into Europe at the turn of the decade have been affected by the well-known problems of Paris, Lyons, of Frankfurt, Munich and Brussels is remarkably small.

Paradoxically, the reason lies in the very circumstances which would exacerbate these problems for British companies: exchange control and the matter of financing overseas. Except in the case of those companies which do have overseas associates or subsidiaries, exchange control regulations have virtually obliged the would-be overseas developer to borrow abroad to finance his project, securing the borrowing on the building and in United Kingdom assets.

Where, such a situation has gone wrong, there are substantial reasons—much more substantial than on a comparable situation in the UK—for living with any running loss and hoping for a turn in the market. For when the task realised on a sale is insufficient to cover repayment of the loan made for development, the borrower is faced with the prospect of merely of renouncing depreciated sterling to pay off the balance, but also of having to buy premium currency to do so.

Such currency complications can prove very expensive indeed, as Raglan demonstrated in May when it realised a £5m loss on a £12.5m sale of seven French investment properties which it had bought just 18 months before. A standard part of the loss on the sale, which was made at the behest of bankers supporting the group, was attributed to currency fluctuations.

Virtually each day now there is news of one industrial country or another taking steps to stimulate its recession-bound economy. Meanwhile the Chancellor of the Exchequer seems to be holding to his policy of allowing the recession to reduce inflation in this country and of expecting the increasing level of activity in the rest of the world gradually to lead us out of our recession with export-led growth sometime about the end of next year.

In this semi-orchestrated reflection by other parts of the industrial world the position of the United States is, as always, central. The self-interested hope of the rest is that the United States economy will bounce strongly by its rivalling world trade and the rest of us, the boost that is required. And, in the international gatherings where these things are discussed if not negotiated, the Americans, from Treasury Secretary William Simon upwards and downwards are making the right noises, particularly in order to encourage others to do their own share of the work.

Being spoken, however, to a number of intelligent travellers recently come from Washington, it seems clear that it is so far as they are able to control the

course of the American economy, Washington policymakers are most anxious not to be responsible for a great and rapid boom. They say that what they want is a steady but modest recovery and they mean both steady and modest. The important factor producing this attitude is said to be a determination not to repeat on the rather American scale the magnificent mistake of the 1920s (for growth) into the Valley of Depression. From the Treasury to the White House through the Federal Reserve the watchword seems to be extreme caution.

This instinct will have been reinforced by the way in which the latest price figures appear to show a return to the double-digit inflation within moments of the recession having been declared to be at an end. There seems thus little chance that on the fiscal front the administration will wish to quash the expansion in a faster direction. Meanwhile, on the monetary front, there is every prospect that the Federal Reserve will maintain a distinctly conservative policy and be perfectly prepared to see interest rates rise, if that is a necessary consequence.

Softly, softly on the road to recovery

Walking up a Speyside grouse moor on the other day, cradling a 12-bore, a pointer, a setter, a quartered the heather, the hunting and shooting world where five days' sport can still set you back around £1,000, it seemed as if it had been for generations.

Martin the gamekeeper, cigarette light in the better to judge wind direction in the sparkling air at nearly 2,000 ft was telling how one 25,000-acre estate since the glorious twelfth, seen a best bag of a mere three birds.

Late snowfalls last June had not only killed some young red grouse but decimated the insects on which this uniquely British bird, beloved of American and other foreign sportsmen—depends for food. In that part of Scotland bags are popularly put at 30 per cent down so far, although taking the country as a whole it could turn out an average year.

Such matters, normally staple conversation at the evening mist shrouded Scottish and north of England moors and the after-dinner port lays the last traces of heather dust, the red grouse is savaging the shooting fraternity much as a retriever will an unwary hare.

Apart from the vast acres owned by the old landed and usually titled families in Britain, there are perhaps 300,000 acres of moor, many of which from 1970 until this year from the influx into the sport of two distinct classes of people in search of pleasures once the prerogative of the aristocracy and Americans in pursuit of the red grouse were happy in growing numbers to pay the higher and higher premiums demanded for shooting on the moors. So were some continental sportsmen, especially West Germans. In British syndicates of City and businessman flourished, taking substantial bets on shoots up and down the country.

But recession-hit Americans thinned out last year and so far show little sign of coming back in large numbers. One club at the once rich market of Americans, Japanese and a sprinkling of continentalists was the Seaford Sports Club, launched in the early seventies by Lord Seaford at his Cullen estate in Benliffshire.

In 1973 the change for staying a week at Old Cullen, a smaller family house near the main Cullen House, was put at around £300 a week, including accommodation, meals and a continuous supply of wines and spirits. A week's grouse shooting added another £800 to the bill.

This year the Sports Club appears not to be in business. It leaves a question mark over similar enterprises with not

disimilar price tags such as Tullach Lodge, also in Benliffshire, which probably cost the Slater Walker enterprise around £250,000 to get into operation.

Slater Walker themselves appear quite happy with the state of the business there, despite the pessimism that they have had to have some pricing this season and might even welcome selling out.

It is a possible argument, too, that as the Rolls-Royce end of the market the uniqueness of the British grouse will always bring well-heeled sportsmen into this country.

But the businessmen and professional people who swelled the syndicate market as classically badly hit by inflation, they have often as much as £5 this year. Cartridges are up some 10 per cent in the last year. Newcomers to the sport can pay around £1,000 for a quality English gun.

Beaters, running at about £3.50 last season, are costing as much as £5 this year. Cartridges are up some 10 per cent in the last year. Newcomers to the sport can pay around £1,000 for a quality English gun.

On many pheasant estates basic cost to an owner of keeping a shoot on is put at £75 a day per gun. A typical pheasant shoot of 20,000 acres, with five keepers, on the Borders looks like costing around £20,000 for some 15 days' sport.

Around four days letting for the traditional eight or nine guns, at just over £50 a day per gun, will, if there are takers, bring in £2,000 towards the overall cost.

One man who believes he has found a way out of the worst of the dilemma for the landowners is Mr John Birch, managing director of the Malloch International Sporting Agency, headquartered at Perth and currently opening a City of London office.

He is specializing in putting together shooting holiday packages, especially for a growing continental clientele who can be coaxed from stepping on the aircraft at their home airport. An increasing number of landowners give him a few days' shooting, including the quality driven sport, or let walked-up shoots, some on more marginal territory.

On the Speyside walk-up the other day was a Marseille dentist and his wife, a few days' shooting, including the quality driven sport, or let walked-up shoots, some on more marginal territory.

The other question mark hanging over the American recovery is that autumn Opec price decision. It is in part a question of straight economics for, with a count on the use of energy in general and the motor car in particular, further substantial price rises will have the instant depressing effect on demand that would come from a similar rise in indirect taxation.

In large part, however, it is also a matter of confidence. For if the Opec price rise is more than 10 per cent, it will affect the morale as well as the investment intention of the automobile industry, sending a further wave through the whole of the American economy in a way that those in less automated economies find it difficult to understand.

Hopes that Opec will settle for around 10 per cent or even less seem to centre on the argument that the market position of oil has weakened greatly during the present universal recession. The organization, it is hoped, may also fear the long-term effects of the stimulation to alternative sources of energy and that would come from a further substantial fall in oil price rise.

Against these two important facts, first the oil producing coun-

tries as a whole have ceased to have their foreign currency reserves notable cases, like Iran, recently once again falling. This is the part of the drop in oil liftings, but importantly because of their ready high capacity to spend money to give it away.

Secondly, the terms of trade have again started to move against them. Both of these factors would be for pressing for an oil price greater than that which seems to be entering into the calculation. American business economists, moderates in Opec are unlikely prepared to settle for less than the cent.

Finally, since world trade is sharper than anticipated by recent recession, it may be able in the past to grow again. Both could be explained by the international production (the subsidiaries at the expense of the import business over the past in any event it seems increasing that British economic recovery normal causes will come later slowly than most were expecting.



Grouse shooting on the Lammermoors.

with other professional sportsmen from France and Italy. What the Malloch agency is offering with this brokerage is a setting up sport which compares with or even undercuts in price terms the continental sport.

Robin Compton, who runs a transatlantic business as well as being owner of a house near Ripon in Yorkshire, is not one of them. He has been taking shooting parties in his 6,000 acres to help his ends meet.

This year he expects outgoings to be in the region of £50,000. A substantial part of this he expects to meet by shooting parties, one from France, one from the Malloch agency.

He said: "What worries me is preservation of the countryside. Unless you can

keep up a standard keeping the vermin in check is also a crop. On Speyside it is obligatory beforehand directed in the traditional sporting uniform tweed shooting britches and deer to mention a borrow litre BMW to add a cosmopolitan class.

The uniform seems uneasy among the continental and the shooting gear. That is a sign of change on the market by eye costs.

Derek

Continued growth at home and abroad.

- * Turnover up 30%.
- * Profit after tax up 2%.
- * Exports doubled.
- * Aviation and mining orders a record.
- * Queen's Award for gear pump technology.
- * Design Council Award for Ram Air Turbines.

Group Results in brief

	1974/75	1973/74
Turnover	£8,851,000	£71,144,000
Profit before tax	£1,456,000	£8,912,000
Profit after tax	£886,000	£4,779,000
Earnings per share (basic)	13.2p	12.9p
Dividends per share	5.0p	4.7p
Times covered	2.6	2.7



Sir George Dowty Chairman

The Annual General Meeting, Arle Court, Cheltenham on 1st October at 11.15 a.m. Copies of the report and accounts available from the Company Secretary.

DOWTY

Business Diary in Europe: Down the drain in Naples

A big attempt is being made to clean up Naples and its bay, an area with the sad distinction of not only the highest unemployment rate but some of the most polluted waters in Italy.

The government's development fund for the south, Cassa per il Mezzogiorno, has approved the allocation of £58,000m (£194m) for six water treatment plants and 230 miles of drains in Naples and its hinterland from Caserta to Salerno which, added to expenditure on seven projects already in the process of execution, brings the Cassa's total commitment for this purpose so far to 462,800m lire (£230m).

Clean water lies at the basis of hopes for Naples' economic recovery, both as a tourist and industrial centre. Once the biggest city in Italy, Naples and its surrounding Campania region can now only boast of having about a quarter of Italy's unemployed.

If tourists are to be attracted back in large numbers, events such as the cholera outbreak and a more recent dustmen's strike must become memories of the past thanks to adequate public sanitation.

Some promotional activities continue to go ahead, such as the annual Maremma Beach-wear Trade Fair on Capri, being held from September 5-8, but while a certain amount of business will doubtless be generated, this can do no more than scratch the surface of economic recovery.

Changes however may be in

sight in Naples itself, where the situation is regarded by all parties as explosive. As a result of the June 15 local elections, of the lower of the dominant family of Christian Democrat politicians of the old school has been challenged, and the new mayor is from the republican party. At least, if he has his way, there should be a shakeup in old methods based on patronage and paternalism.

Good bet

While West Germany's Chancellor Helmut Schmidt was burning the midnight oil last week trying to work out how to curb the Federal government's budget deficit next year and in the process to come, the city state of Hamburg was quietly pushing ahead with a sure fire way to boost its revenues.

Not surprisingly, the answer lies in gambling. Hamburg is the latest of the German states to realize that this particular human weakness can be a financial ministry's godsend and the senate has accordingly drawn up a draft bill to license a casino in the city.

If all goes to plan the traditionally conservative citizens of Hamburg will be able from the beginning of next year to play the tables and the state's finances will be better off to the tune of 8m Deutschmarks a year.

Hamburg is one of the last of the German states to overcome its moral scruples and grant a casino franchise. Traditionally Baden Wurttemberg, Bavaria, Hesse, Rhineland-Palatinate and Schleswig-Holstein have always looked favourably on such activities particularly as 80 per cent of the receipts are shared out between the state, municipal and Federal governments with the states getting the lion's share.

The only questions remain- ing are whether the Hamburg casino be situated and who will win the concession.

To the first there is only one certain answer and that is that it will not be in Saine Pauli, the dockland precinct that holds the celebrated Reeperbahn.

The second will be decided by a public tender probably around the end of this year but rumors has it that some of Hamburg's more prestigious private banks are already showing an interest.

Approached with some trepidation the other day, a case of Carrascal, a white Spanish cable wine, the markings of which proclaimed its contents to be 12 bottles, each containing "2/3 liter". It's still rather tasty, for all that.

Argy-bargy

Unlike their colleagues in neighbouring Holland, Belgium's 9,000 barges are pressing on with their blockade of the country's waterways in support of higher freight rates and better working conditions for their families. The protest was originally

due to last only three days, but it was extended when the barges, overwhelmingly rejected a compromise solution to the problems worked out between their representatives and government officials.

An ill-timed refusal by the minister of communications to resume negotiations until the blockade was lifted proved counterproductive.

The 95 per cent vote against the compromise formula by a section of the population which is not often up in arms took the government by surprise. It had apparently assumed the protest would end in mid-week irrespective of any concessions being offered.

The barges' uncharacteristic militancy is largely the result of the inflation surge which has already forced many barges out of business. Those who have suffered most are the owners of small boats of less than 400 tons which still make up two-thirds of the country's 4,200-strong fleet.

A general decline in the industry began in the fifties with the rapid growth of road haulage. As recently as 1962 the inland waterways were responsible for more than 30 per cent of good transport. But this share has now fallen to 23 per cent, while the percentage of goods travelling by road has risen from about 30 per cent in the early sixties to more than 50 per cent now.

Good ship Venus

A 400 bedroom cruise liner has been chartered to ease the acute pressure on accommodation

in Aberdeen for the four-day Offshore Europe 75 Conference and Exhibition later this month.

Accommodation is so scarce in the oil boom city that international oil executives have been offering caravans of £200 a week to secure flats.

Those unable to find accommodation have booked bed and breakfast aboard the 9,500 ton liner Venus which will sail into Aberdeen Harbour on September 15 the day before the conference opens.

Only a few berths are left on the ship and many of the expected 20,000 visitors to the conference may face problems finding a bed in the city. Several Aberdeen based companies have jumped at the opportunity of offering "something different" of their executives by booking lodges aboard the liner.

A restaurant and musical entertainment will be available on board the ship which was used as a floating hotel for the Offshore North Sea Exhibition in Stavanger last year.

Appropriately, the ship's figurehead is a girl in a long transparent gown. Special travel arrangements have been made for the conference. British Airways was laying on et les tax extra flights from London to Aberdeen and special flights have been organized from Oslo, Stavanger and Amsterdam.

Applications for accommodation during the conference have come from as far afield as Brisbane, Japan and the Middle East.

Liquidity pressures in Australia

Virtually nothing to spark encouragement emerged last week from Australia—and for that matter from almost anywhere else. Not only did we have the somewhat disappointing figures from Gold Fields of Australia where the dividend total for the year has been reduced from 14½c to 12c a share, but also a cutback in the final dividend at Western Mining Corporation.

There, escalating costs, the interest burden on borrowings required to finance higher stocks and the general malaise in the nickel industry all made their impact upon a group which has always been under pressure on the liquidity side.

But the worst news has been that from Australian Mining & Smelting where interim earnings were virtually wiped out, falling from \$A16.1m to \$A17.5m. Inevitably, the divi-

Mining

dend has been passed compared with a 12c payment last time, and the total for 1974 of 28c a share.

While there are signs of recovery in the United States, A M & S does not expect this to spill over into the other Western economies for some considerable time. The implication is, therefore, that the performance in the second half may be no better than in the first six months.

Apart from A M & S shares themselves, there must be some overspill by way of a reduced contribution to the earnings of its ultimate parent, Rio Tinto-Zinc. Being largely dependent upon copper RTZ

can hardly face with equanimity the sharp fall in the London Metal Exchange copper prices on Friday of £15 to £104 a tonne. In passing, it is probably too early to say whether this represents the beginning of the unwinding of speculative positions built up in the metal as a sterling hedge, or else the immediate natural reaction to the increasing losses being incurred by the Australian producers.

But coming back to RTZ, against earnings last year of 31p a share, an outcome not much over double figures, say 11p, seems likely for 1975 except in the now unlikely event of a really dramatic improvement in copper prices. With the shares now at 169p, the prospective p/e ratio of 15 is far from attractive even bearing in mind that the United Kingdom mining houses

do tend to follow the United Kingdom industrial equity market. This point has been mentioned here before, and is also the subject of extensive research by brokers Fielding, Newson-Smith who have come up with some valuable statistical details.

Certainly, RTZ logs well behind Selection Trust, Charter and Consolidated Gold Fields in investment appeal despite its uranium potential.

Postscript
This is the last Mining Column in *The Times* in my name, as I now move to another place. I hope my various recommendations have been profitable and that some of the intricacies of the mining world may now be a little clearer.

Andrew Wilson
Mining Correspondent

Eurobond prices (yields and premiums)

Issue	Price	Yield	Premium
5 STRAIGHTS			
100% 1981	100.00	11.44	
100% 1982	100.00	11.44	
100% 1983	100.00	11.44	
100% 1984	100.00	11.44	
100% 1985	100.00	11.44	
100% 1986	100.00	11.44	
100% 1987	100.00	11.44	
100% 1988	100.00	11.44	
100% 1989	100.00	11.44	
100% 1990	100.00	11.44	
100% 1991	100.00	11.44	
100% 1992	100.00	11.44	
100% 1993	100.00	11.44	
100% 1994	100.00	11.44	
100% 1995	100.00	11.44	
100% 1996	100.00	11.44	
100% 1997	100.00	11.44	
100% 1998	100.00	11.44	
100% 1999	100.00	11.44	
100% 2000	100.00	11.44	
100% 2001	100.00	11.44	
100% 2002	100.00	11.44	
100% 2003	100.00	11.44	
100% 2004	100.00	11.44	
100% 2005	100.00	11.44	
100% 2006	100.00	11.44	
100% 2007	100.00	11.44	
100% 2008	100.00	11.44	
100% 2009	100.00	11.44	
100% 2010	100.00	11.44	
100% 2011	100.00	11.44	
100% 2012	100.00	11.44	
100% 2013	100.00	11.44	
100% 2014	100.00	11.44	
100% 2015	100.00	11.44	
100% 2016	100.00	11.44	
100% 2017	100.00	11.44	
100% 2018	100.00	11.44	
100% 2019	100.00	11.44	
100% 2020	100.00	11.44	
100% 2021	100.00	11.44	
100% 2022	100.00	11.44	
100% 2023	100.00	11.44	
100% 2024	100.00	11.44	
100% 2025	100.00	11.44	
100% 2026	100.00	11.44	
100% 2027	100.00	11.44	
100% 2028	100.00	11.44	
100% 2029	100.00	11.44	
100% 2030	100.00	11.44	
100% 2031	100.00	11.44	
100% 2032	100.00	11.44	
100% 2033	100.00	11.44	
100% 2034	100.00	11.44	
100% 2035	100.00	11.44	
100% 2036	100.00	11.44	
100% 2037	100.00	11.44	
100% 2038	100.00	11.44	
100% 2039	100.00	11.44	
100% 2040	100.00	11.44	
100% 2041	100.00	11.44	
100% 2042	100.00	11.44	
100% 2043	100.00	11.44	
100% 2044	100.00	11.44	
100% 2045	100.00	11.44	
100% 2046	100.00	11.44	
100% 2047	100.00	11.44	
100% 2048	100.00	11.44	
100% 2049	100.00	11.44	
100% 2050	100.00	11.44	
100% 2051	100.00	11.44	
100% 2052	100.00	11.44	
100% 2053	100.00	11.44	
100% 2054	100.00	11.44	
100% 2055	100.00	11.44	
100% 2056	100.00	11.44	
100% 2057	100.00	11.44	
100% 2058	100.00	11.44	
100% 2059	100.00	11.44	
100% 2060	100.00	11.44	
100% 2061	100.00	11.44	
100% 2062	100.00	11.44	
100% 2063	100.00	11.44	
100% 2064	100.00	11.44	
100% 2065	100.00	11.44	
100% 2066	100.00	11.44	
100% 2067	100.00	11.44	
100% 2068	100.00	11.44	
100% 2069	100.00	11.44	
100% 2070	100.00	11.44	
100% 2071	100.00	11.44	
100% 2072	100.00	11.44	
100% 2073	100.00	11.44	
100% 2074	100.00	11.44	
100% 2075	100.00	11.44	
100% 2076	100.00	11.44	
100% 2077	100.00	11.44	
100% 2078	100.00	11.44	
100% 2079	100.00	11.44	
100% 2080	100.00	11.44	
100% 2081	100.00	11.44	
100% 2082	100.00	11.44	
100% 2083	100.00	11.44	
100% 2084	100.00	11.44	
100% 2085	100.00	11.44	
100% 2086	100.00	11.44	
100% 2087	100.00	11.44	
100% 2088	100.00	11.44	
100% 2089	100.00	11.44	
100% 2090	100.00	11.44	
100% 2091	100.00	11.44	
100% 2092	100.00	11.44	
100% 2093	100.00	11.44	
100% 2094	100.00	11.44	
100% 2095	100.00	11.44	
100% 2096	100.00	11.44	
100% 2097	100.00	11.44	
100% 2098	100.00	11.44	
100% 2099	100.00	11.44	
100% 2100	100.00	11.44	

Euromarkets

The euromarket is giving a mixed reaction to the European Investment Bank (EIB) offering of \$100m (£47.6m) of five-year notes, according to AP-Dow Jones.

The notes will carry a nine per cent coupon and an indicated price of par. In Wednesday's announcement, Union Bank of Switzerland (Securities) Ltd, the lead manager, said the "single-tranche straight euromarket debt issue is the largest ever announced in the euromarkets".

One dealer thought the size of the issue was "too much, just too much, and the nine per cent coupon doesn't help". But another found the offering "quite attractive, just about right for the name involved".

The EIB's five-year maturity is its longest but the nine per cent coupon is very tight, a trader said. He noted that EIB originally had wanted to go to New York with a two-tranche issue with maturities of five and seven years. "Then the issue was split into five years, but conditions on the New York bond market deteriorated to such an extent EIB did not want to pay the nine and a quarter per cent

that would have been necessary", he said. On Tuesday EIB announced the cancellation of the public offering in the United States.

Several dealers pointed to the strength of the new-issue market as being a hopeful sign for the EIB offering. With Europe still enjoying the traditional August holiday period, the level of activity in the primary market was thought to be quite unusual.

Co-managers of the issue are: BNP Paribas, Credit Suisse, Credit Suisse, White, Wild, Deutsche Bank, Kredietbank, Luxembourg, Amsterdamsche Bank, Societe Generale de Banque, Swiss Bank Corporation (Overseas), and Westdeutsche Landesbank Girozentrale.

Other new issues included \$40m of five-year notes of DSM NV (Dutch State Mines). Indicated coupon is nine and a quarter per cent. Lead manager Morgan, et Cie, said pricing would be on Thursday evening. DSM will invest the proceeds in operations of its American subsidiaries.

A 10-year, 20m notes of account offering of Copenhagen was announced by Kredietbank Luxembourg, the lead manager. Coupon is expected to be nine and a quarter per cent, and a purchase fund will begin in 1978.

Weekly list of fixed interest stocks

	Latest Price Week			Latest Price Week	
Ath & Wilson 7% Deb	56 1/2	56 1/2	Do 10% 1984-93	40 1/2	37 1/2
Atty City Rides 8% Ln	44	44	Do 10% 1984-93	40 1/2	37 1/2
Atty Brew 6% Deb 987	47	48 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Atty Brew 6% Deb 987	47	48 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Do 7% Ln 95-96	72	72 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Atlantic 2% Deb 78	17 1/2	17 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1/2	61 1/2	Interco 7% Ln 2003	53 1/2	53 1/2
Asst Reg 7% Deb 90-95	61 1				

Ansefone

RING ANYTIME 01-629 9231

RING ANYTIME 01-629 9231

ACCOUNT DAYS : Dealings Began, Aug 22. Dealings End, Sept 5. Contango Day, Sept 8. Settlement Day, Sept 15.

§ Forward bargains are permitted on two previous days

(Current market price multiplied by the number of shares in issue for the stock quoted)

THE TIMES SHARE INDICES

The Times Share Indices for 1936-1937 from June 2, 1936 original base date June 2, 1936-1937.

	Index	Div. Yield	Earn-Chgs
	Latest	%	Yield
The Times Index	137.48	7.17	12.42
Share-Industrial	137.48	6.74	12.42
Share-Commercial	137.48	6.74	12.42
Share-Transport	137.48	6.74	12.42
Share-Utilities	137.48	6.74	12.42
Share-Insurance	137.48	6.74	12.42
Share-Real Estate	137.48	6.74	12.42
Share-Other	137.48	6.74	12.42
Share-All	137.48	6.74	12.42
Share-Industrial	137.48	6.74	12.42
Share-Commercial	137.48	6.74	12.42
Share-Transport	137.48	6.74	12.42
Share-Utilities	137.48	6.74	12.42
Share-Insurance	137.48	6.74	12.42
Share-Real Estate	137.48	6.74	12.42
Share-Other	137.48	6.74	12.42
Share-All	137.48	6.74	12.42
Share-Industrial	137.48	6.74	12.42
Share-Commercial	137.48	6.74	12.42
Share-Transport	137.48	6.74	12.42
Share-Utilities	137.48	6.74	12.42
Share-Insurance	137.48	6.74	12.42
Share-Real Estate	137.48	6.74	12.42
Share-Other	137.48	6.74	12.42
Share-All	137.48	6.74	12.42

